

PROGRAM RESULTS: AFRICA & MIDDLE-EAST

BUSINESS ACTIVITY

During the July - September 1992 period eleven posts reported the following business activity:

- 44 EXPORT SALES WORTH \$ 82 MILLION
- 14 NEW BUYING CONNECTIONS/31 AGENCY AGREEMENTS
- 3 NEW JOINT VENTURES/0 LICENSING AGREEMENTS
- 1 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA
- 4 CANADIAN INVESTMENTS IN TERRITORY
- 4 TECHNOLOGY TRANSFERS WORTH \$3 MILLION

HIGHLIGHTS:

- \$ 23 million sale of switches (Algiers)
- \$ 7 million sale of graders (Yaounde)
- \$ 6 million sale of corn mill (Yaounde)
- \$ 2.7 million sale of newsprint (Cairo)
- \$ 2.5 million sale of gas treatment & dehydration (Amman)
- \$ 2 million technology transfer from Canada of management & training (Amman)

KEY STATISTICS: for the eleven posts reporting workload information

Missions Reporting To

		GBT
No. Trade Enquiries	Cdn	2713
	Local	3162
No. Investment Enquiries	Cdn	66
	Local	76
No. Business Visitors	Cdn Pr/Pub	385/36
	Local Pr/Pub	1009/251