

* Span Research Centre, 174, New Industrial Estate, Road No. 6G, Udhna Udyognagar, Udhna, Surat 394 210. Phone 686-143; 686-211; 89783; 89311. Fax 91-261-667575; 620500.

Dr. K. Kannan, director.

**INDIAN
MANUFACTURERS OF
HOSPITAL
ADMINISTRATION AND
SERVICES PRODUCTS**

* Eureka Forbes Ltd., Charnjit Rai Marg, Fort, Bombay, 400 002: vacuum cleaners

* HCL Ltd., 806 Siddharth, 96 Nehru Place, New Delhi, 110 019: computers

* Mather & Platt (India) Ltd., Udyog Bhavan, W. Hirachand Marg, Ballard Estate, Bombay 400 038: fire fighting equipment

* Minimax Ltd., Janmaboomi Chambers, W. Hirachand Marg, Bombay 400 038: Fire fighting equipment

* Nat Steel Equipment Pvt. Ltd., 134 Peters Rd., Madras, 600 086: hospital kitchenware, sterilizers and laundry equipment

* Sterling Computers Ltd., 19 Cathedral Garden Rd., Nungambakkahm, Madras, 600 034: computers

* Tata Consulting Services, 185/188 Lloyds Rd., Madras 600 086: Software

* Vijay Fire Protection Systems, 35 Chandndivali Village, Off Saki Vihar Rd., Bombay 400 072: fire fighting equipment

* Wipro Information Technology Ltd., 88 M.G. Rd., Madras 600 034: computers

* Pertinent publications:
Hospital Administration and *Health Administration*, published by Indian Hospital Association and Indian Society

of Health Administration, listed in Associations.

**FOREIGN MEDICAL
SUPPLY FIRMS IN INDIA**

* Abimed Inc.: US

* Abbott Laboratories: US

* Acuson Corp.: US

* Althin Medical Inc.: US

* American Piezo Ceramics Inc.: US

* Baxters: US

* Bio-Pace Technology: US

* Boehringer-Knoll Ltd., Germany: diagnostic reagents

* Brunswick Biomedical Technology: US

* Cardiotron: US

* Dustoff Medical Group: US

* Fischer Imaging Corp.: US

* GE: assemble and

distribute MRIs as Wipro-GE Medical Systems Ltd., Shanti Chamber, 11/6B Main Pusa Rd., Karol Bagh, Opp. Telephone Exchange, New Delhi 110 005, Phone 573-1473/573-3548.

* Hewlett Packard: MRIs, cardiac monitoring systems through medical division of Blue Star Ltd. in Bombay.

* Johnson & Johnson Inc.: entered India in 1950s; supply ultrasound imaging equipment, blood analyzers, diagnostic kits and implementation instruments, orthodiagnostic kits (market leader)

* Labsystems OY (Finland)

* Medcorp International: US

* Polaroid Medical Imaging Systems: US

* Philips: Pieco Electronics and Electricals Ltd., joint-venture established in 1930; manufacture x-ray and other imaging systems under license from the parent company, NV Philips of the Netherlands

* Picket International Inc.: MRIs, ultrasonic blood flow detectors, image intensifiers; operate through agent, Empire Instrumentation. Manufacture

in collaboration with UB Company, Bangalore.

* Rusch International (US)

* Sanyo: BPL-Sanyo Ltd. is joint-venture of Sanyo of Japan and BPL India Ltd.; imports instruments from Japan

* Shimadzu

* Siemens: imports nuclear MRIs, manufacture in India

* Toshiba

**CANADIAN MEDICAL
COMPANIES IN INDIA**

* Alcohol Countermeasure Systems Corp., Mississauga: breath analysis equipment.

* Eckel Industries of Canada Ltd., Morrisburg, ON: biofeedback instruments.

* Healthlink Communications Inc., Toronto. Provide continuing medical education to MDs. Contact: Tim Patterson, director, International CME Program Development, 416/214-9500.

* InterHealth Canada Ltd., Toronto: establishing a cardiac care facility; has agreed to transfer technology for small medical devices and informatics systems for manufacture in India.

* Nordion International Inc., Kanata: radioisotope products and technology.

* Royalton Medical Management Inc., Montreal: building tertiary care high-tech, multi-system hospitals, primary care and diagnostic centres. Contact: Tej Thind, president, 514/842-2322. Requires full range of medical equipment, supplies and services.

* Theratronics, formerly AECL Medical, Kanata: Cobalt 60 radiotherapy machines.

* Thoratec Laboratories, Ottawa: vascular artificial grafts.