

### Our Fish Problem.

Editor Evening Telegram.  
Dear Sir:—The economic position of Newfoundland to-day, calls for serious consideration on the part of all leaders in business, church and state. We are passing through a period such as was never experienced in the country's history. In former years of depression, the population although reduced to semi-starvation, stayed "on the job" until better times came.

To-day, we are dealing with a population who will not "stay on the job." The fisherman, mechanic, tradesman, etc., as soon as he can get enough money joins the "emigration contingent" for the U.S. or Canada.

The argument put forward by some of our fish exporters is "produce cheaper fish," so that we will be in a better position to compete in the foreign markets.

The fisherman's answer is, "It cannot be done unless I reduce the expenses of myself and family to a very low level, a bare existence, I am now living on the coarsest foods and wearing the cheapest and shoddiest clothing. Why should I do this when I am only two or three days away from work at good wages in the United States or Canada?"

Our exporters overlook the fact that ten thousand of our young men saw modern life in England, Scotland and France, and thousands more have experienced steady work at good pay in the U.S. and Canada. Those who have come back from war service, and those who are writing to friends at home will not live in Newfoundland at starvation pay and are influencing others to emigrate.

The statement made by fish exporters in the public press to the effect that only \$3.50 can be expected for Labrador and \$4.50 for shore fish has driven thousands of fishermen out of the fishing boat. The result is that neither merchant nor fisherman has much interest in the fishery this year, and we see vessels, boats, traps, etc., lying idle all around the coast. Hundreds of houses are boarded up, whole families having departed for good.

If instead of preaching "cheaper fish" the merchants would concentrate their energies on improving the markets and doing their utmost to obtain a better price, there would then be some hope of putting the fishery on a profitable and paying basis, and until this is done it is useless to look for improved conditions in this country. The fishery must be made profitable and attractive to the fishermen, otherwise those who can will abandon it, as fast as circumstances will permit.

It is very evident that the catch will be short this year at least half a million lbs. Some business men argue that "you cannot alter economic law" or affect "the law of supply and demand," or "have any influence on the price you will get for fish in the world's markets in competition with foreign fish." To my mind Newfoundland's present condition is due chiefly to blind obedience to such antiquated doctrines. Our American cousins have such doctrines "shot to pieces" and as the American nation is the most prosperous on earth to-day, some of the methods employed can be duplicated in Newfoundland to our advantage.

"You cannot alter or affect economic law, etc., etc.," said the critics to Aaron Sapiro two years ago when he formed the "Voluntary Cotton Co-operative Association." Just watch us do it, he replied, with the result that the 250,000 who went into the association obtained last year \$8000 to \$40,000 per bale more for their cotton than the "economic law"

### Facial Blemishes

Sallow, muddy, roughened or blotched complexions are usually due to constipation. When you are constipated, not enough of Nature's lubricating liquid is produced in the bowel to keep the food waste soft and moving. Doctors prescribe Nujol because it acts like this natural lubricant and thus secures regular bowel movements by Nature's own method—lubrication. Nujol is a lubricant—not a medicine or laxative—so cannot gripe. Try it today.



advocates received who stayed outside the pool. "You cannot affect the price of eggs," said the wise ones, "as the price is governed by the law of supply and demand, and an egg is a perishable product." The answer is that the Egg Producers' Association of California are getting more for their eggs in New York to-day than the New York farmers obtain for their "fresh eggs."

The price of tobacco is governed by the price and conditions prevailing in the foreign markets, and you can't change it," said the critics to Sapiro two years ago, when he formed the Voluntary Tobacco Pool of Kentucky. "Just you watch our smoke," said Sapiro. Result: Last year tobacco realized 6c. per lb. more for those who followed Sapiro's lead than the pessimists received who stayed outside the pool.

And so the story goes on, the same principles are applied to fruit, wheat, potatoes, butter, etc., and producers, jobbers, bankers and the average citizen are prosperous.

The first principles of co-operative marketing are:

- 1st—Quality, guaranteed and standardized.
- 2nd—Markets supplied only as required.
- 3rd—Active selling agencies.
- 4th—Co-operation with banks so that 65 p.c. of value is paid to owner as soon as his crop is turned in.
- 5th—One selling agency for the Association eliminating competition amongst sellers.

Standardization cannot be obtained by any other method, a properly managed Association can command quality. Individuals are a law unto themselves, and in the fish business indifferent curers can always find merchants who encourage them by buying tal qual.

I therefore submit that the same principles which are so successfully applied to the varied products of the United States, Canada and other countries, can be successfully applied to Newfoundland products.

As the merchants do not see much profit in the fish business this year, either for themselves or the fishermen, is not the time opportune to invite to Newfoundland the great co-operative marketing expert Aaron Sapiro, who was recently lecturing in Canada on the invitation of the Minister of Agriculture. Mr. Sapiro could give us of the wealth of his experience, and after a practical study of local conditions and our foreign markets, suggest a system applicable to Newfoundland fisheries. Certainly we would learn much, and even if his advice was not taken, we would have nothing to lose.

Judge Gary, President of the U.S. Steel Corporation, stated in New York in April last at a dinner given in Sapiro's honor, that he (Sapiro) was the most sought-after business man of the United States. Surely it

would be worth spending a few thousand in an effort to safeguard the staple industry of the country. If nothing is done to make the fishery more attractive, then in a few years we will say good-bye to our chief source of employment and wealth.

What about it, Board of Trade? Yours truly,

FISH POOL.  
St. John's, July 9th, 1923.

(We publish in full "Fish Pool's" letter with much of which we agree. At the risk, however, of being consigned to the ranks of the "antiquarians," we still hold that the law of supply and demand is the basic principle which underlies all economic problems.—Ed.)

Look out for the Independent.  
July 12th

### Imperial Economic Conference.

The Times has made an admirable suggestion that arrangements should be made to bring home the Trade Commissioners for the purposes of the Imperial Economic Conference. As these gentlemen are, of course, in personal touch with the statesmen of the Dominions, and are familiar with the official viewpoints which exist, both in this country and in the Dominions, their attendance would be of the greatest service to the common cause in preventing "a clash between the cold precision of doctrinaires and the impetuosity of Dominion statesmen."

The possibility of such personal misunderstandings must not be allowed to arise, for the whole Empire looks to this Conference to achieve concrete and permanent results in the form of increased trade and better commercial understanding between the component parts of the Empire. This safeguard against personal misunderstandings is in itself excellent, but the proposal has the additional merit of bringing into the deliberations of the Imperial Economic Conference the expert advice of those best qualified to see both sides of the shield of Imperial trade and the development of Empire resources.—Empire Review.

### ART AND LIFE.

"I detest the happy ending," says the gifted fictioneer, who believes he is ascending from the ruins our dads held dear: "To my art," he says, "I'm wedded, and my art's the only stuff, and I'd rather be headed than work in that sunshine guff. Art demands the proper painting of this weary world of ours, where dead cats the air are tainting, and there is a dearth of flowers. On a rocky road we're wending, trading worn-out woes for new, and there is no happy ending to the story that is true." So our novels are despairing, full of wickedness and woes, and the characters are faring to disaster at the close. Yet in life we see some stories end as moral stories should, with the hero decked in glories, and the triumph of the good. Every day the vile deceiver finds his schemes have gone to wreck, every day the moral cleaver hits the villain in the neck. And the hero, who is lending every effort for the right, finds there is a happy ending and a fair reward in sight. And the maiden fair is married to the man with snowy ears, and the twin are gently carried down the tide of golden years.

July 12, 1923.

Canada Names Representatives.  
SIR LOMAR GOVIN AND HON. G. P. GRAHAM WILL ATTEND THE IMPERIAL ECONOMIC CONFERENCE.  
OTTAWA, July 5—Canada's representation at the Imperial Economic Conference to be held in London next October was definitely decided upon at a Cabinet meeting this evening.

Sir Lomar Govin, Minister of Justice, and Hon. G. P. Graham, who will be Canada's representatives at the League of Nations Assembly at Geneva in September, will return to London to act for Canada at the Imperial Conference. Hon. Chas. Stewart, of the Department of the Interior and Immigration, will join them in London and make the third. The invitation to the conference has suggested three Ministers from each Dominion. Mr. Stewart will attend, inasmuch as the conservation of natural resources

### A Multitude of Women Recommend It.

The strongest recommendation possible for any medicine to have is the sound testimony borne by the vast multitudes of women who have used it. It has been proved that 88 out of every 100 women once ill with ailments that caused suffering and despair have been restored to the joys of health by Lydia E. Pinkham's Vegetable Compound. This marvelous record shows its power over the ills of women, and the letters of recommendation we are continually publishing in this paper should induce every ailing woman to try it.

### BILLY'S UNCLE



Kindly Remember--

# W. R. GOOBIE

Is Just Opposite Post Office.

<b>Boys' Corduroy Suits</b> 8, 9, 13 years. Only \$4.98.	<b>Enameled Pot</b> 98c.	<b>Ladies' One-Piece Serge Dress</b> Slightly soiled. White they last 99c each.	<b>Enameled Colander</b> 49c.	<b>Boys' Tweed Suits</b> Ages 8, 9 & 10. Only \$4.98.
<b>Scissors</b> 39c.	<b>Men's Cotton Tweed Pants</b> Only \$1.39 per pair.	<b>Fancy Painted Pans</b> \$1.49.	<b>Men's English Tweed Pants</b> Only \$2.50 per pair.	<b>Teapots</b> Only 39c.
<b>Ladies' Gingham Dresses</b> Only \$1.98	<b>Enameled Chambers</b> 59c.	<b>Boys' American Hard-wearing Cotton Stockings</b> All sizes. 29c. per pair	<b>Milk Pans</b> 15c. & 19c. each.	<b>Men's Heavy English Tweed Suits</b> Only \$12.50.
<b>English White Granite Cups &amp; Saucers</b> 15c.	<b>Boys' Short Trousers</b> 78c. pair.	<b>Ladies' American Cotton Hose</b> 25c. per pair.	<b>Boys' Blouse and Trousers</b> (Blouse buttoned to trousers). All sizes.	<b>Box Paper &amp; Envelopes</b> Worth 50c. per Box. Our Price 39c.
<b>Men's American Black Cotton Hose</b> 19c. per pair.	<b>Enamel Double Boiler</b> 95c.	<b>? Yards of Roller Toweling</b> for 15c.	<b>Enamel Saucepans</b> 79c. each.	<b>Peroxide</b> 10, 15, 20c. Per Bottle.

## Fresh Fruit, etc.

Ex. S.S. SILVIA.  
CALIFORNIA GRAPE FRUIT.  
FLORIDA GRAPE FRUIT.  
CALIFORNIA LEMONS.  
FLORIDA WATERMELON.  
JERSEY TOMATOES.  
BLUE PLUMS.  
NEW YORK STATE CABBAGE.

ITALIAN TOMATOES (Peeled) 3-lb. Cans.  
PRINCE ALBERT TOBACCO (Special)  
OLD CHUM TOBACCO (Price by Carton)  
EDGEWORTH TOBACCO  
COCOA by the lb.  
KELLOGG'S KRUMBLED BRAN.  
SWANSDOWN CAKE FLOUR.  
100 Cases CAMPBELL'S Assorted SOUPS.

**C. P. EAGAN,**  
2 Stores:  
Duckworth Street & Queen's Road

as well as the question of immigration, will probably be discussed. Premier Mackenzie King will attend the Imperial Conference, which will be held in London concurrently with the Economic Conference. It is probable, furthermore, inasmuch as questions of defence may be taken up, that Hon. E. M. MacDonald, Minister of National Defence, will be in London at the same time, to act in an advisory capacity to the Prime Minister.

Big Bargains in Childs' Canvas Rubber Sole Shoes; sizes 5 to 9. White, 80c. pair; Brown 65c. pair; Black, 60c. pair at F. SMALLWOOD, Water Street. June 20, 1923.

High Blood Pressure is Prevented when Liver & Kidneys are Regulated with  
**Dr. Chases Kidney Pills**  
At all Dealers.  
GERALD S. DOYLE, DISTRIBUTOR.

World's Largest Camera.  
The largest camera in the world is in the department of the interior in Washington. It weighs 7,000 pounds, occupies two rooms, and takes a picture one yard square. The lens, bellows and copy holder are in one room, and the plate holder and dark room in the other.

Artists Are Not Impractical Folk.  
CLARA KIMBALL YOUNG NOT IN AGREEMENT WITH POPULAR IDEA OF THEIR INSTABILITY.  
The comic-paper belief that poets and such can be told most easily by the fact that they leave the house in the morning without a necktie, or carrying a napkin absent-mindedly in their hands, is not shared by Clara Kimball Young.

This star of the screen has taken up the cause of the artist—whether his art is acting, writing, painting, or what not—against the disparagements of the business man as to his practical value in worldly affairs.

It was while enacting a scene in her newest picture, "The Hands of Nara," by Richard Washburn Child, which is coming to the Nickel Theatre, that Miss Young took occasion to say: "All a real artist does is study, try to understand and then communicate his understanding of human nature."

An example of recognition of the value of the artist in dealing with practical problems is the appointment of the author of this very story I'm in now to the United States ambassadorship in Italy.

Miss Young's new photoplay, "The Hands of Nara," was produced at her studios in Hollywood by Harry Garson for the Samuel Zierler Photoplay Corporation. Metro releases it.

League Football—St. George's Field, this evening at 7.30 Cadets vs. Guards. Admission 10c. Ladies free. Grandstand 10c. extra. Boys free.—July 13, 1923.

An unusually delicious way to prepare onions is to bake them. Boil them until tender, drain, scoop out a small section of the top of each onion, fill cavities with chopped raw bacon, season, sprinkle with breadcrumbs, and bake in a little hot water and bacon fat.

BY BEN BATSFORD.