

APPENDIX No. 3

Q. They do not care for it because it costs them quite as much.—A. I do not think that is altogether the reason.

Q. I do not care for fish if I have to pay the same price for it as I do for meat. Do you not think, Mr. Archibald, more people would care for fish if they got it a little cheaper than they got meat?—A. I think perhaps more of it would be used.

Q. Do you think it is fair to charge the same for a small serving of fish as you charge for a serving of meat in view of the fact that your fish costs very much less, and also having in view that there is not as much nutriment in fish as there is in meat?—A. No.

Q. The Hon. Mr. Hazen made the statement in the House the other day with regard to the fish restaurant that was opened in Toronto in connection with the Toronto Exhibition, that they furnished a whole meal of which fish was, of course, the chief element, for 25 cents; that they served 25,000 people, and their loss was \$1,000?—A. Yes.

Q. Now you are serving the fish alone and you are charging twice as much as Mr. Hazen's department charged for a whole meal at Toronto. Do you not think you are making a pretty large profit on fish?—A. Yes, if we could confine ourselves to fish we would make some money.

Q. If you could confine yourself to fish?—A. Yes, that is in view of the fact that you only pay 4 cents a pound for fish and you have to pay 22 to 25 cents a pound for meat.

The CHARIMAN: That is hardly a fair comparison, as a matter of fact, while fish costs only 4 cents a pound owing to the loss in preparation for cooking, it takes about two pounds to make an order.

By Mr. Kyte:

Q. I do not think Mr. Archibald is prepared to say that a pound of fish is served with each order?—A. No, sir, I do not think there is.

Q. Is a half a pound served?—A. Yes, I think so.

Q. I think it is rather a light half pound. However, take it at half a pound on the average, and you charge 50 cents for that. At that rate the fish you buy at eight cents you are selling at \$2 to the consumer?—A. Yes, if each order weighs a half pound.

Q. We have had this thing gone into through the fish dealers and we know the proportion of loss per pound. Do you think it is calculated to increase the consumption of fish when fish you buy for 8 cents you ask your consumer to pay \$2 for? Do you think that is a reasonable profit on fish?—A. I fancy we do not consider these figures when making up our bill of fare.

Q. That is one of the reasons you are here today, so that you will have these things before your mind the next time you are making up a bill of fare. The fish industry is an important industry in Nova Scotia, which is the eastern terminus of the Intercolonial railway and the object of the committee is to see in what way we can increase the consumption of fish. Some of us think more fish would be consumed in Canada if it could be got cheaper than it is at the present time, and we think that the Intercolonial Railway would be a good place to begin to extend the consumption of fish. Would it involve very great loss to the Intercolonial Railway, do you think, if you charged 25 cents for a serving of fish and so had four times as much fish consumed as you do now? Would that involve very great loss as compared with the present loss?—A. I do not think so.

Q. Do you not think, then, that if fish cost less than meat there would be more of it consumed?—A. I do, yes. They cost less. The lower the price the more would be consumed. But I would like to say that we never made a bill of fare with the idea of helping out the fish dealers. We were trying to get something out of it for the

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