

REPT4D  
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

56

POST :304-LAGOS

008-TRANSPORT SYS,EQUIP,COMP,SERV.  
NIGERIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

FINALIZE EDC FINANCING PKG FOR CONTRACT AWARDED TO BOMBARDIER CDN PRESENCE.  
CONCLUDE SALE OF \$110M IN EQUIPT, ESTABLISH LONG TERM

CONTINUE TO SUPPORT CANAC IN WORLD BANK FUNDED SPARE PARTS  
CONCLUDE SALE OF UP TO \$10M IN EQUIPT & SERVICES.

MONITOR DEBATE ON MASS TRANSIT IMLEM. PLAN WHICH MAY PROVIDE  
ALERT CANADIAN COMPANIES TO ANY OPPORTUNITIES PRESENTED.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Assist Canac Int'l in fielding its personnel for  
WB railway consultancy.  
Assist GE Canada (Ex Bombardier) on contract for  
locomotives.

Two consultants in place and organized for rest  
of team.  
Signed contract amendment between GE Cda and  
NMOT with revised scope of supply (50 to 15,  
addit \$8.5M spares)

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----