

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :520-TOKYO

010-MINE,METAL,MINERAL PROD & SRV
JAPAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

MINERALS AND MINERAL PRODUCTS

CONTINUED AD HOC REPORTING ON INDUSTRY RESTRUCTURING,
SHIFT IN GOVERNMENT POLICIES E.G. STOCKPILE SCHEME

IDENTIFICATION OF NEW TRADE AND INVESTMENT
OPPORTUNITIES IN JAPAN AND CANADA; BASIS FOR
BROADER INDUSTRY ANALYSES OF IMPACT ON WORLD
TRADE.

MINERALS REPORTS: MONTHLY REPPORTS AND ANALYSES OF TRADE, PROD-
UCTION, CONSUMPTION TRENDS BY COMMODITY.

PROVISION OF CURRENT INFO TO GOVERNMENT AND
PRIVATE SECTOR RE JAPANESE DEVELOPMENTS;BASIS
FOR SHIFTS IN MARKET STRATEGIES.

COAL AND STEEL REPORTS; MONTHLY REPORTS AND ANALYSES OF TRADE,
PRODUCTION AND CONSUMPTION TRENDS

PROVISION OF CURRENT INFO TO ASSIST COMPANIES
IN DEVELOPING MARKET STRATEGIES.

ANALYSIS OF MARKET POTENTIAL FOR RARE EARTHS AND METALS

IDENTIFICATION OF EXPORT/LICENSING/JOINT
VENTURE OPPORTUNITIES.

METALS, PRIMARY & FABRICATED

THROUGH A FOLLOW-UP PROGRAM ON MISSIONS, PROMOTE IN-DEPTH
CONTACTS BETWEEN JAPANESE & CDN INDUSTRIES IN CERAMICS AND
OTHER ADVANCED INDUSTRIAL MATERIALS.

LICENSING AND JOINT VENTURE PROJECTS IN BOTH
CANADA AND JAPAN.

CONTINUED REPORTING ON JAPANESE POSITION IN INTERNATIONAL
COMMODITY GROUPS.

IMPROVE INFORMATION BASE FOR CANADIAN IN-
DUSTRY.

CONTINUED MONTHLY ANALYSIS OF MARKET DEVELOPMENTS CONCERNING
METALS TRADE.

IMPROVE INFORMATION BASE FOR PRIVATE SECTOR.

MONITORING DEVELOPMENT OF ANTI ASBESTOS SENTIMENT IN JAPAN AND
DEVELOPMENT OF STRATEGY TO HANDLE IT.

PRE-EMPT RESTRICTIVE LAWS RE USE OF
ASBESTOS;EXPAND CANADIAN MARKET SHARE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 MONTHLY REPORTS ON COAL & STEEL,MINERALS AND ME-
TALS;PRODUCTION,TRADE,CONSUMPTION TRENDS - PRO-
MOTION OF INT'L NICKEL STUDY GROUP - ASBESTOS
MARKET PROTECTION - COAL NEGOTIATIONS;INDUSTRY
LIAISON.

TOTAL OF 4 MKT REPORTS PREPARED. - LIAISON WITH
JAPANESE GOV'T & INDUSTRY. - INDUSTRY & GOV'T
LIAISON. - CLOSE LIAISON WITH CDN SUPPLIERS ON
NEGOTIATION AND DEVELOPMENT.

QUARTER: 2 -----