



Growing with Canada

- **The vehicle-manufacturing industry invested \$1.8 billion in Canada** in the first half of 1997, pushing the country up in the rankings from eighth- to fifth-place producer.

The surge is documented in a report by the Automotive Parts Manufacturing Association of Canada. The largest share of investment came from Chrysler Canada, which is spending \$850 million to upgrade its assembly plant at Brampton, Ontario. Toyota Motor Manufacturing Canada Ltd. (TMMC) is another major contributor. TMMC is conducting a \$430 million gear-up at its Cambridge, Ontario, facility to produce a new sports coupe and other models.

- **Cisco Systems Inc.** of San Jose, California, has purchased Skystone Systems Corporation of Ottawa for \$89.1 million. Skystone makes semiconductor chips that act as high-speed transport mechanisms for telecommunications networks carrying voice and data signals. Cisco spokesperson Adam Stein said the company bought Skystone because of their pioneering development in this area. "It's an emerging new market," he said, "and these folks have great technology." Mr. Antoine Paquin, President and founder of three-year-old Skystone, said joining Cisco would immediately increase Skystone's market penetration. "We are joining the world leader in networking," he said.

- **3M Canada Inc.** is spending \$5 million to install new equipment and expand production space at its plant in Perth, Ontario.

The plant manufactures non-woven abrasive cleaning pads, marking tape and diaper tape for the North American market and exports about 90 per cent of its production to the U.S. parent company.

3M Canada operates another plant at Perth, producing pressure-sensitive tapes for the U.S. and world markets.

Site Manager Jim Brock says: "3M awards product mandates on the basis of a combination of competitive strengths, which add up to an ability to deliver quality goods on time."

"Our plant is expanding because it meets those criteria. One advantage is a skilled and highly motivated workforce. Another is closeness to markets. Perth is 70 km by road from the U.S. border where we connect with the U.S. interstate highway system. For European markets, we have excellent access by road and rail to deep-sea ports in Montreal and Halifax."

- **SHL Systemhouse** of Ottawa, Inc., a subsidiary of U.S.-based MCI Communications Corp., has announced it will locate two new facilities in Calgary, Alberta: a software development centre, and what it calls a Global Enterprise Help Desk to field technical questions from SHL clients around the world. SHL says it expects to double its staff in Alberta from 850 to 1,600 in a year. The move will not affect company workforce levels in Ottawa. ♦

For more information

Find out more about investing in Canada by contacting the nearest Canadian embassy or consulate, or the:

International Marketing Group
Department of Foreign Affairs and
International Trade
Lester B. Pearson Building
125 Sussex Drive, C-2
Ottawa, Ontario
Canada K1A 0G2

E-mail: investcan@dfait-maeci.gc.ca
Telephone: (613) 995-4128
Facsimile: (613) 995-9604
FaxLink: (613) 944-6500
Website: www.dfait-maeci.gc.ca/investcan

Canada Investment News

is published under the direction of
Richard M. Bégin
International Marketing Group (BCFD)
Communications Strategies and Planning Division
Department of Foreign Affairs and
International Trade