

Sept. 1908

Want and Exchange Column

FOR SALE—First-class apiary of 120 colonies, with all supplies. Write for particulars to J. B. HALL, Box 595, Woodstock, Ont.

FOR SALE—Bee-yard, 75 Hives (extracting), and 195 acres land; maple bush, good water, log house, new bank stable (frame), outdoor bee cellar; can cut 5 to 6 tons wild hay; 75 young apple trees. Good reasons for selling. Station 6 miles, Lavant, Kingston & Pembroke Railway. Cash, eight hundred. CHAS. BLAKE, Donaldson, Ont.

WANTED—Comb or Extracted Honey. State probable quantity, quality, how put up, etc. FOSTER & HOLTERMANN, Limited, Brantford, Ont.

FOR SALE—40 winter packing cases for holding two hives; also 24 double-walled, for single colonies, complete with frames; made of best pine; will sell less than cost of lumber. Comb Honey wanted. G. A. DEADMAN, Brussels, Ont.

WANTED—Ladies to do plain and light sewing at home, whole or spare time, good pay; work sent any distance, charges paid; send stamp for full particulars.

NATIONAL MANUFACTURING CO.
Montreal.

HOTEL ACCOMMODATION

ALBION HOTEL, TORONTO—Rates \$1.00 and \$1.50 per day. MRS. JOHN BOLDERNES, Proprietress.

Though
printed crooked
the Fact is STRAIGHT.
Gunn, Langlois & Co.
MONTREAL
Is the best firm in Canada
to sell your Honey to.
WRITE THEM

while, on the other hand, the Government declines to assist our industry, partly because we have not as yet a large surplus of produce available for export, and partly because honey producers themselves do not exhibit sufficient confidence in the prospects and the future of their industry to justify the granting of State aid to put the industry on a satisfactory basis. An earnest and determined effort to overcome our difficulties would go a long way towards gaining the sympathy and practical support of the Government. Supposing, however, that a central dépôt had been established, the obligation of members to sell through it would be a moral one, and the management could inflict no deterring penalties upon a member who, for choice or convenience, or from necessity, sold his produce below the price obtained by the central dépôt. This is merely human nature as we find it every day, but it is just that which would wreck a scheme such as described. To avoid this risk it would be necessary for the coöperative association to have sufficient capital so as to be able to advance to the producer on receipt of his produce at the depot up to 75 per cent. of its value. Such advances are made by commission agents at the present time, and no central dépôt could be established with such a concession. Next, the current expenses, such as salaries of manager and employees, rent, interest on capital, etc., have to be considered. According to a calculation based on half the total quantity of honey received in Melbourne in twelve months (the dépôt could hardly expect to handle more than that at the start), a commission of 5 per cent. charged on all sales would hardly cover the current expenses. In this respect the dépôt would be no improvement on the present method of selling through commission houses.

Coming now to the question of capital, without which a central dépôt could not exist, the difficulties of obtaining it would be considerable. The producers, the beekeepers, could not, or perhaps would not,