

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 656-PORT-OF-SPAIN

012-PETROCHEM & CHEM PROD, EQP, SERV  
TRINIDAD AND TOBAGO

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

PLASTICS PRODUCTS, EQUIP, SERVIC

COMPREHENSIVE MARKET STUDY

CORPORATE LIAISON WITH ALL SIGNIFICANT PLASTICS MANUFACTURERS IN  
TERRITORY.

BETTER UNDERSTANDING OF THE PLASTICS INDUSTRY  
IN TRINIDAD AND OF AREAS WHERE DEMAND EXISTS.

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TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 CORPORATE LIAISON WITH SIGNIFICANT PLASTICS MAN-  
UFACTURERS IN TRINIDAD TO DETERMINE IMPORT  
REQUIREMENTS. MEETING WITH NEW CHAIRMAN OF NAT-  
IONAL GAS CO.

MET WITH 8 MFRS TO EXPLORE POTENTIAL BUSINESS &  
IDENTIFY MARKET REQUIREMENTS. LOCAL CO. PREPARED  
TO MEET WITH EXECUTIVES OF NOVA CORP & POLYSAR  
TO STUDY POTENTIAL JT VENTURE IN PETROCHEMICAL  
COMPLEX.

QUARTER: 2 LIAISON VISITS CONCLUDED WITH PLASTICS SECTOR.

RESULTS COMPILED AND FORWARDED TO DRIE.  
DISCUSSIONS TO FOLLOW-UP WITH SOCIETY OF PLASTIC  
INDUSTRY OF CANADA FOR PROPOSED MISSION.

QUARTER: 3 ATTEND EXPOPLAST 87, MONTREAL, CANADA & PROMOTE  
POTENTIAL EXPORTS TO TERRITORY. DISCUSSION WITH  
OFFICIALS OF SOCIETY OF PLASTICS INDUSTRY IN CDA  
REGARDING POTENTIAL FOR THEIR MEMBERS IN TERRI-  
TORY.

VISITED EXPOPLAST 87 & HAD DISCUSSIONS WITH MANY  
EXPORTERS. THREE COMPANIES EXPRESSED INTEREST IN  
VISITING TERRITORY. SENSITIZED SPIC TO POTENTIAL  
IN TERRITORY & BROACHED IDEA FOR MISSION FOR JV  
TO TERRITORY (AWAITING THEIR DECISION).

QUARTER: 4 TO COMPILE REPORT ON ACTIVITIES IN OIL & GAS  
SECTOR. - PURSUE DISCUSSIONS WITH SOCIETY OF  
PLASTICS INDUSTRY IN CANADA RE. TRADE INVESTMENT  
MISSION.

REPORT COMPLETED & FORWARDED TO EXTOTT LCT/DRIE  
OTT ALTA FOR INFO. - TELEX COMMUNICATIONS INITI-  
ATED WITH SPIC TO SUGGEST COMPOSITION OF MISSION  
MEMBERS.