

## Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights  
Submitted by Posts by Region

Region: LATIN AMERICA-CARIBBEAN

Mission: 633 SANTIAGO

Market: 068 CHILE

Sector: 005 COMM. &amp; INFORM. EQP. &amp; SERV

Subsector: 051 REMOTE SENSING

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	2.00M	\$ 0.00M NA	\$ 0.00M NA	\$ 0.00M NA
Canadian Exports \$	1.00M	\$ 0.00M NA	\$ 0.00M NA	\$ 0.00M NA
Canadian Share of Import Market	50.00%	0.00% NA	0.00% NA	0.00% NA

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA

100 %

Cumulative 3 year export potential for CDN products  
in this Sector/Subsector:

1-3 \$M

Current status of Canadian exports:

No Export results to date

Products/services for which there are  
good market prospects

Current Total Imports

i) SATELLITE MAPPING EQPT

In Canadian \$  
\$ 3.00 MThe Trade Office reports that the following factors influence Canadian  
export performance in this market for this sector (sub-sector).In the Trade Office's opinion, Canadian export performance in this sector  
(sub-sector) in this market is lower than optimum mainly because of:

- other factor(s) described by the Trade Office as follows:

CHILEAN GOVERNMENT HAS NOT YET APPROVED DISBURSEMENT OF FUNDS  
FOR SATELLITE MAPPING PROJECT.Some Canadian exporters to this market in this sector(sub-sector)  
have enjoyed success previously as a result of a variety of  
factors which the trade office reports to include:

- No factors reported by mission