

GALLO SALAME

250 Brannan Street,
San Francisco, CA 91407
Dave De Rico.

(415)495-6000

Gallo is always interested in new technology and regards itself as an industry leader in the prepared meats field. Gallo uses mainly Mahaffy & Harder thermoform fill and seal machines. Could be interested in Canadian machinery but will only purchase from companies that have effective local service agents and carry adequate supplies. Mr De Rico purchased a large quantity of Canadian metal detectors recently. The locally appointed distributor/service organization was not able to get the machines operating satisfactorily and four were sent back to Canada to be repaired. Mr De Rico had been assured by the Canadian manufacturer that service arrangements would be adequate before placing the order.

Bakery Products--

WINCHELL'S DONUT HOUSE

A Division of Denny's Inc.
1624 Valley View Avenue,
La Mirada, CA 90637
Steve Dringenberg, Production Supervisor.

(213)587-1200

Winchells produces bulk ingredients for the company's large chain of retail donut stores. There are 1000 employees. Winchell's uses a wide variety of machines including Elliott case sealers, Hascon fillers (for fillings in one gallon containers), Black air packers (for dry pre-mixes), Triangle fillers (for hot fillings), and Durable Corp conveyor systems. The company is planning to increase its capacity and will add automatic palletizing and conveyor systems in the near future as well as adding new lines to handle smaller (5-7 lb bags). Mr Dringenberg feels that U.S. packaging technology is adequate for his industry at present and his company prefers to buy U.S. equipment wherever possible. He has Canadian metal detectors and recommended Durant & Co and Packaging Devices as distributors. Winchell's prefer direct purchase on all new equipment. Mr Dringenberg is interested in reviewing Canadian products provided they fit in with his existing packaging lines. Areas he is currently investigating are: wet or dry fillers, checkweighers, sealers and cartoners, palletizing systems.

POGENS FAMILY BAKERY

1800 South Anderson Avenue,
Compton, CA 90220
Mr Leonard Danryd, Director of Manufacturing.

(213)636-9712