

Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: UNITED STATES

Mission: 603 CLEVELAND

Market: 577 UNITED STATES OF AMERICA

Sector: 008 TRANSPORT SYS, EQUIP, COMP, SERV.

Subsector: 999 ALL SUB-SECTORS

| Statistical Data On Sector/sub-sector | Next Year (Projected) | Current Year (Estimated) | 1 Year Ago | 2 Years Ago |
|--|--------------------------|-----------------------------|-------------|-------------|
| Mkt Size(import) \$ | 10100.00M | \$10000.00M | \$10800.00M | \$ 9800.00M |
| Canadian Exports \$ | 1540.00M | \$ 1502.00M | \$ 1442.00M | \$ 1259.00M |
| Canadian Share of Import Market | 15.00% | 14.00% | 13.00% | 12.00% |

Major Competing Countries

Market Share

| | |
|-----------------------|-------|
| i) 265 JAPAN | 008 % |
| ii) 237 ITALY | 001 % |
| iii) 128 GERMANY WEST | 005 % |
| iv) 112 FRANCE | 001 % |

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 100 \$M AND UP

Current status of Canadian exports: Well established and growing

Products/services for which there are
good market prospects

Current Total Imports

| | |
|-------------------------------|----------------|
| i) MOTOR VEHICLE PARTS | In Canadian \$ |
| ii) PLEASURE BOATS | \$ 1200.00 M |
| iii) AIRCRAFT PARTS & ENGINES | \$ 10.00 M |
| | \$ 100.00 M |

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: EXTENSION OF PITTSBURGH SUBWAY SYSTEM
(SPINE LINE - 9 MILES LRT)

Approximate Value: \$ 5 M

Financing Source: 012 DOM

For further info. please contact:

T. LIPMAN PITTSBURGH (412) 392-6060

ii) Project Name: HIGH SPEED RAIL LINK CLEVELAND-COLUMBUS-
CINCINNATI

Approximate Value: \$ 10 M

Financing Source: 012 DOM 028 TO/DETER

For further info. please contact:

P. BRINDLEY CLEVELAND (216) 771-0150