

DANONE DE MEXICO, SA DE CV

Planta ex-hacienda de Xalpa
Huehuetoca, State of Mexico
Phone: (591) 80088
Fax: (591) 80132

Hugo Necoechea Mondragon
Plant Manager

Company Size:
Over 1000 employees

Primary Products:
Dairy products

Export Levels:
None

Plants:
The company has one plant in operation at the above address. A second plant is currently under construction, in Irapuato. The plant is expected to come on line in January of 1995.

Wastewater Status:
Danone is now complying with ecological norms.

Potential Opportunities:
Future equipment purchases in the wastewater field are highly unlikely, as the company installed a treatment plant in August of 1993. Technology includes: oxidation lagoon, aerobic biological reactor, and a sedimentation tank.

The purchase of wastewater equipment for the new plant in Irapuato went to tender in November of 1993.

Recycling may hold an opportunity in the production facility in the state of Mexico. Water costs average 3.5 NP/m³, and total use averages 1000m³/day. Approximately 20% of this volume could be recycled.

Danone also identified consulting services as a potential purchase area. Current levels of BOD — even with treatment equipment — average 2200 mg/l; the company feels consulting services may be necessary to optimize the performance of the treatment plant.

Purchase Time Frame:
Within one year

Additional Comments:
Purchase of a recycling system would be highly contingent upon perceived economic benefit.

KRAFT GENERAL FOODS, MEXICO

Poniente 116 # 553
Industrial Vallejo
02300 Mexico, D.F.
Phone: (5) 325-0999
Fax: (5) 587-7979

Alberto Marin Flores
Environmental Engineering Manager

Company Size:
Information not provided.

Primary Products:
A variety of processed food products.

Export Levels:
Kraft General Foods does not export.

Plants:
The company maintains three Plants:
• Mexico D.F. (Poniente 553)
• Mexico D.F. (Pino 459)
• Ecatepec, State of Mexico

Wastewater Status:
The company is currently complying with water discharge norms.

Potential Opportunities:
Kraft General Foods Mexico has a stringent environmental policy. For example, water discharges are required to register approximately 50% below government norms. As a result, the company is highly proactive in the environmental field. Decision-makers are currently awaiting the results of an environmental assessment before determining their next area of purchase. However, purchases of some kind can be expected.

Current treatment technology focuses on boiling tanks.

Kraft General Foods does not currently recycle water.

Purchase Time Frame:
Within one year.

Additional Comments:
Water discharges contain the following materials: soluble coffee residue, liquid sugars, suspended solids, and fats and oils.