

plates are quoted at \$3.25 to \$3.35 for spring delivery; galvanized, ditto, \$4.60. Ingot tin is steady at quotations, and scarce on spot; also copper which is firmer. We quote, as follows: Summerlee pig iron, \$27.50 to \$28.50; Carnbroe, \$26; Calder, \$27; Hamilton, No. 1, \$30.00 to 00.00; No. 2, do., \$30.00 to 00.00; Ferona, No. 1, \$25.75; machinery scrap, \$19 to \$20; common ditto, \$30 to \$30; bar iron, Canadian, \$2.45 to \$2.50; Canada plates—Pontypool or equal, 52 sheets to the box, \$3.10 to \$3.15; 60 sheets, \$3.20; 75 sheets, \$3.25; all polished Canadas, \$3.45; Galvanized Canada plates, \$4.25 per box of 52 sheets; Terne roofing plate, 20 x 28, \$8.50 to \$8.75; Black sheet iron, No. 28, \$3.40; No. 26, \$3.30; No. 24, \$3.20; No. 16, and heavier, \$3.10; tin plates. Charcoal, I.C., Alloway, \$4.80 to \$5; do., I.X., \$5.25 to \$5.50; P.D., Crown, I.C., \$5.50 to \$5.75; do., I.X., \$4.75; coke, I.C., \$4.40 to \$4.50; galvanized sheets, No. 28, Queen's Head, \$4.75; No. 26, \$4.25 to \$4.50; No. 24, \$2 in case lots; tinned sheets, coke, No. 24, 6½ to 7c.; the usual extra for large sizes. Steel boiler plate, ¾-inch and upwards, \$3.15; ¼-inch, \$3.25; tank steel, \$2.90, ¼-inch; three-sixteenths, \$3; heads, seven-sixteenths and upwards, \$2.95; Russian sheet iron, 9 to 9½c.; lead, per 100 lbs., \$4.50 to \$4.75 sheet, \$4.75 to \$5; shot, \$6 to \$6.50; best cast-steel, 11 to 12c.; toe calk, \$3.40 to \$3.50; spring, \$3.50; sleigh shoe, \$2.80 to \$2.85; tire, \$2.85; round machinery steel, \$3.57, as to finish; ingot tin, 38c. for L. & F.; Straits, 37c.; bar tin, 40c.; ingot copper, 18 to 18¼c.; sheet-zinc, 7 to \$7.50; Silesian spelter, \$5.50 to \$5.75; Veille Montagne spelter, \$5.50; American spelter, \$5.50 to \$5.75; antimony, 10½ to 11c.

OILS, PAINTS AND GLASS.—Travellers are now mostly at home, and all hands are fully employed with the rush of spring deliveries, now that summer freight rates are in force. In no line is there any weakening from recent pronounced advances. Following are quotations: Single barrels, raw and boiled linseed oil, respectively, 68 and 71c. per gallon, for one to four barrel lots; 5 to 9 barrels, 67 and 70c.; net 30 days, or 3 per cent. for four months' terms. Turpentine, one to four barrels, 85c.; five to nine barrels, 84c.; net 30 days. Olive oil, machinery, 90c.; Cod oil, 37½ to 40c. per gal.; steam refined seal, 47½ to 50c. per gallon; Castor oil, 8 to 8¼c., in quantity; tins, 9 to 9¼c.; machinery castor oil, 7½ to 8c.; Leads (chemically pure and first-class brands only), \$6.75; No. 1, \$6.37½; No. 2, \$6; No. 3, \$5.62½; No. 4, \$5.25; dry white lead, 5½ to 6c. for pure; No. 1, ditto, 5c.; genuine red ditto, 5c.; No. 1, red lead, 4½ to 4¾c.; Putty, in bulk, bbls., \$1.75; kegs, \$1.90; bladder putty, in bbls., \$1.90; smaller quantities, \$2.05; 25-lb. tins, \$2.15; 12½-lb. tins, \$2.40. London washed whitening, 60c.; Paris white, 75 to 82c.; Venetian red, \$1.50 to \$1.75; yellow ochre, \$1.25 to \$1.50; spruce ochre, \$1.75 to \$2; Window glass, \$2 per 50 feet for first break; \$2.10 for second break.

TORONTO MARKETS.

Toronto, April 5th, 1900.

DRUGS.—Business is good in the drug trade, but though there is an upward tendency in nearly all lines, we make no changes in our Prices Current this week.

FLOUR AND MEAL.—The flour market is steady, and prices are unchanged. Bran and shorts continue very scarce, and prices have advanced again, bran being quoted \$16 to \$17, and shorts, \$18. Oatmeal still resists the advance in raw material, and is steady at \$3.50 to \$3.60, though the local competition makes the price of rolled oats 10c. less to city buyers. Cornmeal, unchanged, but corn is still advancing, and prospects are that the meal will go

higher. There is a good demand for wheat products.

GRAIN.—The wheat market is firm and unchanged. Oats are up 1c. per bushel and are now 27c. to 28c. Corn also shows a further advance, and quotations are 45 to 46c. Barley is firm and unchanged. Peas, rye and buckwheat are steady at last week's figures.

GREEN FRUITS.—Unfavorable weather has interfered with trade somewhat. We quote Valencia oranges, 420's, \$6 case; large cases, 420's, \$7; fancy California navels, 126's, 150's, 175's, 200's, \$3.75 per box; 96's, 216's, 250's, \$3.50 per box; 288's, \$3.25 per box. Marmalade oranges, \$4 per box. Extra fancy Messina lemons are \$3 per box; choice, \$2.75 per box.

GROCERIES.—Trade is beginning to resume its wonted spring activity, notwithstanding the fact that country roads are still in very bad condition. As soon as they are passable, a rush is looked for, and prospects are, on the whole, exceedingly bright. There is heavy business in hand for the North-West, the goods to go forward on the opening of navigation. Prices of all lines are held very firm, and in some lines advances are noted. Valencia raisins are up to 7½c. and 7¾c., and Grenoble walnuts show an advance of 1c. and are 14 to 15c. Canned fruits are getting within very small compass, especially raspberries and strawberries, while several lines of canned meats show advances in price. Corned beef, Clark's, 1's, 2 doz., are up to \$1.60, and Clark's, 2's, 1 doz., are marked \$2.70. Ox-tongue is also up 25 to 50c., and we now quote Clark's, 1½'s, \$8.25; 2's, \$9.35; 2½'s, \$10.50. Chipped beef also shows a slight advance, and is now \$1.60 and \$2.80.

HARDWARE.—The trade that was held back by the cold weather in March is beginning to come in, and the spring business is opening up well. There is little change in prices this week. Manilla rope shows an advance and is firm at 16c., but other figures remain unchanged. A distinct firmness is apparent in all descriptions of iron and steel. The demand for structural iron is large, and it is said that in the United States makers of it are months behind in their orders.

HAY AND STRAW.—Owing to bad roads the supply of hay and straw on the St. Lawrence market is limited. Timothy brings \$11 to \$12.50 and straw \$9. Baled hay is \$8 to \$9, and baled straw, \$5.

HIDES AND SKINS.—The hide market is still quiet. There has been some improvement in Chicago, but the demand continues light, and prices are unchanged. Calfskins are in fair supply and find ready sale at 10 to 11c. per lb. Sheepskins are also in demand at \$1.10 to \$1.35 each; the supply is fair. Tallow is scarce and wanted.

PROVISIONS.—The butter famine is a thing of the past. Dairy rolls are coming in freely, and the price goes steadily downwards; this week they are quoted 15 to 16c. per lb. There are no dairy tubs in the market. Creamery holds its own better, and the quotations are the same as last week. Cheese is quiet and steady. Hog products are still going up, in sympathy with the price of live hogs, which are this week bringing \$6.25 for select weights; mess pork is marked up to \$16; long clear quotes at 8 to 8¼c., and rolls are firm at 9c. Lard has advanced ½c., and is now 8 to 8¼c. Eggs show an advance, and are steady at 14c. Other lines are unchanged.

RAW FURS.—The season for raw furs is pretty well over. The skins that will come in hereafter (except muskrats), will be from points inaccessible before opening of navigation. Prices, as quoted below, give a wide range, but it is impossible to quote closely without seeing the skins. We quote: Fisher worth \$4.50 to \$7.50; mink, \$1.50 to \$3.50; skunk,

50 cents to \$2, according to the color and quality; raccoon, 50c. to \$1; marten, \$3 to \$6; red fox, \$2.50 to \$4; otter, \$6 to \$12; lynx, \$4 to \$7; bear, \$9 to \$18; wolf, \$1 to \$3; muskrats, winter, 12 to 14c.; spring, 15 to 18c. On beaver the prohibition is still in force.

WOOL.—The local market for wool is quiet. There is no demand for moderate while the mills are making only moderate enquiry for pulled. Prices are unchanged. Speaking of the general situation, the American Wool and Cotton Reporter says: "The market has ruled weak and lower, especially on fleeces. There has been a fair business done, but it has been generally at the expense of quotations, although attempt to break the market on certain lines of territories have not met with the measure of success anticipated. However, there can be no denying the fact that the fleece market is on a lower level than current quotations for previous weeks would indicate, and, generally speaking, it is difficult to move any lines of wools except at some concessions. The London sales closed last Saturday at a decline variously estimated from 7½ to 15 per cent., except on such wools as America has been in the habit of taking, which apparently show very little decline."

"Short Talks on Advertising"

224 pages, 123 illustrations; sent post-paid on receipt of price.

Paper binding, lithographed cover, 25 cents. Cloth and gold, gold top, uncut edges, \$1.00.

CHARLES AUSTIN BATES

Vanderbilt Building, New York.

"Mr. Bates' Masterpiece. It is interestingly and readably written—more readable than one would believe possible on so hackneyed a subject as advertising—and it is illustrated by pictures intended to lend a humorous turn to many of the sentences in the text. For those who want a general idea of advertising principles, the book will be found valuable, and even the readers to whom its subject is more than familiar will find it an interesting companion for a leisure hour. It is full of 'pothegms, every one of which rings with a true note.'—Geo. P. Howell.

"Excellent work."—*Buffalo Evening News.*

"Interesting and profitable."—*Baltimore Herald.*

"Lively and Sensible."—*Philadelphia Evening Telegraph.*

"Handsome and Clever."—*New York Press.*

"Should be read twice."—*Cleveland World.*

"Should be on the desk of every advertiser."—*Cleveland Press.*

"Best thing we have seen."—*Buffalo Express.*

"Most practical and helpful."—*Minneapolis Journal.*

"Every advertiser may read with profit."—*St. Louis Post-Dispatch.*

"Mr. Bates has rendered a service to all progressive business men."—*Philadelphia Record.*

"Most interesting of all instructive books."—*Buffalo Times.*

"Full of ideas of value."—*Cleveland Leader.*

"Nothing humdrum or commonplace."—*Buffalo Commercial.*

"Full of snappy, commonsense hints."—*Boston Advertiser.*

"Striking and readable."—*Baltimore American.*

"Cannot fail to prove interesting."—*Pittsburg Press.*

"Should be in the hands of every business man."—*Philadelphia Ledger.*

Do You Ever Have Occasion To Use a Legal Directory?

Forty-two law firms who jointly forward over two hundred and fifty thousand items of business to their legal correspondents annually, and who are necessarily posted as to the best attorneys to use at a distance, communicate to a central office constantly their experience with their various correspondents, and from this information is compiled monthly the directory which they use. That such a list is superior to one compiled in the ordinary way and published annually or semi-annually, goes without saying. Each issue contains, in addition to the legal list, a complete Bank Directory, the collection laws of the various States, tabulated, besides a good deal of general information of value to lawyers and credit men.

The directory (complete each month—no supplements) can be obtained for Five Dollars per annum by addressing

The Mercantile Adjuster,
P. O. Box 609,
150 Nassau Street, New York