

tion. Is it because of the difference in treatment or because they have found difficulty in handling it.

The WITNESS: Mr. Chairman, I am not in a position to answer that question either. I can only say that there is the presence of a varying quantity of Garnet in what they had been taking as 2 Northern wheat. At one time they were accustomed to receiving a certain milling content of a certain strength for flour making and everything else in 2 Northern, and now they are dubious as to just what 2 Northern will do.

Mr. PERLEY: If Garnet were kept out altogether, do you think it would strengthen the position of our 2 Northern on the British market?

WITNESS: I think so.

Hon. Mr. WEIR: Would you say by a cent a bushel? How many cents a bushel?

WITNESS: It is hard to say.

Hon. Mr. WEIR: If it would improve the quality one cent a bushel it would not express a very great improvement in quality.

WITNESS: It may not add very much to the relative price of 1 Northern or 2 Northern.

Hon. Mr. WEIR: I am not talking of that; I am talking of number 2. The question you were asked by Mr. Perley is this: if you take the Garnet out of 2 Northern would it improve the quality of 2 Northern?

WITNESS: I really believe that if 2 Northern had not any Garnet, the difference in price of 2 Northern out of Vancouver and out of Montreal would be the same as the difference between 1 and 2 Northern out of Vancouver and Montreal. It would figure out in that the spread roughly is a cent and an eighth on 1 Northern difference between one and the other, and at the present time it is three and three-eighths in 2 Northern in these two positions. That spread would narrow down considerably.

Hon. Mr. WEIR: Yes, but for twelve months in succession in two crop periods it did narrow down. Your answer to Mr. Perley was that if Garnet was taken out of 2 Northern it would improve the quality of 2 Northern as far as you are concerned?

WITNESS: It would.

Hon. Mr. WEIR: If it would improve the quality of 2 Northern at all I would say it would be measured by the price paid for it.

WITNESS: Yes.

Hon. Mr. WEIR: It would be a reasonable conclusion to come to. Would it increase it say 1 cent?

WITNESS: It might increase more than that.

Hon. Mr. WEIR: Would you think as a reasonable conclusion that it would increase it 1 cent?

WITNESS: Possibly.

Hon. Mr. WEIR: I have here the spread between 1 and 2 which is 1 cent. That would mean it would raise No. two to No. one, and yet No. 2 would be an inferior wheat with the Garnet out.

WITNESS: It would raise No. two to No. one, and raise No. one. I have worked on the relative value of 1 and 2 Northern.

Hon. Mr. WEIR: If it would improve the quality of No. 1 you would pay more for it.

Mr. TOTZKE: Is not this the position: the firms represented by Mr. Jackson are good customers of ours. We are trying to please our customers. If these customers say they are not satisfied, is it not our duty to please them?