

REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :346-BAGHDAD

013-CONSUMER PRODUCTS & SERVICES
IRAQ

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

IDENTIFICATION OF IMPORTERS WITH FOREIGN FUNDS
PROMOTION OF CANADA AS SOURCE

PROPOSED TRADING HOUSE MISSION
ESTABLISH APPROPRIATE LINKAGES BETWEEN IRAQI BUYERS AND

ACTIVE EXPORTERS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 Assist AECL to conclude arrangements to bilateral treaty covering nuclear cooperation.
- Assist AECL to participate in tender for 30 MW research/industrial power reactor

QUARTER: 2 Provide AECL with necessary info on tendering procedure for experimental reactor/coordinate for visit of client. Identify opportunities for C&I in Cairo West Power Plant project for water treatment personnel.

QUARTER: 3 -----

QUARTER: 4 -----

- Submitted memoranda through RFA and for Nuclear Power Plants Authority approval.
- Obtained tender docs and background data for AECL to prepare a bid.

Assisted AECL in reaching decision re how to submit offer. Visited client & completed background data & identified competitors. Obtained specs prior to announcement of tender. Flagged opportunity to C&I days.