

# THREE BIG MONEY-SAVING OFFERS.

Despite the high price of Goods in the foreign markets we are enabled to offer our patrons many lines of Dry Goods at last years prices. Our buyer who has recently returned from abroad, was fortunately one of the first in American markets, and, was therefore, enabled to secure many lines of Goods at prices 25 to 30 per cent. below prices ruling to-day. **THE EARLY BIRD GETS THE WORM.—BE EARLY.**

## Sports' Stripes.

250 pieces of the  
**Latest Am. Sports' Stripes.**  
A splendid cotton material, suitable for making Ladies' and Children's holiday and outing apparel.  
**Values 35c yard, selling 27c. yard.**

**We have a large quantity of American Goods opened. They may interest you.**

## Job Lace Curtains.

1,000 pairs  
**Dainty Lace Curtains,**  
White, Cream and Ecru. Full length, 3-1-2 yards. All in perfect condition.  
**VALUES \$2.20, SELLING AT \$1.55 PAIR.**

## Linen Carriage Wraps.

Just what the Cabmen have been looking for.  
**3 Dozen only Fancy Check Striped and Linen Carriage Wraps,**  
**Value \$3.00, Selling \$2.00 each**

**Marshall Bros**

**We are opening up new Goods daily. Call and See them.**

## How to Learn Tact.

By RUTH CAMERON.



RUTH CAMERON

"Why, oh why haven't I more tact?" a woman bewailed to me the other day after she had made an innocent but unfortunate break.

It is a plaint one hears every now and then. I think I have made it myself.

And so I was specially interested, this morning, when the man-who-thinks gave us a most suggestive definition of that much-to-be-desired quality.

We had been talking of a woman who, in her desire to better certain conditions (and she is quite intelligent enough to improve many things she had her way), had set a whole town by the ears. Cause, of course,—lack of tact.

**How Clothes Expressed Lack of Tact.**

The woman, during our conversation passed by the window. The man who thinks called our attention to her. "Look," he said, "don't the very clothes she wears express her lack of tact?"

"How?" we wanted to know.

"Well," he explained, "as you know, she has to wear her clothes for two or three seasons. That's not her fault, of course; but since she knows it's so, wouldn't you think she would choose something that would be less tiresome to look at? Now that bright blue coat is all well enough, in itself, and that old rose scarf on her hat. But they are tiresome. Doesn't that show a lack of consciousness of the rest of the world? And isn't that just what tact is?"

**His Definition Of Tact.**

As to her lack of consciousness of others being the whole explanation of this woman's choice of clothes, I differed with the man-who-thinks. But that is another story, which I'll tell you some day if you are interested.

His definition of tact, however, I found most interesting and suggestive.

"A lack of consciousness of the rest of the world."

**Too Much Self, Too Little Other Folks, Consciousness.**

What is it causes us to make awkward breaks,—what is it makes us forget to say the gracious, appropriate things,—to ask after the particular matters in which our friends are interested,—except a lack of sufficient consciousness of the rest of the world. We have too much self consciousness, too little other consciousness.

The primary dictionary meaning of tact is "sense of touch." The subsidiary meaning is "sensitive mental touch."

If you want to have this sensitive mental touch which keeps you from awkwardness and instructs you in graciousness, you must try to get rid of self centeredness and self consciousness, and cultivate a "consciousness of the rest of the world."

Minard's Liniment Co., Limited.  
Have used MINARD'S LINIMENT for Croup; found nothing equal to it; sure cure.  
CHAS. E. SHARP.  
Hawthorn, N.B., Sept. 1st, 1905.

**Your Boys and Girls.**

Just as a child learns language in the first stages without a grammar, it should at first learn music naturally and without too much rule. Rhythm appeals to all animal creation, and much may be made of rhythm from the earliest stages of musical study. The identification of different rhythms upon hearing them played, will be an easy task and a pleasant one.

Almost all of the cradle songs, slumber songs, boat songs and swing songs, are in six eight time in medium or slow tempo. But the same rhythm, taken rapidly, becomes the snappest and brightest of music. Quick steps and other spirited music will be found to be in the same rhythm. The most rickety rhythm imaginable is in five four time and even though the child will not be called upon to play such a rhythm for a long time, it may sense its effect even in the early stages of musical study.

Most people know that the putting of a stone marble in a kettle will prevent furring, but do not bring that knowledge to bear when it is a question of boiling milk, porridge, custard, etc. A large, clean marble obviates the necessity to a great extent of stirring these things while cooking.

## APPLES.

150 Bbls. Baldwins,  
100 Bbls. Starks,  
50 Bbls. Gnao,  
Assorted sizes 1's 2's and assorted,  
100 Boxes Evaporated apples, bulk,  
50 Boxes Evaporated apples, 1 lb cartons,

**Soper & Moore**

## Cur Daily Story.

A CAUSE DE LA GUERRE.

"Take some letters, Miss Tiny," snapped Pluto ratt, and dictated: "Mr. Waldo Sudds. Dear Sir: In reply to your letter ordering a thousand cases of American Beauty apple core holders at the regular price of nine dollars per dozen, I beg to state that owing to the war the price is now \$112 a dozen. We are shipping you the order at the new price, C. O. D. Very truly, etc."

"Mr. Ajax Pimento. Dear Mr. Pimento: As my real estate man, I wish you to write to all the tenants occupying houses owned by me, explaining that owing to the war they will be obliged, beginning with the expiration of their leases next month, to pay a rental increase of 200 per cent. Very truly yours, etc."

"That's a good morning's work," mused Pluto Kratt. "I think I'll go out to lunch."

And he did, and after lunch he stepped in at the cigar store for a Maljolic Corona.

"There're fifty cents now, instead of a quarter, Mr. Kratt," explained the clerk.

"I ! ! ? ? ?," said Pluto Kratt.

"We couldn't avoid it, sir, apologized the clerk. "You see, the tobacco is grown in Belgium, the wrapper is made in France, and the bands are put on in Germany, and on account of the war, sir—"

"Nonsense! The most absurd excuse I ever heard of in my life!" stormed Pluto Kratt. And he stamped out without the cigar and dropped a lighted match in the corner mailbox just to give vent to his feelings.

## Milady's Boudoir.

SUPERFLUOUS HAIR.

Superfluous hair is often the cause of much discomfort, particularly to brunettes, for it is the brunette who is most often the victim of its growth. There are two kinds of superfluous hair, the soft fine down and the stiff, scattered hairs like those in the eyebrows. The latter kind often appear on the upper lip, chin and sometimes on the cheek near the ear.

There are various methods for removing superfluous hairs but I would advise leaving them alone unless they are very disfiguring. Some women are particularly sensitive to anything of this sort and fancy disfigurement where none exists. It has been said that a slight downy line on the upper lip, of a brunette frequently adds a charm by lending a piquant expression to the face.

Unhappily the depilatories on the market are not all harmless, many of them containing arsenic which should never be brought into contact with the skin. Superfluous hair can be rendered much less visible by the use of peroxide of hydrogen combined with an alkaline solution for toning down the color of the hair.

For this solution use equal parts of ammonia and absolute alcohol. After washing the hair thoroughly with soap and water, apply this persistently for five minutes with a camel's hair brush. Then, without drying, apply strong peroxide with another brush for five minutes more.

Of course hairs are often removed by the use of electricity, but as the current has to be applied separately to each hair, the expense is considerable. There is always danger, too, of getting into the clutches of the unscrupulous beauty doctor.

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## Open Every Night.

Stafford's Drug Store, Theatre Hill, will be open every night till 9.30.  
Stafford's Liniment for Rheumatism, Lumbago, Neuralgia and all Aches and Pains.  
Stafford's Prescription "A" for Indigestion, Dyspepsia, Catarrh of the Stomach and Nervous Dyspepsia.  
Stafford's Phorator for Coughs, Colds, Bronchitis, Asthma and various Lung Trouble.  
Prepared only by  
DR. F. STAFFORD & SON,  
St. John's, Nfld.  
Stafford's Drug Store, Theatre Hill, is open every night till 9.30.—Feb 23, 17

## Household Notes.

Let the member of the household who wishes to gain weight remember that the kind of food is more important than the quantity.

A good mid-winter jelly salad can be made with tomatoes and gelatine in the usual way, seasoned with onion, parsley and celery.

To keep portieres from slipping away from the doorjamb, screw a little hook into the jamb, and catch the nearest portiere ring over it.

An agreeable savory is made of hard-boiled eggs chopped fine and fried in butter with the cut tomatoes. Serve on hot buttered toast.

Kerosene is a quick and easy method of cleansing soiled places from white wood. Moisten the cloth with the kerosene and wipe the soiled places.

A salad of raw carrots is made with the carrots cleaned and grated and mixed with their own weight of grated pineapple. Serve with salad dressing.

If a stove is not equipped with a broiler, try heating a pan piping hot. Put the steak into this without greasing, and turn as soon as it is seared at the bottom. Keep turning till the meat is done.

When the snow is on the ground, have the rugs taken out, put on the snow, then sprinkle snow over the rug and sweep vigorously. The snow will gather the dirt from the surface of the rug and leave it bright and clean.

For home-made camphorated oil take 1 oz. turpentine, 1 oz. sweet oil, 1d. cake of camphor. Cut camphor into small pieces, put into a bottle with turpentine and sweet oil, and shake well until dissolved. It is then ready for use.

When cooking canned string beans try the following method to avoid their having a strong taste. Put them on to boil in cold water. After they have boiled for a short time pour the water off and put boiling water on them to finish the cooking.

Washing in hard water and neglecting to thoroughly dry the hands after washing are frequent causes of chaps and chilblains on the hands. The most effective water-softener in winter, to my mind, is oatmeal, though a little trouble is entailed in preparing it for use.



WALT MASON

I've bungled everything I've tried. I've shown there's such a word as fail; and always I have let the hide go with the horns, the hoofs and tail. I used to run a mart of trade until the sheriff closed my door; and peanuts then, and lemonade, I sold till I went broke once more. I used to sell hot dog and wurst, but couldn't make the business pay, and once again was I immersed in seven kinds of consomme. I can't conduct a peanut stand, nor make the popcorn business go; I am no good at pounding sand, at shearing swine or baling snow. And having failed at all I've tried, lost everything I've struggled for, I feel that I am qualified to show how we should run the war. All day I sit around and tell what Haigh and Pershing ought to do, if they would make the kaiser yell, and show him to his proper pow. And I explain how Daniels lost the confidence of men like me, and made the navy such a frost that it has chilled the deep blue sea. I climb on Baker's tortured frame, and from him take a dozen falls, and show just where he queered the game, and gave the foe a base on balls. I cannot wind an eight-day clock, or cut the weeds or till the loam, but I can stand around and talk until the ring-tailed cows come home.

## "Chill Chasers."

We have received another shipment of these popular portable heating stoves in three sizes which we are selling at \$6.50, \$7.50 and \$8.50.

We also call attention to our special "Humphrey" Gas Iron, in nickel finish, complete with flexible tube connection. We are selling this Iron at \$5.00, and recommend it as a useful Xmas Gift.

Phone 97, or call at our Showroom, Oke Building.  
ST. JOHN'S GAS LIGHT CO.  
dec22,17

MINARD'S LINIMENT CURES GART GET IN COWS.

MINARD'S LINIMENT CURES GART GET IN COWS.

## CATELLIE'S Macaroni, Spaghetti, Vermicelli.

GRAVY BROWNING.  
CAPERS, 4 and 8 oz.  
CURRIE POWDER.  
CLARK'S TOMATO CATSUP.  
CALIFORNIA PEA BEANS.  
AIRLINE PURE HONEY.  
SALTED PECAN NUTS.  
SARDINES, 15c can.  
MAPLE BUTTER, 1 lb. tin.  
EMPEROR GRAPES.

KIPPERED HERRING.  
FISH SOUNDS.  
PINNAN HADDIE.  
FRESH CODFISH.  
BONELESS CODFISH.  
SELECTED SALT FISH.  
SMOKED BACON, 30c. lb.  
and up.

Machine sliced to your order. Try some to-day.

FRESH RABBITS To-Day.

## C. P. Eagan

Duckworth Street and Queen's Road.

## 6 BIG SHIRTSPECIALS AT BLAIR'S 6

This week we feature some Extra Special Values in Men's Fancy Negligee and Work Shirts as under.

MEN'S FANCY NEGLIGEE DRESS SHIRTS, newest patterns, only .. 95c.  
MEN'S HEAVY KHAKI WORK SHIRTS, with Collars . . . . . 95c.  
MEN'S GREY FLANNEL WORK SHIRTS, with Collars . . . . . \$1.50  
MEN'S BLUE SERGE WORK SHIRTS . . . . . \$1.90  
MEN'S FANCY STRIPE COTTON WORK SHIRTS . . . . . 75c.  
MEN'S HEAVY KHAKI WINCEY-ETTE SHIRTS . . . . . \$1.35

We are also showing a full range of BOYS' FANCY STRIPE TWEED and FLETTE SHIRTS, sizes 12½ to 14½, from

95c. up.

## 6 Henry Blair 6

## Gossage's Soaps

The Best!  
The Sweetest!  
The Cheapest!

**GEO. M. BARR,**  
AGENT.

## Just Opened:

We have just opened our first shipment of  
**New Table Oil Cloths, Stair Oil Cloths, Shelvings, Etc.**  
Ask to see our STAIR OIL CLOTH at 15c. yd  
**WILLIAM FREW, Water St.**  
Advertise in The Evening Telegram