

THE SAYWARD MILL AND TIMBER COMPANY, LTD.

Manufacturers of and Dealers in Lumber, Lath, Shingles, Spars, Mouldings, Etc.

Measured by its importance to the commerce of Victoria, the Sayward Mill and Timber Co., Ltd., should be placed among the leading incorporated companies of the Province. In addition to the Company's large local trade, its mill is the only one in Victoria doing a large export trade.

The original mill was built by Mr. W. P. Sayward, about twenty years ago, and has been enlarged from time to time to meet the requirements of the business.

In 1892, the entire plant, together with wharves, extensive timber limits, logging outfits, etc., was purchased by the stock company composed of and directed by prominent mill men of British Columbia, and the State of Washington.

The officers of the company are P. A. Paulson, President; W. J. Taylor, Secretary; T. C. Schermerhorn, Manager; and Henry Dunn, Treasurer.

Mr. Paulson, who is now a resident of Victoria, formerly lived on the Sound, where he still maintains a large estate. Mr. Taylor is a member of the well known firm of Eberts & Taylor, of this city.

Since coming into the possession of the Company, there has been a gradual overhauling of the mills and a modernizing of the machinery with a view of making the mills the most perfect in the Province.

The Company manufactures rough and dressed lumber of all kinds from fir, cedar and spruce. The company does its own logging and in all departments of the mills, logging camp, rafting, etc., about one hundred men are usually employed.

The capacity of the mills, while not the greatest in the Province, is sufficient to produce 50,000 feet of lumber in a ten hour working day.

The Company has one steamer, the "Hope," employed in towing logs and lumber vessels. The situation of the mills, on the water front at Rock Bay, is alike favorable for the accommodation of the local trade and for loading vessels for foreign shipments.

The office of the Company is on the mills on Store street, adjoining the Victoria Electric Railway power house.

LOEWENBERG & CO.

Successors to J. A. T. Caton & Co., Importers and Jobbers, Imperial German Consulate, 83 Wharf Street.

This house, in its specialties, is the leading importing house of the city and the Province. The house was in 1881 under the style of Wood, Caton & Co. It subsequently became J. A. T. Caton & Co.; and, in 1893, Mr. Carl Loewenberg succeeded to the business by purchase.

Mr. Loewenberg was both widely and favorably known in official, financial and business circles before being engaged in business for himself. He was for two years connected with the Bank of British Columbia, at New Westminster; and upon the re-establishment of the Imperial German Consulate here in 1891, was made Imperial German Consul for British Columbia.

Mr. Loewenberg is an importer and jobber in men's furnishings, pipes, tobacco, watches, jewelry and fancy goods. He makes a specialty of meerschaum pipes and tobacco's supplies, and carries one of the largest stocks of men's furnishings, jewelry, and fancy goods in the Province.

Mr. Loewenberg is also an importer of meerschaum goods direct from Austria, of men's fine furnishings from England, and of watches and fancy goods from Germany, Switzerland and France.

He is a large buyer direct from the manufacturers, and is enabled to supply the trade at prices the most favorable that can be obtained in the Province.

He makes a specialty of commission and indent orders for all classes of merchandise, in large or small lots, for merchants of British Columbia.

Mr. Loewenberg is represented by one of the best men in the Province, and his extensive local business has a trade extending east to Donald and the Kootenay country, and as far north as trade extends. He has, like other wholesale houses of Victoria, a considerable mail order trade, and makes it a point to cater to this branch of his business in a manner to merit and increase its volume.

Mr. Loewenberg's high official and business standing is a sufficient guarantee to the trade that orders may be safely entrusted to him with the certainty that every attention demanded by strict commercial integrity and careful courtesy will be given them.

The increasing commerce of the Province with the German Empire makes Mr. Loewenberg's official position an important one, and it is gratifying to note that his regard for the commercial interests of Victoria is second only to his devotion to his duty as a representative of his native country.

THE DRIARD. Redon & Hartnagle, Proprietors.

The Driard is one of the most celebrated hotels on the Pacific Coast. Nobles and Princes of Europe and the Orient are numbered among its distinguished patrons.

The old Driard became known to the commercial world as the first modern high class hotel established on the Pacific Coast north of San Francisco.

An epoch in the history of the old Driard was marked by its coming under the management of Mr. Louis Redon in 1872. From that date the house became no less known. For the school-

A NEW ENTERPRISE.

Victoria's Cold Storage Plant, An Industry of Special Values, Given Victoria by Messrs. R. Dunsmuir & Sons.

In the evolution of commerce no innovation of greater importance has been introduced than the establishment of cold storage and freezing plants. No modern city can reap the full benefits of commerce without such an establishment.

Victoria and British Columbia are fortunate, not only in having a cold storage and freezing plant of large dimensions and capacity, but also in possessing all of the latest and most approved methods for handling and storing perishable products of our own and foreign lands.

Messrs. R. Dunsmuir & Sons have done in this development of British Columbia's resources, trade and commerce, and the firm name has been connected with all public undertakings, and many private enterprises, in this city and Province for a quarter of a century.

It is not too much to say that in no instance has there been made a better business investment of the imperative needs of the city's trade and commerce than in the erection of this cold storage and freezing plant, which has done so much for the industries all over the Province.

The benefits of this new modern enterprise will not be confined to this city, but will be felt in every part of the Province. The facilities furnished by cold storage will also increase our trade with the Eastern Provinces in perishable articles, such as poultry, game, butter, lard, etc.

Cold storage will be a boon to fur dealers, and especially to the fur seal trade, by safely holding over for a profitable summer, the cold storage enterprise will render the beef supply uniform and continuous.

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CLARKE & PEARSON.

Dealer in Stoves and House Furnishings Goods, and Manufacturers of Copper, Sheet Iron, Zinc and Tinware, 17 Yates Street.

It speaks well for the permanency of Clarke & Pearson's trade that we are enabled to write of so many comparatively old mercantile houses. The house which forms the subject of this sketch was established in the early years by Mr. Geo. Keays.

About 1831 it passed into the hands of Messrs. Clarke & Nicholson; and, early in 1889, Mr. Edward Pearson purchased Mr. Nicholson's interest in the business, and the firm became Clarke & Pearson.

Mr. Pearson has grown from one of the smallest of the Province for more than thirty years. They are alike well and favorably known as manufacturers, merchants and citizens.

Their business has grown from one of small volume, occupying modest quarters at No. 19 Yates Street, to a business unsurpassed in the Province, and occupying one of the handsomest brick structures and finest salesrooms in the city at No. 17 Yates St.

A manufacturing department has been connected with the establishment at this rear, where copper, sheet iron, galvanized iron, and tin are converted into utensils and the various useful articles made of these metals.

Galvanized iron and tin roofing, brass piping, sinks, etc., are made and supplied as well as otherwise; sheet iron, zinc, and tinwork is made to order by first-class mechanics.

The stock of stoves, ranges, and house furnishings, but it is one of the largest, as well as one of the best, and most complete in British Columbia.

The firm is Victoria agent for the celebrated McLachlan's Patent Ranges, and also modern and beautiful designs. They also carry an extensive and complete line of cooking and heating stoves manufactured in this city by the Albion Iron Works Co.

These goods are manufactured to supply the known wants of the city, town, and country, and shipping trade. It may be said, both appropriately and truly, that their business relations are a compliment to the McLachlan Iron Works Company, and to Messrs. Clarke & Pearson.

The goods manufactured by these two great companies were not all that can be desired, and well suited to the trade. Messrs. Clarke & Pearson would not handle that which is not the other hand, if the latter were other than in all respects a first-class firm, they would not have been given the agency.

Mr. Pearson is a Canadian, and is well and favorably known from coast to coast. Mr. Pearson is an Englishman by birth; but has been so long a resident of British Columbia that he is honorably identified with the city and province.

He was appointed Justice of the Peace for the Province in 1873, and is a member of the British Columbia Board of Trade. While doing a considerable trade throughout the province, the firm has not found it necessary to keep a traveling agent, or to employ a mail man to carry orders and parcels to select their goods.

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THE WESTSIDE.

J. Hutcheson & Co., Proprietors. Importers of Dry Goods.

In every city of the civilized world a few business houses above all others enjoy the reputation of being the places where the ladies can find, in the greatest variety and perfection, all their needs which go to make up the mysteries of the feminine wardrobe.

The Westside, as it is known, is a branch of the J. Hutcheson & Co., which forms the subject of this sketch, is conspicuously one of the most popular and best known houses in the Province.

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THIRTY

A NOTABLE

Four Chinese Warships

Japanese Cruisers

the Lost.

Repeated Attempts to

Chinese Line Repul

pulling Secu

WASHINGTON, Sept. 20.

path received at the Japan

from the minister of for

Tokio gives the following:

Fing Yang battle: "Gen

mander in chief, reports as fo

Flug Yang fight, so far as

loss was 11 officers and 164

officers and 921 men wounded

officers lost were 2,000 killed;

wounded as yet unknown, 7

to be very large. A number

Chinese are in our field am

LONDON, Sept. 20.

The British navy received dispa

this morning stating that the

of the Chinese ships were

more than eleven Chinese warships

boats 30 miles northeast of

of the Chinese fleet advanced

while the Japanese ships were

warships formed in line be

them in the first column and

boats and five torpedo boats

column. The first Japanese

engagement was of an indiffer

the Chinese ships and the

ships involving their sin

tion. The Chinese ship

Ting Yuen was the first to

ing, a Japanese shell burst

ter. A ceaseless cannonade

both sides for an hour and

the Japanese ships were

less and, according to the

assess officer, sank soon after

were disabled but are continu

ing.

The vessels of both fleets

constantly maneuvering, but

held their original position. S

Japanese cruisers, believed to

be the Japanese ship, began

break the Chinese line. They

by three torpedo boats. As

ships advanced at full speed

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