

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :520-TOKYO

010-MINE,METAL,MINERAL PROD & SRV  
JAPAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 3 Monitoring, analysis of FY89 coking coal negotiations.

Negotiations completed end of December

QUARTER: 4 None

None

TRACKING

ANTICIPATED RESULTS  
IDENTIFICATION OF NEW TRADE OPPORTUNITIES IN JAPAN AND CANADA, EARLY 1989  
IN DEVELOPING MARKET STRATEGIES  
IDENTIFICATION OF EXPORT OPPORTUNITIES  
VENTURE OPPORTUNITIES  
LICENSING AND JOINT VENTURE PROJECTS IN BOTH CANADA AND JAPAN  
PREFEASIBILITY STUDY FOR USE OF SYSTEM ASSISTOR; EXPAND CANADIAN MARKET SHARE  
TOTAL OF 4 SET REQUESTS FORWARDED - LAISON WITH

ACTIVITIES UNDERTAKEN IN POST PLAN  
NEGOTIATIONS COMPLETED END OF DECEMBER  
NONE  
CONTACTS BETWEEN JAPANESE & CANADIAN INDUSTRIES IN CANADA AND OTHER ADVANCED INDUSTRIAL MATERIALS  
CONTINUED REPORTING ON JAPANESE POSITION IN INTERNATIONAL  
CONTINUED MONITORING OF MARKET DEVELOPMENTS CONCERNING  
MONITORING DEVELOPMENT OF ANTI-DUMPING SENTIMENT IN JAPAN AND DEVELOPMENT OF STRATEGY TO HANDLE IT  
MARKET PROTECTION FOR STEEL INDUSTRY  
TAIS PRODUCTION FRAME CONSTRUCTION TENDERS - PRO-ASSISTOR  
MARKET PROTECTION FOR STEEL INDUSTRY