INSURANCE COMPANIES

THE CANADA LIFE

in each of the past 4 years has earned a substantially increased interest rate, and 1912 bids fair to exceed 1911.

Interest is a most important element in the earning of surplus, and this doubtless accounts for the fact that in each of the past 4 years the Canada Life has earned a larger surplus than ever before in its history.

N.B.—Favorable mortality and low expenses, the result of good management, have helped.

ASSURANCE COMPANY CANADA LIFE

Toronto Head Office

LIFE CONFEDERATION

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HEAD OFFICE

TORONTO

The Standard Life Assurance Co. of Edinburgh

BESTABLISHED 1825. Head Office for Canada: MONTREAL, Que.
Invested Funds. \$65,115,110
Investments under Canadian Branch 16,000,000
Deposited with Canadian Government and Government
Trustees, over 7,000,000
Revenue, over 7,800,000
Bonus declared. 40,850,000
Claims paid. 147,446,000
D. M. McGOUN, Mgr. F. W. DORAN, Chief Agent Ont.

Northern Life Assurance Company of Canada LONDON, ONTARIO

1911

The past year showed progress in every Department. We wrote more business than we ever did. Our Assets amount to nearly a million and a half. Our Reserves for the Security of Policyholders are nearing the million mark.

Our Death rate was small, showing careful selection, and was paid for twice over by our Interest income.

W. M. GOVENLOCK, Secretary. JOHN MILNE, Managing Director.

LONDON LIFE

HEAD OFFICE - LONDON, Canada

The Company's splendid financial position, unexcelled profit results on maturing endowments and exceptionally attractive policies are strong features.

Full information from

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Good Places for Men Who Work

—who produce applications and deliver policies—who are tireless premium collectors—whose capacity for service is genuinely large. A sixty-year old Company with new policies and reasonable rates. Plenty of productive territory.

UNION MUTUAL LIFE INSURANCE CO. Portland, Maine FRED. E. RICHARDS, PRESIDENT. HENRI E. MORIN SUPERVISOR

For Agencies in the Western Division, Province of Quebec and Bastern Ontario, apply to WALTER I. JOSEPH, Manager, 151 St. James Street, Montreal.

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is that which can pay satisfactory returns to its policyholders and at the same time build up its policy reserves on a strong basis. Such a course ensures security for the carrying out of all contracts, and places the company in the best possible position to maintain its surplus earnings. In both these features

An Ideal Life Assurance Company

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Assurance Co. of Canada

HAS AN EXCEPTIONAL RECORD SEVERAL GOOD AGENCY OPENINGS FOR PRODUCERS HEAD OFFICE, TORONTO

> \$2,700,000 1911 4,000,000 1912

> 6,000,000 1913

These Figures indicate the Progress in New Business-Past, Present and Future-of the

CROWN LIFE INSURANCE CO.

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Profitable Agency Opportunities for Producers on Salary Apply or Commission.

WILLIAM WALLACE, General Manager.

Build YOUR OWN AGENCY with a CONTINENTAL Openings in several good act. Openings in several good Continental Life Bldg., Toronto towns and cities.



Life Insurance Selling Ability Gives a Man

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