

of all his men, and there is not one member of his old staff who would not lose his right hand to render him a service.

Saturday morning holidays and an occasional afternoon for golf were quite unknown. Indeed, I frequently worked until quite as late on Saturdays as on any other day in the week. While, however, this shows how busy we had to be, I am not at all sure that we are not wiser to-day.

CLOTHES AND THE MAN.—I also remember that twenty years ago no man on the commercial side of a newspaper would have ventured into Fleet Street unless dressed in a frock coat and silk hat. Even in the hottest July or August days, a straw hat was very rarely seen, and when a man did appear in one he was immediately singled out as a holiday-maker, and certainly was not treated as a serious business man. As an example of this, I recall an occasion when I was with a big company promoter and a card was brought in.

"What sort of a man is he?" the clerk was asked.

"Not important, sir, he's wearing a lounge suit and straw hat," was the reply.

"Well, then, tell him I'm engaged."

That man, who represented a really important paper, and was one of the best fellows I ever knew, was refused an interview because of his clothes. I ventured to say that I couldn't help catching sight of the name on the card, and as the man was "Somebody," thought that he ought to have been seen. The boy was sent after him, but he had disappeared. I know that this hasty decision on the part of my promoter friend in not seeing this very able young newspaper man resulted in heavy loss to them both.

A PLEASING CAMARADERIE.—It is pleasing to note the camaraderie that exists to-day in all departments of a newspaper office as compared with twenty years ago. Mr. Moberly Bell, then manager of *The Times*, told me that a score of years ago it was an unheard of

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