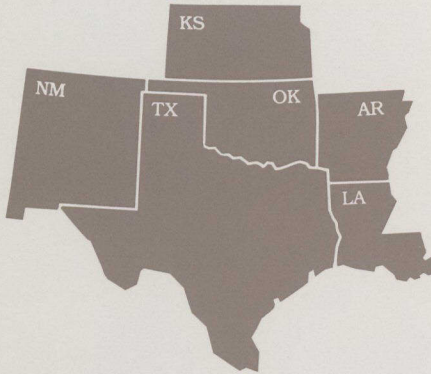


CANADA - UNITED STATES

Partners in Prosperity



Arkansas, Kansas, Louisiana, New Mexico, Oklahoma and Texas

Most tariffs and trade barriers between Canada and the United States have been eliminated under the General Agreement on Tariffs and Trade, and trade between them is the greatest bilateral exchange in the world. In 1987 it totalled \$165 billion. The new Canada-United States Free Trade Agreement will eliminate the remaining tariffs and many non-tariff barriers in the next 10 years.

They exchange more than whooping cranes.

Last year Canada and these six southwestern states—Texas, Arkansas, Kansas, Louisiana, New Mexico and Oklahoma—did \$5.2 billion worth of business.

The six may seem far from Canada but they are closer than some folks think. Kansas City, Kansas, is 620 miles from Canada and Dallas, Texas, is 830.

Canada and the six states exchanged \$1.1 billion worth of chemicals, \$624 million worth of automobiles and auto parts, and \$200 million worth of agricultural products.

Exports to Canada, which support some 50,000 jobs in Texas, 8,000 in Kansas, 6,500 in Oklahoma, 6,000 in Louisiana, 4,000 in Arkansas and 400 in New Mexico, have expanded greatly in recent years.

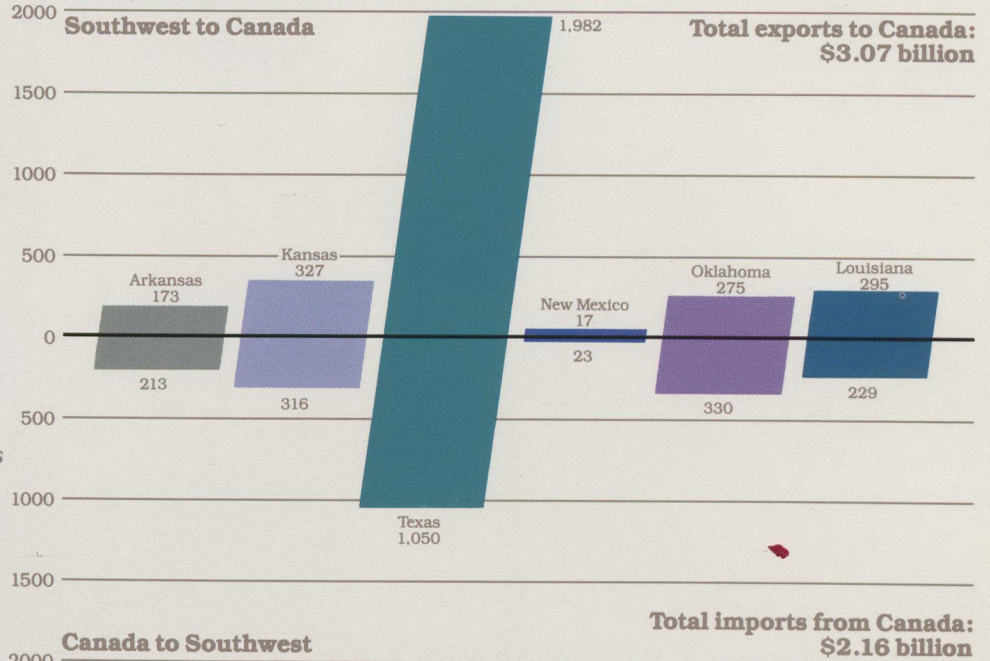
Texas

Texas sold Canada some \$2 billion worth of goods in 1987 and bought over \$1 billion worth.

The two-way exchange included both sophisticated equipment—Texas sent Canada \$313 million worth of communications and electronics equipment and Canada sent Texas \$61 million worth—and basics—Texas exported

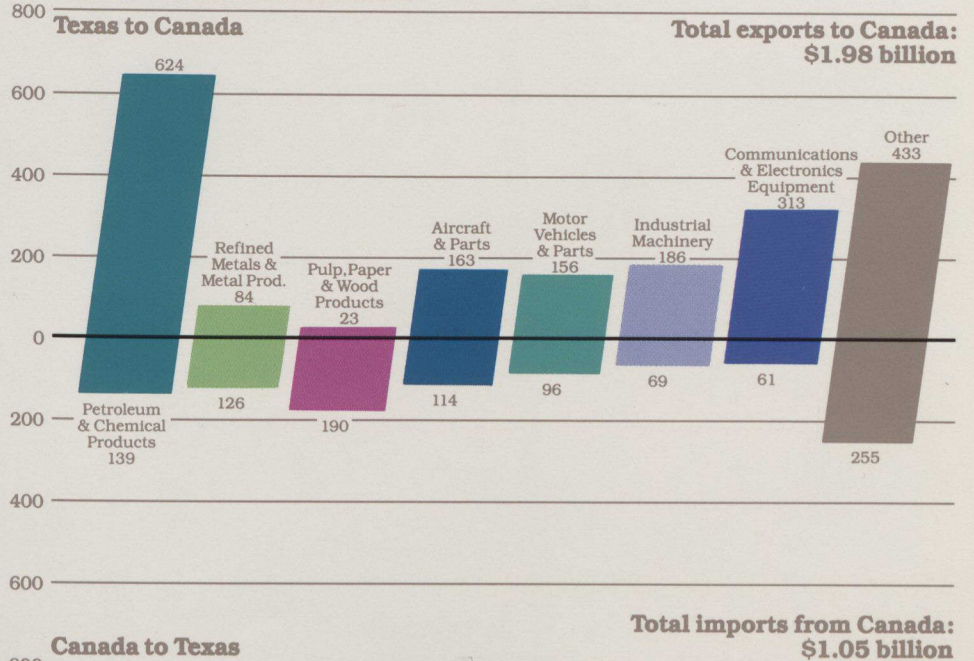
SOUTHWEST'S MERCHANDISE TRADE WITH CANADA

1987, In Millions of U.S. Dollars



TEXAS' MERCHANDISE TRADE WITH CANADA

1987, In Millions of U.S. Dollars



All figures are in U.S. dollars, converted from Canadian dollars using the exchange rate of 1.326. Statistics on world trade are from U.S. Department of Commerce; all others are from Statistics Canada.