

REPORT 4  
89/05/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :341-CAIRO

007-POWER & ENERGY EQUIP. & SERV.  
ARAB REPUBLIC OF EGYPT

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

SUPPORT OF AECL FOR CANDU SALE.

ANALYSE 5-YEAR PLAN AND IFI PIPELINE TO SELECT BEST CANDIDATE  
PROJECTS FOR CANADIAN SALES EXPORTS.

SHORTLIST OF 5 PROJECTS FOR CANADIAN  
SUPPLIERS.

COMPLETE SIGNATURE AND FINANCING AGREEMENT FOR \$24 MILLION  
METRO-SEPTIA PROJECT.

CONTRACT IN FORCE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 (A) FINALIZE DAMANHOOR AGREEMENT  
(B) FINALIZE METRO SEPTIA PROJECT

LOAN SIGNED. PEOPLE'S ASSEMBLY APPROVAL 21 JUNE  
DECREE ISSUED. GUARANTEE.  
EDC RE-SUBMITTED COMPETITIVE FINANCE OFFER.  
FAVOURABLE DECISION AWAITED.

QUARTER: 2 Complete Metro-Septia contract and issuance of  
all Damanhour loan documents.  
2. Monitor ESNA Dam project to see if SNC has  
chance to renew negotiations.

Supported Cda Wire Cable final negs for signing  
of contract - intervened to obt. loan agreement  
& legal opinions for Damanhour in order Babcock  
& Wilcocks could get EDC finan. - confirmed SNC  
has no chance as Italians contracted ESNA projec

QUARTER: 3 -----

QUARTER: 4 -----