H.J. Langen & Sons Inc.

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Marketing Profile

H.J. Langen & Sons Inc.'s history dates back to World War II. The Canadian are of the company evolved into a leading designer and manufacturer of packaging machinery, primarily cartoners and case packers. The company is amongst the largest manufacturers of its' kind in the world and produces a wide range of cartoning machinery. As a builder of custom packaging machinery, Langen's primary customers have been Fortune 500 in nature. The firm has a long and established track record in machinery exports. At the present time, over 80% of sales volume is exported outside of Canada.

Langen & Sons has had, a sales office in Chicago since 1976. A joint venture was established in Holland in 1987. The joint venture was established to enhance their position in the European market while taking advantage of the European Economic community's plans for 1992. H.J. Langen & Sons Inc. has been active in all major world markets. Their machinery is competitively priced and is well adapted to various operating conditions. Although a network of sales agents has been established throughout the world, the company is constantly endeavouring to improve coverage.

Langen & Sons is a world leader in integrating state-of-the-art electronic hardware with mechanical devices. The firm is highly experienced in the use of CAD systems and has an engineering staff fluent in many languages. Increasing sales into countries outside of the North American market are seen as an important ingredient to maintaining growth expectations.

Products/Services Available for Export:

Blister/Tray Forming/Filling/Sealing Machinery, Heat or Other Set-Up/Forming/Filling/Closing Machinery, Box/Carton Set-Up/Forming/Filling/Closing/Sealing Machinery, Case Bunching/Bundling Machinery Wrapping Machinery, All Types. Food and Non-Food Products Casepacking, Robotic Loading Casepacking

Department of Foreign Affairs and International Trade Directory of Canadian Exporters of Packaging and Labelling Machinery