

HOW TO FORM INCORPORATED LOCALS

CHAPTER VIII.

No. 1 Hard Co-operative Kernels.

When in doubt—

Write the Central.

When in trouble—

Do the same.

Be reasonable always.

Don't expect the impossible.

Write Central about every error, oversight or avoidable delay, but be sure you are not to blame.

Remember that the Central is yours and that it has many powerful enemies.

When you have a grievance—

Help the Central correct it.

When you have valuable information pass it on through the Central.

The spirit of co-operation demands that the best ideas, the latest information, the newest plans and the keenest intelligence of each Local be made available for all through the medium of the Central. A light has no value unless it shines. By each upholding all and all defending each the movement will be irresistible.

Don't expect something for nothing. That isn't honest.

In true co-operative endeavor sound principles of EQUITY must obtain.

You can't have all the service the retail dealer charges you for and also make the savings of wholesale factory-to-farmer distribution.

In co-operation we gain much only when we give much. Selfishness is a boomerang, returning to smite the thrower.

Capitalism aims at securing all that it can for the least possible return, and thus the few are enriched at the cost of the many.

Co-operation succeeds only when it is recognized as an opportunity to better one's condition by bettering the condition of all.