It is of particular importance to approach representatives of the various industries specifically mentioned in subsequent sections of this report (e.g. transportation, exporters, importers, investors, etc.). However, the private sector associations concerned with exporting and importing as well as the major industrial associations (e.g. the Brewers Association of Canada, and the Canadian Construction Association) should also be included, especially those concerned with the key sectors of the TCI economy (e.g. tourism, construction, financial services.) In addition to representatives of Canadian private sector firms and institutions interested in expanding trade and investment with the TCI, relevant public and private sector bodies (e.g. the Trade Facilitation Office Canada, Canadian Executive Service Overseas (CESO), CIDA, Export Development Corporation (EDC), etc.) should also be approached.

If there is sufficient Canadian private sector interest in participating in such a seminar it could be self financing (i.e. "user pay"). A survey of Canadian private sector interest and the necessary and administrative arrangements should be made by an appropriate Canadian non-governmental institution with an interest in the subject and region.

Canadian firms institutions and individuals participating in the proposed seminar should receive, in advance, an appropriate package of documentation on the Turks and Caicos Islands. This might, for example, include some of the attached appendices as well as new material recommended in this report.

## V. INTERNATIONAL TRANSPORTATION

## Location

The Turks and Caicos Islands is about 900 kms south-east of Miami, or approximately 1 1/2 hours flying time from that city. The Bahamas is 50 kms to the north-west of the Islands, with the Dominican Republic 160 kms to the south-east.

The TCI is currently served by two scheduled airlines, Pan American Airlines, from Miami; and Turks and Caicos National Airlines (TCNA) as well as by several charter carriers providing passenger and regular freight service. In 1985 there were: 20,256 domestic flights; 409 all freight flights (both domestic and international); and 7,219 "all other" flights (including domestic and foreign).

With the development of the Islands' tourist industry, an increasing number of Canadians have visited the Islands in recent years. Several Canadian carriers run weekly charter flights from Montreal and Toronto during the winter season. While there are no scheduled Canadian airlines currently