

TABLE OF CONTENTS (Continued)

APPENDICES

Appendix Table 1: Retail sales by merchandise group	Page	111
Appendix Table 2: Home furnishings sales by categories		111
NY Times comment on Ikea		112
Major U.S. KD furniture manufacturers		114
Trade shows and Markets		122
Trade Press		127
US Warehousing Operations		129
Statement of Objectives		130
Definition of Knock-Down		130
Information Gathering		131
Brief note on the potential for KD kitchen sales in the U.S.		133