Great January Clearance Sale.

For the remainder of this month we offer without reservation our entire stock of

Ladies' Winter Hats and Mantles,

At a Discount of 25 per cent., for Cash.

This stock comprises all the LATEST STYLES and Materials and is indeed worthy of your inspection.

Call as early as possible and inspect this wonderful stock of Ladies' apparel. First Come First Served.

No Approbation.

Marshall Bros

Surprise Parties.

By RUTH CAMERON.

We were talking one day with a man who has come to our town from another town in which we had once lived, about some of the people in that town. Of several people of whom we spoke he said, "Yes, I've met him or her," and then carefully added, "but I don't really know him," or "I know her very slightly."

I liked that.

It's so different from the way many people do, especially when the names mentioned are those of people of any business or social prominence.

An Unhappy Surprise Party.

I was specially struck with the man's care not to claim more intimacy than he actually possessed, because of an amusing little incident along this line which recently came to my attention.

A young business man told it to me. It concerned a family which had recently come to live in his neighborhood and with whom he and his wife became quite intimate. Mr. J. who told me the story is a railroad man. The new arrival in the neighborhood on hearing what his business was had been much interested. "I know Mr. G. very well," he said. "He came from the same town I did." Mr. G. is the Vice-President of the road on which Mr. J. works.

The Vice-President Didn't Recognize Him.

Now it so happened that the two couples were eating together one day at a restaurant when Mr. G. happened to come in. On the way to his table he had occasion to pass by their table and recognizing his young employee stopped to speak to him. He chatted with him and his wife for two or three minutes, but Mr. J. did not at once introduce his companions to the Vice-President because he monetarily expected a recognition. When he finally did perform the rite there was no sign of any recollection on the part of the Vice-President.

Being Fellow Townsmen Is Not Necessarily Being Intimate.

Plainly the other young man took advantage of the unlikelihood of such a meeting to claim an acquaintanceship that did not exist. Doubtless being fellow townsmen, they had met, but meeting a man a few times and saying, "How do you do to him," hardly gives one the right to say one knows him very well.

It seems to me it is always better in such matters to underclaim rather than overclaim. Then if there is any surprise party of this sort, one will not be made ridiculous but will rather rise in the estimation of one's friends.

Fads and Fashions.

The Russian blouse is being developed in fur, made with a very tight belt.

Young girls' frocks are always pretty made in the high-waisted style.

Evening sleeves sometimes consist entirely of a few strands of jet beads.

Evening scarfs are gathered at the ends and finished with beaded tassels.

Deep bands of soft wool fringe are used in place of fur on many frocks.

Chinchilla squirrel is a most delightful fur for trimming frocks or blouses.

Ostrich feathers are among the adaptable things which can be worn at any age.

A perfect gown for a woman in the thirties is of gold cloth, veiled with black net.

A wrap of fawn broadcloth, lined with silver gray satin, has sleeves of enormous width.

Soft pleatings are much used to relieve the hard edges of the plain collarless dresses.

Black tulle is often worn over gold lame, making a simple but excellent evening gown.

The long-waisted bodice of black jet starts many a frock of black velvet on its happy way.

Change of Business

On and after the 1st day of January, STAFFORD'S PHARMACY, Duckworth Street, will be closed for all RETAIL BUSINESS, and in future be used as a WHOLESALE MANUFACTURING DEPARTMENT for all kinds of DRUGS, CHEMICALS, PATENT MEDICINES, SUNDRIES, etc. All Prescriptions for STAFFORD'S PHARMACY, Duckworth Street, may be repeated if necessary at Theatre Hill. jan2,tf

HIGHLY MILLED TOILET SOAPS, Good Sized Tablet, from 6c. cake upwards.

New Pack QUAKER TOMATOES—2's and 3's.
New Pack QUAKER GOLDEN WAX BEANS.
New Pack QUAKER EARLY JUNE PEAS.
¾ Jars NEW MARMALADE.
FRESH EGGS.
FRESH RABBITS.

T. S. Simms & Co.'s Canadian made
Carpet Brooms.
Light and heavy make.
Cooked Corned Pork, 6 lb. tins.
Cooked Corned Beef, 6 lb tins
Cooked Veal Loaf, 6 lb. tins.
P. E. I. Oats—Black & White, 4 bushel sacks.

C. P. Eagan
Duckworth Street and Queen's Road.

Eggs!

READY FOR DELIVERY TO-DAY:

70 Cases Fresh Eggs

'Phone 480 at Once for Quantity Required.

Soper & Moore
Wholesale Importers and Jobbers.

ANY OLD PLACE.

He didn't have much of a job to begin with,
But he saw in it a chance to get in with.
The pay wasn't great and the tasks that they set him
But little of notice or favor would get him.
He'd be hid in a corner and kept out of sight;
And with indifferent toil he could get by all right;
But he said: "I will take it, and do it with care
And make them discover the fact that I'm there."

'Twasn't long after he had decided to take it
He found that a regular job he could make it.
Said the foreman one day: "That new boy is a dandy;
He's willing and cheerful and useful and handy.
He's here when you want him, and, curious to tell,
Whatever I give him to do, he does well."
Then the boss soon found out why the foreman had praised him,
Looked up the jay he was getting, then raised him.

Got so in time that most everyone knew him —
Gave him the credit and confidence due him.
Still he went on, with a smile on his face,
Making the most that he could of his place
Then came a day the directors all voted him
Fit for a bigger job. So they promoted him.
Trivial his start, but it's needless to tell
He'd made it important by doing it well.

Any old job's good enough to begin with,
If you see in it a chance to get in with,
Any old place, if you're willing to take it,
Is bound to become just as big as you make it.
Do well what's your duty, it matters not where,
And someone will surely discover you there.
It isn't the job that is great in life's plan;
Success, in all places, must come from the man.

THE ALL-LOWEST.

He looks around upon the Dutch, who pass him on the misty hill; they seem to say, "You'd please us much, if you would chase yourself, O Bill!" The rain is dripping from the eaves, the Holland skies are never blue; and Wilhelm sits around and grieves, and hates himself, the long hours through. The most renowned of also-rans, accustomed to flamboyant ways, he mutters, "For the love of Hans! Must I endure this all my days?" There is a voice in every breeze, there is a voice in every rill; these voices sigh the same old wheeze, "You are not wanted here, O Bill!" There is no cordial hand for him, in any corner of the globe, save where Dame Justice, stern nad grim, is waiting in her snowy robe. Some nations cry, "O Bill, come here! We'll entertain you well, we ween!" But he confesses to a fear that they've a rope or guillotine. And once he was the biggest thing that ever wore a padded crown, the blamedest and all-highest king, who jarred an empire with his frown! He moved around his realm in state, and when he neared an honored town, the burgomaster, at the gate, gave him the keys, while kneeling down. And now the Holland days are drear, the Holland folks show signs of hate, repeating, "You're not wanted here—why don't you pull your royal freight?"

A Teachers' Strike

Might Force Some People to Realize the Eternal Fitness of Things.

Discussing "the Beggarly Pittance, Paid to Teachers," Toronto Saturday Night, says: "If the quality of teaching in our country schools was in accord with the salaries paid, we would indeed be in a bad way in this country. Advertisements for teachers for the country districts are at this time of year a prominent feature in the daily press. From one advertisement we learn that Mortimer's Point, Ont., is in need of a teacher the salary mentioned being $450 per annum, which works out at the rate of $37.50 per month. In other advertisements we are informed that good board can be obtained by teachers at prices ranging from $28 to $35 per month. Of course, there are a couple of months in the year when these teachers are not occupied with their pupils, but it might be pointed out that teachers must live even if not busy with their professional duties. Other country communities, it would appear, are prepared to go as high as five or even six hundred per annum, but in no case that has come under my notice has the salary been at all in accord with present conditions. In the column or two of advertisements which have come before me the average salary offered would certainly not exceed $600 per annum, and as the board offered ranges in price from $28 to $35, we will strike an average of $30 and try to ascertain how a teacher can still miss the poor house and remain in the profession. From the gross salary we will deduct board. This would mean handing over to the landlady $360 for three meals a day and a place to sleep, leaving a balance of $240 to cover all other expenses. Now $240 per annum, would be about 66 cents per day on which this teacher would be obliged to clothe herself and cover the various expenses of everyday life. That anybody can be found who would voluntarily take the trouble and bear the expense of acquiring the knowledge necessary to teach and then pass on their services for such a beggardly pittance, is beyond comprehension. It is time that school teachers got at least as much as the office boy or the budding stenographer who is just learning her business."

Beggardly as is the pittance paid to Ontario teachers, the pittance which Nova Scotia pays is still more beggardly—a disgrace to the government, the people—and the "profession." The average school teacher is not paid more ahan about one-third the wages of the Halifax average stevedore; and the average earnings of a Halifax pilot equals the average earnings of a quarter of a dozen of Nova Scotias university professors! Much FACTS are the precursors of teachers and professors. Professional unions—and strikes. The strike is about the only thing thing that would bring country and town school trustees and the Nova Scotia Educational Department to a decent sense of the eternal fitness of things! —Halifax Herald.

Milady's Boudoir.

HER BEAUTIFYING DAY.

In these days of youthful women it is absolutely necessary that she take one day a month entirely for herself if possible. The first thought to some might be that this is extremely selfish or foolish to set apart a day to self or self-adornment, but try it and you will find that you are more ready to take up your daily duties, that your nerves are steadier and that the reflection in your glass shows a clearer skin, brighter eyes, and a softer expression.

With a little wise management even the most busy of housewifes can find time for "her day" and also that her husband and children will respect it and even help her to carry out the plan. Plan the day so that if you feel like snuggling into your pillow and taking another snooze, you can do so and sleep until you feel alive and more than rested to get up and begin your rest day with a tepid bath.

Use a Turkish towel and rub well up and down until you are a rosy glow. A few light exercises are good as well as a few moments devoted to deep breathing. Attention to your face comes next and on this, of course, you should spend more than a few moments each day.

First fill a basin with cold water, breathe deeply, and then plunge your face in water, holding it as long as you can. Repeat this once or twice and pat dry with a soft linen cloth. Now take a piece of ice about three inches square and fold over it a double thickness of linen. Pat the face, neck and arms with this but never allow it to rest too long on any one part or to use it until the parts feel chilled. Pat and dry massage with a good cream.

The eyes come next. Dissolve a pinch of boracie acid in a quarter of a glass of boiling water and, when lukewarm, turn into an eyeglass and hold to the eyes, winking up and down several times.

The nails should be kept well manicured and the hands can be kept in good condition by rubbing with a cream.

Now read, rest and relax and empty your mind of all worries as much as possible and I am sure after the first day of your own it will become a regular institution.

Household Notes.

A dustless mop can be made from the fringe of an old bedspread.

Accompany boiled beef or ham with string beans in white sauce.

Delicious soups are made from your store of dried peas or beans.

Your Feet Will Never Beha

And you really can't expect them to, when you listen to Columbia's Dance Records—one-steps, two-steps, waltzes and fox-trots.

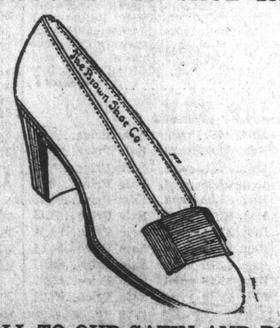
Come in and listen to these Columbia Records—as many as you would like to hear. And you will hear them at their very best, played on the Columbia Grafonola.

Columbia Grafonolas and Records

We have many other Columbia Records that will please and thrill you—the newest popular and patriotic songs, instrumental and vocal selections by world-famous artists, a splendid variety of band and orchestral music.

U. S. Picture and Portrait Co.,
Grafonola Dept.

INVEST YOUR MONEY IN
SMALLWOOD'S BIG SHOE SALE!



LAST CALL TO OUR SATIN AND POPLIN FOOTWEAR SALE.

Ladies' Pumps, all shades, price $1.50.
Ladies' Blk. Satin Butt. Boots, price $2.50

P. S.—This Shoe Sale will not in any way interfere with our regular Shoe Trade or our Ladies' Showroom, where the fitting of the shoes is being done, but will be conducted in the outside Shoe Store, where these goods will be displayed.

F. Smallwood,
THE HOME OF GOOD SHOES.
jan15,tf