

# PIPES!

We have just received a new stock of Pipes in Cases, medium and large bowls with Vulcanite and Bakelite mouthpieces. All good shapes.

Prices very reasonable.

**T. J. DULEY & CO.**  
THE RELIABLE JEWELLERS.  
100, Water Street, St. John's, Nfld.

## Newfoundland Postage Stamps.

WANTED FOR CASH.—Used. We want to purchase for cash any quantity of Used Postage Stamps of Newfoundland, especially Caribon 1918 now in use, and will pay the following prices—

Value per 100 . . . . .	25c.
Value per 100 . . . . .	25c.
Value per 100 . . . . .	25c.
Value per 100 . . . . .	25c.
Value per 100 . . . . .	25c.
Value per 100 . . . . .	25c.

For higher values we will allow one-third each of the face value and one number of these at above prices.

Stamps must be in good condition, no torn, damaged or too heavily cancelled.

We will also buy for cash all other stamps, issues, etc., of Newfoundland Postage Stamps.

Send us all the stamps you have and we will remit promptly on receipt. We also buy West Indian stamps. Price list free on request. We are the Oldest and the Largest Dealers in Postage Stamps in British North America.

**MARKS STAMP CO.**  
102 Spadina Avenue,  
Toronto, Canada.

## Land of Evangeline' PURE APPLE CYDER.

Of finest possible quality, most healthful of drinks. Absolutely reliable as to alcoholic strength.

**BAIRD & CO'Y,**  
Agents.  
Phone 438.

## STRIKE!

Blacksmiths and Boiler-makers are out on strike at Reid Newfoundland Company shops. Men will keep away; others are expected to do the same.

(Signed)—  
**C. WHITTEN,**  
Sec. Boiler-makers.  
**F. HEALE,**  
Sec. Blacksmiths.

## Grove Hill Bulletin

CUT FLOWERS,  
LETTUCE, PARSLEY,  
WEDDING BOQUETS,  
WREATHS & CROSSES  
at shortest notice.

**J. McNeil,**  
Waterford Bridge Road.

## KEEFE BROS.,

French Dry Cleaners and Pressers.

Ladies and Gentlemen, we extract all dust, dirt and grime from your clothes. All extract from your pocket \$2.00. We also do Clean-Pressing and Repairing. Suits pressed only cost \$1.00.

**111 Waterworth Street,**  
(Opp. T. & M. Winter)  
ST. JOHN'S, N.F.L.D.

## CORRESPONDENTS!

Correspondents are requested to accompany communications with their real names, not necessarily for publication but as a guarantee of good faith. In future correspondence will be considered unless this rule is observed.

# Royal Assent Given Treaties.

## 32 Fatalities in Chicago Riots --- London May Have 2 Strikes --- Armenian Massacre Imminent --- Hungarian Red Army Defeated.

### ROYAL ASSENT TO PEACE TREATIES.

LONDON, July 31. Royal assent was given to-day to the German Peace Treaty and to the Anglo-French Treaty, which thus become law.

### TURKS STILL AT IT.

PARIS, July 31. (By A.P.)—Turks and Tartars, moving upon Armenians from three sides, have cut off American supplies and threaten all remaining Armenians with extermination unless additional military protection is afforded, according to despatches from Major Joseph C. Green, of Cincinnati, who is directing the American relief administration work from Tiflis.

### RACE RIOTS DEATH ROLL 32.

CHICAGO, July 31. Race war terror and bloodshed had abated to-night, after four days and nights of rioting, but violence continued to occur sporadically, notwithstanding that a force of 6,500 state troops and thousands of policemen were on active duty in the south side negro quarters. Three negroes died of bullet wounds, making the official corrected death list thirty-two, of whom 15 were negroes.

### THE CHICAGO RIOTS.

CHICAGO, July 31. Thousands of troops on duty with rifles and bayonets in the densely populated negro quarter of Chicago, and a night fall of rain had not stopped the fighting between white and blacks. Long after midnight isolated groups were shooting, stabbing and looting, in places which the military had been unable to reach. The death list remained at thirty, none being reported killed last night. Several hundred have been injured during the four nights of rioting and a dozen of these may die.

### LONDON POLICE STRIKE.

LONDON, July 31. The London Police declared a strike to-day. The London police struck in August of last year over the question of wages. For several days while the men were out considerable chaos prevailed. The men finally obtained an increase in wages and the strike was called off after it had been in operation for three days.

### ALLIES MAY DIVIDE SHIPS.

PARIS, July 30. The division of German and Austrian warships among the Allies was discussed to-day by the Supreme Council, but no decision was reached. The Council approved the report of Marshal Foch recommending immediate expulsion of the German army from Latvia where General Von Der Goltz and other German officers are declared to be becoming insolent and endeavoring to prevent Letts from establishing firm Government. The Council approved of the clause in the Bulgarian treaty guaranteeing the rights of minorities, and also the ports and waterways clause, subject to final boundary decision.

### BELA KUN BALKED.

BERLIN, July 30. (By the A.P.)—The Tagblatt's Budapest correspondent has been able to smuggle through censorship a copy of Bela Kun's diary, which contains details of the defeat and ignominious flight of the Hungarian Red Army, a defeat which led Bela Kun to hasten to Vienna to treat with Ensete regarding retirement. The Red offensive against Rumania, the correspondent declares, was inspired by Bela Kun. He hoped to detract the attention of the troops from the miserable food conditions in Budapest and its vicinity by sending them against Rumania in the last hope that they would succeed and by victory find themselves in a prosperous country.

# And the Worst is Yet to Come—

MOths

CEGAR CHEST

**KEEFE BROS.,**  
French Dry Cleaners and Pressers.

## Unique Tug-of-War.

### EQUINE VS. BOVINE.

As strange a contest as has ever been witnessed in this city took place yesterday afternoon. A man from a nearby outport had bought four big bulls, which, for the purpose of taking them home, he tied by ropes from their horns, to the tail of his long-cart. The bulls went along peacefully for a while and the horse—enjoying a quiet nap as the journey progressed—was afforded no trouble. Suddenly, however, an evil thought struck the bovines—and, strange to relate struck them simultaneously, proving that it was more than a coincidence—and they stood still in their tracks and refused to quietly follow their leader. The horse awoke with a snort of indignation, as the cart's resistance was suddenly increased, and was about to let out an equine swear-word when looking around to see what was causing this strange tread-mill state of stopping, saw the bovines were reversing engines. Now, being of the feminine gender—with all of the determination and nearly all of the contrariness of the female all the world over—a decision was at once made that such a condition of affairs was unbearable. What, let those bulls win the tug-of-war? Never!

The cart is now at the wheelwright's.

### RAWLINSON FOR RUSSIA.

LONDON, July 31. General Sir Henry Rawlinson will proceed immediately to North Russia to take charge of the withdrawal of the British forces on the Archangel and Murmansk front, according to a War Office announcement made this evening.

### TWENTY PER CENT REDUCTION IN CABLES.

NEW YORK, July 31. When control of the telegraph systems of the country is formally relinquished by the Government, a reduction of twenty per cent. in rates will be made immediately on the lines of the Postal Company, but the Western Union will retain the schedule put into effect after Postmaster General Burleson took control on April 1st.

### ANOTHER STRIKE THREATENED.

LONDON, July 31. The possibility of a National Bakers' strike, which the Labor Ministry was trying to-day to avert, added to the anxiety the newspapers say over the failure so far to settle the Yorkshire Miners' strike. Sir Robert Short, Minister of Labor, met with the British War Cabinet to-day and explained the miners' position. He arranged to confer late to-day with a deputation of mine workers.

### TO TUNNEL ENGLISH CHANNEL.

PARIS, July 31. Measures to expedite the construction of a tunnel under the English Channel, connecting France and England, were presented to the Cabinet to-day by Albert Clavelle, Minister of Public Works. Plans to construct the tunnel under the English Channel have been under co-operation by the French and English for nearly a year. A British parliamentary committee considering the matter was said to have suggested some time ago that the arrangement be made to flood or blow up some part of the tunnel in case of emergency. It was decided also that the tunnel should belong jointly to Great Britain and France, and that work should be started from both ends at the same time.

### THE NEW FRENCH REMEDY.

**THERAPION No. 1**  
**THERAPION No. 2**  
**THERAPION No. 3**

No. 1 for Rheumatism, No. 2 for Blood & Skin Diseases, No. 3 for Chronic Wounds, Burns, Scalds, Eczema, etc. Price in England, 2s. 6d. per bottle. Sole Importers, N. W. L. SIMMONS, 25, Abchurch Lane, London, E.C. 4. TRADE MARKED. "THERAPION" IS ON THE GENUINE STAMP APPLIED TO GENUINE TABLETS.

### Shipping Notes.

The schooner John W. Miller left here yesterday for North Sydney to load coal for Crosbie & Co.

The schooner Gladys Street has entered at Rose Blanche to load codfish from R. Moulton, Ltd. for Oporto.

The schooner John Llewellyn has cleared for Lisbon with 5220 qtls. of codfish from Harvey & Co.

The Cyarina is now ready to sail for Bahia with a cargo of codfish from Bowring Bros. Ltd.

The schooner General Bying arrived yesterday from Change Islands to A. E. Hickman & Co. Ltd. for orders.

The schooner Russel M. Zinck is now ready to sail for Barbados, fish laden by A. Goodridge & Sons.

### A Puzzled Prelate.

(From Pearson's Weekly.)

A good story of John Strange Winter (Mrs. Stanard) is told by Frank M. Boyd, in a Pelican's Tale. It was when the famous author's most successful story, *Bootee's Baby*, was at the height of its popularity, and Mrs. Stanard, meeting the then Bishop of London, at a certain function, sought to introduce herself to him. "My lord," she said, "I am John Strange Winter."

Then, seeing the good prelate gaze upon her with a puzzled expression, she added, "You know, Bootee's Baby." Then the Bishop fed. Anon, meeting his hostess, the Bishop took her on one side and said: "Do you know, Lady—, that you are entertaining a lunatic. She came up to me a little time ago and first of all stated that she was a man, and then that she was a child!"

Sandals effects are seen for evening wear, and some suggest the mule.

**JUST RECEIVED: 1,000 bottles of Wampole's Oil. DR. F. STAFFORD & SON, June 28, 1919.**

# Demand For Tanlac Breaks All Records

## Tanlac's Fame Now Universal

### Famous Medicine is Now Sold From Coast to Coast and Gulf to Great Lakes.

Never before perhaps in all history has the demand for a proprietary medicine ever approached the wonderful record that is now being made by Tanlac, the celebrated medicine, which has been accomplishing such remarkable results in all parts of the country.

The old illustration of the pebble dropped into the pool best describes the marvelous growth of the ever-increasing demand, and its fame has swept over the entire nation like a great tidal wave.

From coast to coast and from the Gulf to the Great Lakes, Tanlac is known and honored. Millions have taken it and have pronounced it the greatest medicine ever given to the people, and the only explanation of Tanlac's triumph in the medical world is Tanlac's true worth. Back of Tanlac's triumph in the drug stores is Tanlac's triumph in the homes. It is the people's medicine and the people themselves have made Tanlac what it is.

No matter where you go, Tanlac is a household word, and it is unquestionably the most widely-talked-of medicine in the world to-day. One person invariably tells another about a medicine that helps them, and in this way scores or even hundreds may hear of Tanlac as a direct result of one bottle in a single home.

## Five-Master in Port.

The five masted Schooner Jane Palmer, which is by far the largest sailing ship to enter this port, was towed here last night by the S.S. Thetis. She was bound from St. John, N. B. to Liverpool with a cargo of deal, but shortly after beginning the voyage sprang a leak. Her condition was reported by wireless, with which the Palmer is equipped, and on the message reaching New York, word was sent on here. This was at once engaged to go to her assistance, and the schooner was picked up about 30 miles off Cape Broyle at 2 p.m. yesterday, and the steamer with her tow reached here at 9 o'clock last night. The Jane Palmer is a vessel of 3138 tons gross; 2823 tons net. She was built in 1904 and is owned by the Palmer Fleet, J. S. Winslow & Co. managers, of Boston. The ship will likely have to discharge and go in dock for repairs.

## Willis Explains Enormous Sales

"It's What the Neighbors Say That Counts," says International Distributor.

"These enormous sales," says G. F. Willis, international distributor of Tanlac, "mean but one thing, and that is, Tanlac is well advertised, it is true, but such a large and rapidly growing demand could not be brought about by advertising alone. It's what the neighbors say that counts. One bottle is sold in a neighborhood through advertising, but ten more are sold in that community after that first bottle has produced results; and that's right with Tanlac sales. People are always willing to talk about their ailments, but they are more than willing to tell others of the medicine that helped them. It's something they couldn't keep to themselves if they tried, for the impulse to sympathize with neighbors and want to help them is one of the strongest things in human nature."

Tanlac is producing these results," he continued, "and that is why nothing nearly can keep it out of the homes of the people. It is not only the most-talked-of medicine in the world to-day, but, in my opinion, it is the best and most efficient, and although prominent officials and leaders throughout the country have endorsed Tanlac, its greatest prestige is firmly based on the unqualified endorsement of the masses of the people."

"Not a day nor a week passes that does not bring hundreds of statements from people concerning the good this medicine is doing and reciting the circumstances of remarkable cases that would convince the most skeptical. There are not only sufficient for Tanlac, but the figures are more. The figures contained in these enormous orders speak eloquently and convincingly of the great good this medicine is doing."

## Memphis Firm Sells Five Cars in Month.

Memphis, Tenn., May 19, 1919.

Mr. G. F. Willis, International Distributor Tanlac, 1101 Fourth National Bank Bldg., Atlanta, Ga.

Dear Sir,—It would be a very hard matter for us to write a letter expressing just our feelings and experience in regard to Tanlac. We know that the story of miracles is past, and we all know that there are no unfathomable mysteries in the drug business, and yet this Tanlac proposition smacks of both. For one firm to be able to sell at the rate of one carload every two weeks and for this record to keep up till now we have sold more than 422,708 bottles, is just the least you can say, phenomenal and bewildering. April, 1917, was our twelfth month, and we sold five carloads during that month alone. Tanlac is giving entire satisfaction to our trade, and is a constant and regular repeater from the same sources, and our customers write us that their demands are persistent in the way of repeat orders as well as from new users.

We wish you continued success and hope that you will rest both your hopes on a every way staple and permanently perfect the popularity and continued sale of Tanlac.

Yours very truly,  
**G. TAMBLYN LTD.,**  
(Signed) R. R. Ellis, President.

Victoria, B.C., Feb. 24, 1919.

Mr. G. F. Willis, International Distributor of Tanlac, 1101 Fourth National Bank Bldg., Atlanta, Ga.

Dear Sir,—

Replying to your letter of Feb. 20 requesting the amount of Tanlac sold to date, I might state that we have sold 8,206 bottles. Trusting this is satisfactory to you, I remain,  
Yours very truly,  
**D. E. CAMPBELL,**  
Per W. J. MOIR.

## Cruising by Aeroplane.

According to word received by Deputy Minister of Customs Lemeseurier, the Canadian Steamer Brantville has arrived at Battle Harbor with an expedition on board, headed by a Mr. Greene of New York, bound for Hamilton Inlet, Labrador, from which point an investigation of the timber areas in the vicinity will be made by aeroplane.

## Shipping Notes.

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The schooner Gladys Street has entered at Rose Blanche to load codfish from R. Moulton, Ltd. for Oporto.

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Per W. J. MOIR.

# Ten Carloads Are Ordered

## Largest Orders Ever Given For a Single Medicine in History of the Drug Trade.

Ten carloads of Tanlac are moving from the laboratories at Dayton, O. and Waterloo, Ont., in response to orders given by the leading drug firms of Toronto, Montreal, Halifax, St. John's, Nfld., St. John, N.B., the Sydneys, Winnipeg, Regina, Calgary, Saskatoon, Edmonton, Vancouver, Victoria, Salt Lake City, Ogden, Spokane, Seattle, Portland, San Francisco and Los Angeles.

These tremendous orders, the largest ever placed for a proprietary medicine, are to supply the phenomenal demand for Tanlac throughout the United States and Canada. The immensity of such orders can only be realized when it is understood that each car of Tanlac contains 1,000 dozen, or 12,720 bottles, the entire ten carloads representing 127,200 bottles of this celebrated medicine.

In speaking of the above orders and of the phenomenal growth and development of the Tanlac industry, Mr. E. Harris, special representative of G. F. Willis, the International Distributor, said:

"Having heard through absolutely reliable sources of the remarkable and rapidly growing demand for Tanlac throughout the United States and Canada, the leading drug firms of St. John's and Newfoundland did not hesitate for a moment to accept the agencies and to assure us of their hearty co-operation in making Tanlac just as successful here as it is in the south, east and middle west."

"It is nothing unusual," continued Mr. Harris, "for dealers to order a carload of Tanlac and have orders for every bottle of it before the car arrives. In fact, many of the Tanlac jobbers and distributors invariably order the second and third cars before the car en route has time to reach them."

When asked for further information regarding his plans, Mr. Harris said:

"I shall remain here long enough to supervise the introduction of Tanlac, and from what I can see and hear of your enterprising, hustling city, I do believe it will be a great while before Tanlac will be selling equally as well in St. John's and throughout Newfoundland as in other sections of the country. Mr. Harris declined to state positively that an exclusive St. John's agency had been awarded, but intimated that an interesting announcement along this line might be expected to-morrow."

## Tanlac Holds Front Rank in California.

Los Angeles, Cal., May 15, 1919.

Mr. G. F. Willis, International Distributor Tanlac, Fourth National Bank Bldg., Atlanta, Ga.

Dear Sir,—The sales of Tanlac have been greatly beyond our expectations. Since August 15, 1918, we have distributed to the agents in our territory 168,000 bottles and have a car consisting of 42,000 bottles now en route to us.

We have been agreeably surprised at the success with Tanlac and consider it to-day our most rapid selling proprietary preparation.

Our relations with you have been entirely satisfactory and you have our best wishes for continued success.

Sincerely yours,  
**WESTERN WHOLESALE DRUG COMPANY,**  
By L. Schiff, Vice-President.

## Huge Orders For Tanlac Are Given.

What is probably the largest single order ever given for a proprietary medicine was one for thirty-five (35) carloads of Tanlac received a few days ago for immediate delivery by the Cooper Medicine Company from G. F. Willis, International distributor with headquarters in Atlanta, Ga. Ask the manager of the Cooper Medicine Company at Dayton, Ohio, and he will tell you that there are 1,060 dozen of Tanlac to the carload, or 12,720 bottles. This means, therefore, that 445,200 bottles will be shipped to the west within the next few weeks to supply the tremendous demand. This is in addition to numerous single carload orders received from the same source during the last thirty days.

## 143,280 Bottles Sold by Toronto Druggist.

Toronto, Ont., Can., May 15, 1919.

Mr. G. F. Willis, International Tanlac Distributor, Fourth National Bank Building, Atlanta, Ga.

Dear Mr. Willis,—In reply to your enquiry as to the results we have had from the sale of Tanlac, we have certainly been surprised at the volume of business we have done with your preparation.

Up to the present time we have sold 143,280 bottles. We consider this a remarkable sale and assure our appreciation of the agency for Toronto.

Yours sincerely,  
**G. TAMBLYN LTD.,**  
By G. Tamblin.

## Tanlac to Be Sold Throughout Newfoundland.

In only a few weeks' time Tanlac will be placed on sale in practically every large city, town, village and hamlet in Newfoundland. A number of agencies already have been established in a very limited time, but it is desired by the manufacturers that the distribution be made more complete and far-reaching.

Druggists and dealers who are interested should write or telegraph G. F. Willis, Fourth National Bank Building, Atlanta, Ga., U.S.A.

Very respectfully,  
**MAXWELL-CLARK DRUG CO.**

## 80,000 Bottles Sold in Seattle.

Seattle, Wash., May 17, 1919.

Mr. F. G. Willis, International Distributor of Tanlac, Fourth National Bank Building, Atlanta, Ga.

We are glad to inform you that since we accepted the wholesale distributing agency for Tanlac in this territory, March 14, 1918, we have sold and distributed 80,000 bottles of the medicine and with the car that is now en route to us from the factory, we have purchased over 80,000 bottles of your preparation.

Tanlac now holds the front rank of all our proprietary, and is the undisputed leader with our trade. Our salesmen report that Tanlac agents are experiencing a gratifying and constantly increasing demand.

With best wishes for your continued success, we remain,  
Very truly yours,  
**STEWART-HOLMES DRUG CO.**

## Sell 101,600 Bottles in Six Months' Time.

Fort Worth, Texas, May 15, 1918.

Mr. F. G. Willis, International Distributor of Tanlac, Fourth National Bank Bldg., Atlanta, Ga.

My Dear Mr. Willis,—Replying to your enquiry, we are glad to make statement of our exact experience with Tanlac.

When you called on us the latter part of 1916 we could not comprehend the extent of business Tanlac was having as reported to us from other states. We had, however, heard something of Tanlac in the Southern States near us, and believing in the statements as made by you, we agreed to co-operate and act as your agent for our immediate territory, which covers one-quarter of the State of Texas, though a very sparsely settled portion. When you spoke of our buying Tanlac in carload lots I confess we were a little bit skeptical.

Although your campaign did not begin until February, 1917, from that time until this good day, Tanlac has been the greatest patent medicine seller we have ever handled or had anything to do with. In six months' time we bought and distributed eight carloads.

Very respectfully,  
**MAXWELL-CLARK DRUG CO.**

## Memphis Firm Sells Five Cars in Month.

Memphis, Tenn., May 19, 1919.

Mr. G. F. Willis, International Distributor Tanlac, 1101 Fourth National Bank Bldg., Atlanta, Ga.

Dear Sir,—It would be a very hard matter for us to write a letter expressing just our feelings and experience in regard to Tanlac. We know that the story of miracles is past, and we all know that there are no unfathomable mysteries in the drug business, and yet this Tanlac proposition smacks of both. For one firm to be able to sell at the rate of one carload every two weeks and for this record to keep up till now we have sold more than 422,708 bottles, is just the least you can say, phenomenal and bewildering. April, 1917, was our twelfth month, and we sold five carloads during that month alone. Tanlac is giving entire satisfaction to our trade, and is a constant and regular repeater from the same sources, and our customers write us that their demands are persistent in the way of repeat orders as well as from new users.

We wish you continued success and hope that you will rest both your hopes on a every way staple and permanently perfect the popularity and continued sale of Tanlac.

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Victoria, B.C., Feb. 24, 1919.

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Dear Sir,—

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Replying to your letter of Feb. 20 requesting the amount of Tanlac sold to date, I might state that we have sold 8,206 bottles. Trusting this is satisfactory to you, I remain,  
Yours very truly,  
**D. E. CAMPBELL,**  
Per W. J. MOIR.

## Memphis Firm Sells Five Cars in Month.

Memphis, Tenn., May 19, 1919.

Mr. G. F. Willis, International Distributor Tanlac, 1101 Fourth National Bank Bldg., Atlanta, Ga.

Dear Sir,—It would be a very hard matter for us to write a letter expressing just our feelings and experience in regard to Tanlac. We know that the story of miracles is past, and we all know that there are no unfathomable mysteries in the drug business, and yet this Tanlac proposition smacks of both. For one firm to be able to sell at the rate of one carload every two weeks and for this record to keep up till now we have sold more than 422,708 bottles, is just the least you can say, phenomenal and bewildering. April, 1917, was our twelfth month, and we sold five carloads during that month alone. Tanlac is giving entire satisfaction to our trade, and is a constant and regular repeater from the same sources, and our customers write us that their demands are persistent in the way of repeat orders as well as from new users.

We wish you continued success and hope that you will rest both your hopes on a every way staple and permanently perfect the popularity and continued sale of Tanlac.

Yours very truly,  
**G. TAMBLYN LTD.,**  
(Signed) R. R. Ellis, President.

Victoria, B.C., Feb. 24, 1919.

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