REPORT 4 88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 510- PEKING

010-MINE, METAL, MINERAL PROD & SRV PEOPLE'S REP OF CHINA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

EQUIPMENT AND MACHINERY

IDENTIFICATION OF EXXPANSION AND MODERNIZATION REQUIREMENTS IN THE FERROUS SECTOR.

MARKET SURVEY IN NON-FERROUS

MOU OR WORKING GROUP ON NON-FERROUS SECTOR

MOU OR WOTKING GROUP IN FERROUS SECTOR.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 SIGNING OF MEMORANDUM OF UNDERSTANDING ON NON-FERROUS AND FERROUS METALS WORKING GROUP.

QUARTER: 2 ----

QUARTER: 3 ----

QUARTER: 4 ----

ANTICIPATED RESULTS:

BETTER INFORMATION BASE TO BE USED FOR MORE FOCUSESED MARKETING APPROACH

BETTER INFORMATION BASE OF PROJECT OPPORTUN-ITIES AND MORE FOCUSSED MARKET APPROACH.

INTERCHANGE OF INFORMATION WILL GIVE US BET-TER INFORMATION BASIS FROM WHICH TO ESTABLISH A MARKETING STRATEGY.

DITTO.

QUARTERLY RESULTS REPORTED:

MOU SIGNED IN CHINA IN JUNE BY PRESIDENT OF TREASURY BOARD; MISSION TO CANADA BY CHINESE MINISTRY OF METALLURGICAL INDUSTRY.