

Name: SBK Entertainment World
Address: 1290 Avenue of the Americas
New York, NY 10104
U.S.A.
Contact: Mr. Michael Halatyn, Manager of Professional Services
Telephone: 212-265-2600

- Not presently importing any products.
- Has never tried Canadian sources.
- Prefers to receive brochures from the Canadian firm.
- Actively seeking sources of supply for recording studio equipment and synthesizers.

Name: Select Snare Drums
Address: P.O. Box 511
Watsonville, CA 95077
U.S.A.
Contact: Ms. Sharon Gross, Purchasing Manager
Telephone: 408-728-2299

- Imports screws from Japan.
- Obtains information from distributors and the Thomas Register to aid in purchasing decisions.
- Has never tried Canadian sources.
- Prefers to receive information about the Canadian firm via brochures, trade fairs, industry publications and/or to visit the Canadian company and its facilities.
- Participates in the "National American Music Merchants" trade fair.
- Reads *Business Week*.
- Actively seeking sources of supply for die castings, fasteners and screws.