

WHY DOES A FARMER NEED A SCALE?

You need the pay for every pound you sell, and it is only by the most "eternal vigilance" that the farmer is enabled to hold his own. Do your own weighing, take no man's word for what you buy or what you sell; not that every man would cheat you, but some would if they could. With your scale, on your own premises, you are able to know what your load weighs.

If your neighbors have no scales, you might do their weighing for them and thus make your scale a source of direct income to you.

Do you know what food your cattle thrive best on? When you are changing feed, as you have to do during the different seasons, do you know whether your stock is gaining or losing? Do you know how much grain per head you are feeding, and whether all are gaining alike? You can easily detect this by weighing your cattle once a week and keeping a record of the weights.

We show you how to build a pit of posts and plank which will last for many years. The scale may be set in the barn floor, out of the reach of rain and frost; in fact we recommend this method when practicable, and will furnish plans free of charge showing how this may be done. When you are sending a load of hay or a drove of cattle to the market weigh it before you start, thus you will be able to tell in advance the value of your product at the ruling market price.

Does the miller sell you flour by guess? Does the grocer estimate the amount of sugar in the scoop? Not at all; it is carefully weighed, down to the very last ounce. These are the men with whom you have to deal. They are in the business to make money and they consider a scale an important factor in trade. Why does a

farmer need a scale? Because a scale places a value on what is bought and what is sold.

Now if it is essential to obtain the value of your money on farm products it is equally true in buying a scale; the cheapest can hardly be the best. You do not employ the cheapest physician when you are ill; you can not afford to; neither can you afford to purchase the cheapest scale which money can buy.

We have had a lifetime of experiments and experience in making scales. We use new material, the best of its kind and the kind best adapted for the purpose.

Every part of our scales has been the subject of special study. Our castings are a mixture of several kinds of iron, to adapt it to our work, but where wrought iron is better we use it. Our work is all done by skilled workmen who have made scales all their lives. All our appliances are adapted to our work; the machines which mark the graduations on our beams are the only ones of their kind in the world; we have every thing which ingenuity can devise to improve the quality and cheapen the cost of our product. Is it not reasonable, then, to suppose that we can give you better value for your money than as if scales were only a part of our business and were made of the same material as a dozen other articles?

Write for Pamphlet 121

THE CANADIAN FAIRBANKS COMPANY, LIMITED

92-94 ARTHUR ST.

WINNIPEG

QUOTATIONS IN STORE AT FT. WILLIAM FOR MARCH 1909

DATE	WHEAT										FLAX			BARLEY				CASH OATS				
	1°	2°	3°	4	5	6	Feed 1	Feed 2	Rej. 1	Rej. 2	Rej. Seed	1 n w	1 m a	Rej.	3	4	Rej. Feed	1 w	2 w	3 w	2 m	Rej.
1	110½	107½	104½	98½	92	86½	76½		104½	102	102½	135	133		52	50	46		41½	41		
2	111½	108½	105½	99½	92½	87½	77		105½	102½	103½	133	131		51½	49½	46		42½	41½		
3	111½	108½	105½	100	93	87	77		106½	103½	104½	134½	133½		52	50½	46		42½	41½		
4	110½	107½	104½	100	92½	86½	77		103½	100½	101½	134½	132½		51½	50½	46		42½	41½		
5	107	104	101½	97½	90	84	75		103½	101	101½	132½	130½		52½	51½	46½		41½	40½		
8	108	105	103	98½	90	84	75½		103	100½	101	130½	128½		52½	50½	46½		42½	41½		
9	109½	106½	104	98½	90½	84½	76		103½	101	101½	131	129		52½	50½	46½		42½	41½		
01	108	105	102½	97½	89½	83½	77		103	100½	101	130	128		52½	50½	46½		42½	41½		
11	109½	106½	104½	99	91	85	77½		104	101½	102	130	128		52½	50½	46½		42½	41½		
13	110½	107½	106	100½	92½	85½	78		106	103½	103	132	130		53	51	46½		42½	41½		
15	110½	107½	105½	100½	93	85½	77		106½	104½	103	131½	129½		53	51	46½		42½	41½		
16	110½	107½	105½	100½	92½	86½	77		103½	105	103	132	130		53	51	46½		42½	41½		
17	110½	107½	105½	101	93	86½	77		106½	105	103	132	130		53	51½	46½		42	41½		
18	110½	108	106½	101½	93	86½	77		103½	105	103½	131	129		53½	51	46½		42	41		
19	110½	107½	105½	100½	92½	86	76		106½	105	103	130	128		53½	51½	46½		41½	40½		
20	109½	106½	104½	99½	91½	85	75		103	102	100	129	127		53½	51½	46½		41	40		
22	109½	106½	104½	100	92	85½	75		105½	104	102	128	126		54	51½	46½		41½	40½		
23	110½	107½	105½	101	93	86½	76		102½	101	99	129	127		54	51½	46½		42½	41		
24	111½	108½	106½	101½	93½	87	77		107½	105½	103½	129½	127½		54	52	46½		42	40½		
25	111½	108	106	101	93½	86½	78		104½	102½	100½	130	128		54	52½	47		41½	40½		
26	112½	109	107	102	94½	87½	78½		106½	106½	104½	132½	130½		54½	52½	47		41½	40½		
27	113	109½	107½	102½	94½	88	79		104½	103½	101½	133	131		54½	52½	47		41½	40½		
29	113½	110½	108½	103½	95½	88½	78½		109	107½	105½	133½	131½		54½	52½	47½		41½	40½		
30	112½	109½	107½	102½	95	87½	78½		106	104½	102½	134	132		54½	52½	47½		41½	40½		
31	113½	110½	108½	104	96½	88½	79		108½	106½	104½	135	133		54½	52½	47½		41½	40½		