

## What Farmers Say about Rural Free Delivery

(Continued from page 4)

"We have a neighbor," continued Mr. Erven, Jr., "who has not taken rural delivery service, although he could get it by buying and putting up a rural delivery box. He says that if he did not go for his mail he would not have a chance to get a glass of beer, and that he would rather have his beer than have his mail delivered to him, and at the same time he does not have to pay \$1.75 for a mail box."

"When I asked them if they thought that it was worth ten cents a day to have their mail delivered to them, Mr. Erven, Jr., said: 'Yes; I should say that it was. While there are times when it would not cost us that much there are other times when it would cost more. When a farmer has poor help, and he does not like to leave the place, he would rather pay fifty cents, than have to go for the mail.'"

"Our farm has 150 acres. It is worth \$50 an acre, or \$7,500. If rural delivery has increased its value only by half of one per cent., it has increased it by \$37.50. Even that is enough to pay the full cost of rural delivery for two or three years, even if we farmers had to pay the full cost ourselves. Rural delivery is a fine thing. We realize it now that we have it."

### DID NOT WANT THE SERVICE

A Mrs. Brooks lived on the next farm. She was an old lady, and was the only person who did not want the service, although the mail carrier passed by her door. When I asked her why she did not take the service, she replied, "Because I am poor, and do not want to go to the expense of buying a mail box. (Boxes cost \$1.75 each.) I get very little mail anyway, and I can get that at the store where I deal once a week. They have been several times asking me to take it, but I don't want it." Mrs. Brooks' house is right beside the road. Were she to put up a mail box at her door she would not have to go more than ten feet to get her mail daily, or to post her letters.

### WORTH \$200 MORE

"I used to have to go two miles to get my mail," said C. H. Grumman. "My post office used to be Somerton, but now it is Box 31, R. F. D., Huntingdon Valley. Now we can get registered letters, send money orders, and buy postage stamps right at our door. When we want to buy or send anything we put a red signal on our mail box, and the mail carrier stops and waits until we come out. We used to take a daily paper, but when we were busy, before we had rural delivery, and could not go for it, we sometimes did not get it for a week at a time, and then we would get a whole bundle of papers. In that way they were not of much use to us. Now I get my letters and daily paper at about a quarter after nine every morning. The mail carrier is pretty prompt, and we know when to expect him."

"One of my neighbors estimates that rural delivery has increased the value of his farm by four per cent. I would say that it has increased the value of my farm by five per cent. My farm was valued at \$4,000. Now that I have rural delivery it is worth at least \$4,200. That is one reason why rural delivery pays."

### MUCH TIME SAVED

"I used to have to go for the mail myself. Every time that I went it took about two hours. Of course I had to get my groceries at the same time. Now, I simply make out a list of the things I want, and send it in

by carrier, at the cost of a two cent stamp, to the storekeeper. He then sends out the things by his rig at no expense to me. Now, I hardly have to leave the farm for anything, and in the busy season that means a great deal."

"When I used to go for the mail it must have cost me an average of 30 cents a day, as a good deal of time used to be lost in the store waiting to be served. Now that time is saved. Sometimes it must have cost me more than 30 cents. Supposing I was worth only a laboring man's wages of \$1.50 a day. On a ten hour day that is equal to 15 cents an hour, or 30 cents for two hours, the time it took me to get the mail. Of course I did not use to go for the mail every day. Had I done so it would have cost me about \$90 a year. Supposing, however, that I used to go only twice a week, it used to cost me \$30 a year, and when I did not get my mail regularly as I do now, yes, you can say for me, that I for one, am not afraid of the cost of rural delivery, as I believe that the benefits of the service offset the cost several times over."—H. B. C.

### Now is the Time to Act

No doubt, when you have been reading of the success many persons have had in obtaining new subscriptions for The Canadian Dairyman and Farming World, you have decided to do some hustling yourself and win one of the prizes. Have you commenced to work yet? Now is the time to act.

There is no reason why you should not win a pure bred calf or pig. If you prefer a cash prize you will find our cash offers very liberal. Read the premium announcement again—it appears in this issue.

Many industrious persons in all parts of Canada are using their spare moments with profit to themselves by obtaining new subscriptions for this publication.

The Canadian Dairyman and Farming World is daily growing in popularity. Every issue is bright, interesting and instructive. This is what our readers tell us.

The fact that The Canadian Dairyman and Farming World is the only publication of its class in Canada published weekly at only \$1.00 a year, is a great help in obtaining new subscriptions.

Don't put off any longer. Go to work now!—To-day. We desire to have the pleasure of sending you a prize.

Mr. James Fisher, Nipissing County, who recently won a pure bred pig, is greatly pleased with the one



## DE LAVAL SEPARATORS

and others have one thing in common—both are sold on De Laval merits. One because it **actually possesses** these, and others because the uninformed sometimes **think** they do. The difference is all that is possible between "knowing" and "guessing."

Those who **know** buy De Laval Separators—a few buy others and acquire experience which eventually makes for increased De Laval prestige.

Write for catalog, and name of nearest local agent

## THE DE LAVAL SEPARATOR CO.

MONTREAL WINNIPEG VANCOUVER

we sent to him. Mr. Fisher says:

"I received my pig and am well pleased with it. It is a fine pig and I should like to earn a mate for it. As for The Canadian Dairyman and Farming World, we all like it very much, and would not like to miss a single copy. I wish your paper every success."

### Well Bred vs. Scrub Cattle

In the case of well bred versus scrub cattle we find that it pays better to feed the well bred steer, but there is a certain limit, as I have said before, beyond which you must not go in paying to get good shapes.

We find, as a rule, that well bred steers do not make much greater gains per day than do the poorly bred, and they will not put the gains on very much more cheaply.

When it comes to selling, however, that is the time when the well bred steers show up. We can always get anywhere from half a cent to 1½ cents more a pound for the well bred, well shaped, well fed steer for a scrub steer no matter how fat he is. Hence so far as our experiments in that line go we are prepared to say that the farmer should pick out the first class steer up to a certain limit—Evidence before standing Committee.—J. H. Grisdale.

**Brantford Roofing**

**Get This Big Roofing Book Free!**

Any man who intends to roof a building this season cannot, or, at least, should not, make his final decision until he has studied the information contained in our handsome new catalogue.

Many of the facts stated in our Catalogue are often over-looked—with sometimes costly results—when selecting the roofing material.

Yet these facts are so very important you should, for your future peace of mind, make it a point to become thoroughly familiar with them.

It will cost you nothing to do so.

We don't ask a single cent for our new Catalogue, though it cost us a deal of money to prepare it.

Simply get a post card and address it now.

We'll send the catalogue promptly—and any further information you desire.

**BRANTFORD ROOFING CO.**  
LIMITED  
BRANTFORD CANADA