

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the January-March 1988 period nineteen posts reported the following business activity:

1. 184 EXPORT SALES WORTH \$392 MILLION
2. 99 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 15 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$1.25 MILLION
4. 12 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$305 MILLION
5. 8 CANADIAN INVESTMENTS IN TERRITORY WORTH \$13.8 MILLION
6. 5 TECHNOLOGY TRANSFERS WORTH \$165 MILLION

HIGHLIGHTS:

- o \$300 million investment in urban renewal development in Canada (Hong Kong)
- o \$154 million sale and technology transfer of ethylene plant (Beijing)
- o \$20 million sale of aircraft engines (Kuala Lumpur)
- o \$16 million sale of coal wagons (Jakarta)
- o \$13 million sale of chemical processing equipment (Shanghai)
- o \$12 million sale of dispatch centers (Bangkok)
- o \$10 million sale of pet food (Tokyo)
- o \$2 million sale of forest harvesting equipment (Melbourne)

KEY STATISTICS: for the nineteen posts reporting workload information

		<u>Missions Reporting To</u>	
		PST	PNC/PNJ
No. Trade Enquiries	Cdn	5554	3225
	Local	8516	3373
No. Investment Enquiries	Cdn	121	98
	Local	197	197
No. Business Visitors	Cdn	2073	1390
	Local	2154	2553