

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the October - December 1992 period eighteen posts reported the following business activity:

- 90 EXPORT SALES WORTH \$319.24 MILLION
- 22 NEW BUYING CONNECTIONS/26 AGENCY AGREEMENTS
- 9 NEW JOINT VENTURES WORTH \$60 M/3 LICENSING AGREEMENT WORTH \$0.5 M
- 3 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$46.5 MILLION
- 2 CANADIAN INVESTMENTS IN TERRITORY
- 14 TECHNOLOGY TRANSFERS WORTH \$1.75 MILLION

HIGHLIGHTS:

- \$ 120 million sale of Light Armoured Vehicle (Canberra)
- \$ 50.6 million sale of NGL Fractionation Plant (Dhaka)
- \$ 30 million foreign investment in Canada for Floppy Disks (Tokyo)
- \$ 24 million sale of Telecom (Jakarta)
- \$ 3 million sale of Process Simulator (pulp & paper) (Tokyo)
- \$ 2 million sale of Atmospheric Diving Suit (Tokyo)

KEY STATISTICS: for the eighteen posts reporting workload information

Missions Reporting To

		PST	PNC	PNJ
No. Trade Enquiries	Cdn	5541	1549	1856
	Local	7133	1398	5557
No. Investment Enquiries	Cdn	81	16	76
	Local	161	27	208
No. Business Visitors	Cdn Pr/Pub	1385/270	377/238	1087/271
	Local Pr/Pub	2101/251	635/368	9034/488