

**PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN**

**BUSINESS ACTIVITY**

During the January - March 1990 period twelve posts reported the following business activity:

76 EXPORT SALES WORTH \$52.6 MILLION

14 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS

4 NEW JOINT VENTURES/LICENSING AGREEMENTS WORTH \$232 THOUSAND

0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA

3 CANADIAN INVESTMENTS IN TERRITORY WORTH \$4.4 MILLION

0 TECHNOLOGY TRANSFERS

**HIGHLIGHTS:**

\$ 15 million sale of seed potatoes (Havana)

\$ 10 million sale of cancer treatment equipment (Brasilia)

\$ 3.4 million sale of oil exploration equipment (Buenos Aires)

\$ 3 million sale of grains (San Jose)

\$ 2.5 million sale of AC/DC laboratory equipment (Sao Paulo)

\$ 2.3 million sale of switching equipment (Kingston)

\$ 1.6 million sale of flexible tubing (San Jose)

**KEY STATISTICS: for the twelve posts reporting workload information**

		<u>Missions Reporting To</u>	
		LCT	LST
No. Trade Enquiries	Cdn	1446	2309
	Local	1088	1799
No. Investment Enquiries	Cdn	82	13
	Local	35	21
No. Business Visitors	Cdn	331	438
	Local	417	436