

POOR DOCUMENT

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THE EVENING TIMES AND STAR, ST. JOHN, N.B., WEDNESDAY, JUNE 7, 1922

73

SHOPS YOU OUGHT TO KNOW

Designed to place before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores.

AUTO REPAIRING

AUTO TIRE AND TUBE REPAIRS.
Batteries re-charged and repaired.
J. Walsh, 445 Main St., Phone 3672.
2914-6-12

AUTO STORAGE

AUTO STORAGE, WIRE STALLS
to let cars repaired, cars washed.
Thompson, 55 Sydney St., Phone 668.
6-12

BABY CLOTHING

BABY'S BEAUTIFUL LONG
Clothes, daintily made of the finest
material; everything required; ten dol-
lars complete. Send for catalogue. Mrs.
Wolfson, 672 Yonge street, Toronto.
11-1-1921

BARGAINS

HOSE FOR THE KIDDIES—HOSE
in Brown and Blue; Short White
Socks, fancy tops—At Wetmore's,
Garden St.

DANCING LESSONS

PRIVATE DANCING LESSONS.
Main 4282—H. S. Searle.
27226-6-8

DYERS

NOTICE TO MOURNERS—FAST
black returned in 24 hours. Phone 4700,
New System Dye Works.

ENGRAVERS

WEDDING ANNOUNCEMENTS
and Cards, Jewelry Engraving, etc.—A.
G. Plummer, 238 Union St.

LADIES' TAILORING

EVERYTHING IN LADIES' AND
Gents' Tailoring and Fur. Made to
order. A. Morris, Artist Tailor, 52 Ger-
main.

MATTRESS REPAIRING

ALL KINDS OF MATTRESSES AND
Cushions made and repaired. Wire
mattresses re-stretched. Feather beds
made into mattresses. Upholstering new
couches, twenty years' experience.
Walter J. Lamb, 52 Britain street, Main
667.

MEN'S CLOTHING

READY TO WEAR MEN'S SUITS
at a reasonable price—M. J. Higgins
& Co., Custom and Ready-to-Wear
Clothing, 182 Union St. T.T.

MILLINERY

CHILDREN'S HATS MADE TO OR-
der, straw, silk, organdie, etc., from
your own material, if desired.—142 Car-
marthen St. 29261-6-9

MONEY TO LOAN

SEVERAL SUMS OF TWO THOUS-
and Dollars and thereabouts on mort-
gage security.—H. O. McInerney, So-
licitor, etc. 29261-6-20

PAINTS

R. B. BRAND PAINTS, \$3.50 TO
\$4.00 per gallon. Send for Color Card.
Haley Bros., Ltd. 6-9-1922

PIANO TUNING

PIANO AND ORGAN TUNING AND
repairing. All work guaranteed, reason-
able rates.—John Haisall, Phone Main
4421.

PIANO MOVING

HAVE YOUR PIANO MOVED BY
Auto and modern gear. Furniture
moved to the country, and general car-
riage.—Phone 4421, Arthur S. Stackhouse.

PICTURE FRAMING

WE ENLARGE PICTURES OF ALL
sizes. Work guaranteed.—Kerrett's,
522 Union St. 29061-6-20

MASONRY

MASONRY, BRICK WORK, CON-
crete Plastering. All kinds of repair
work done promptly.—H. Craig, 491
Exmouth, M. 2989-31. 29412-6-10

Use the Want Ad. Way

GLEN FALLS—HOME SITES

WHY NOT HAVE A REAL HOME that you can call yours? Have a home for your family to grow up in, which they can call their home, a home with all modern improvements, such as electric light, running water, phone service, etc., at the same time in the suburbs. Have your own garden, grow your own vegetables, have room for the kiddies to play, city conveniences. Especially charming home sites up the Glen Falls Valley, where twenty pretty cottages have already been erected, or in an equally pretty valley close to the Manor House and only a few hundred feet from the street railway as recently extended. Easy terms. Crushed stone at cost, especially suitable for concrete, supplied for building purposes. If you want a home that is a home, write us or phone Main 355, or enquire of George Watson, our Superintendent at Crushing Plant, Glen Falls, or at his residence, near Factory Buildings.

FINANCIAL

NEW YORK MARKET.
(By Direct Private Wires to McGough & Cowans, 78 Prince William Street, City.)

Open	High	Low
Allied Chem.	71 1/2	71 1/2
Am. Loco.	114 1/4	114 1/4
Am. Int. Corp.	48 1/2	48 1/2
Am. Sugar	78 1/2	78 1/2
Am. Wool	93 1/4	93 1/4
Asphalt	64 1/2	64 1/2
Am. Telephone	123 1/2	123 1/2
Am. Smelters	85 1/2	85 1/2
Cotton Oil	61 1/2	61 1/2
Am. Can.	80 1/2	80 1/2
Kennerly	37 1/2	37 1/2
Balt. & Ohio	49 1/2	49 1/2
Corn Products	106 1/4	106 1/4
Coca-Cola	67 1/2	67 1/2
Chic. & E. Ill. C.	36 1/2	36 1/2
Ches. & Ohio	66 1/2	66 1/2
Gen. Leather	39 1/2	39 1/2
Gen. Motors	14 1/2	14 1/2
Great Nor. Pfd.	77 1/2	77 1/2
Houston Oil	82 1/2	82 1/2
Inspiration	82 1/2	82 1/2
Invincible	18 1/2	18 1/2
Kelly Spring	30 1/2	30 1/2
Kennerly	37 1/2	37 1/2
Lack Steel	72 1/2	72 1/2
Mack Truck	54 1/2	54 1/2
Midvale	86 1/2	86 1/2
Mid States Oil	15 1/2	15 1/2
Mex. Petroleum	138 1/2	138 1/2
N. Y. N. H. & H.	32 1/2	32 1/2
N. Y. Central	90 1/2	90 1/2
Pennsylvania	17 1/2	17 1/2
Pan American	70 1/2	70 1/2
Pearce Arrow	20 1/2	20 1/2
Pure Oil	48 1/2	48 1/2
Pure Oil	33 1/2	33 1/2
Pacific Oil	63 1/2	63 1/2
Reading	75 1/2	75 1/2
Rock Island	44 1/2	44 1/2
Roy Dutch N. Y.	64 1/2	64 1/2
Retail Stores	66 1/2	66 1/2
Rep. I. & S.	72 1/2	72 1/2
St. Paul	27 1/2	27 1/2
Southern Pac.	86 1/2	86 1/2
Southern Ry.	48 1/2	48 1/2
Studebaker	122 1/2	122 1/2
Sinclair Oil	37 1/2	37 1/2
Texaco	18 1/2	18 1/2
Tex. Pac. C. & O.	31 1/2	31 1/2
U. S. Steel	67 1/2	67 1/2
Union Oil	24 1/2	24 1/2
U. S. Steel	102 1/2	102 1/2
U. S. Rubber	63 1/2	63 1/2
Westinghouse	61 1/2	61 1/2
Western	43 1/2	43 1/2

Open	High	Low
Abilene	60 1/2	60 1/2
Asbestos	56 1/2	56 1/2
Bromont	32 1/2	32 1/2
Brazilian	48 1/2	48 1/2
B. E. 2nd Pfd.	38 1/2	38 1/2
Bell Telephone	110 1/2	110 1/2
Can. S. S. Co.	22 1/2	22 1/2
Can. S. P. Ry.	28 1/2	28 1/2
Can. Cen. Co.	69 1/2	69 1/2
Dom. Bridge	78 1/2	78 1/2
Detroit	73 1/2	73 1/2
Can. Converter	84 1/2	84 1/2
Gen. Electric	80 1/2	80 1/2
Mon. Power	11 1/2	11 1/2
Nat. Breweries	55 1/2	55 1/2
Quebec Ry.	27 1/2	27 1/2
Quebec Bonds	111 1/2	111 1/2
Ridgdon	111 1/2	111 1/2
Shawinigan	108 1/2	108 1/2
Steel Canada	75 1/2	75 1/2
Ston. Ry. Pfd.	88 1/2	88 1/2
Toronto Railway	71 1/2	71 1/2
1922 Victory Loan—80-80		
1922 Victory Loan—100-100		
1922 Victory Loan—100-100		
1922 Victory Loan—100-100		

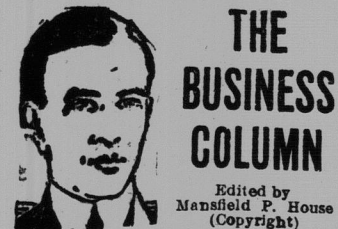
ONTARIO'S GIANT SEAPLANE

The Ontario government forest service, which has inaugurated at its own expense a special aerial patrol, will have in commission the largest and finest aircraft that has yet been seen on this continent. This machine, a "Viking" built by the Canadian government, is identical with the machine that won first prize of 10,000 pounds sterling in the Air Ministry contest of September last year. Operations will be centred at Remi lake under Captain W. R. Maxwell, who some weeks ago performed a very unique feat of flying to Moose factory in an aeroplane equipped with sails. It is understood that the Ontario Department of Lands and Forests contemplates making a detailed inventory of its forest resources of the province by means of this most modern method of forest survey. Special aerial cameras are being employed on the work. The spread of the "Viking" is forty-six feet. The motor, which is a Napier-Lion, develops 450 horse power. The range at a cruising speed of ninety miles per hour the "Viking" can travel 480 miles.

MANY NEW PRODUCTS BEING MANUFACTURED

An important work, bearing directly on the promotion of Canadian trade at home and abroad, is now being carried on by the Commercial Intelligence Department of the Canadian Manufacturers' Association. This is the compilation of a new edition of the Canadian Trade Index, which will contain the name and address of every manufacturer in Canada and a list of the products which he manufactures. It is anticipated that the new Index will show that within the past three years well over 2,000 articles will be added to the list of goods being manufactured in Canada, a striking tribute to the enterprise of Canadian manufacturers in undertaking the production of new lines. The Canadian Trade Index has the support of the Dominion Department of Trade and Commerce and is circulated very widely among the importers of countries interested in Canadian goods. Sections are printed in French, Spanish, Italian, and German. The value of the Index in Canada is most significant, for it directly promotes the purchase of Made-in-Canada goods and thus does part in keeping Canadian workmen employed. In a word, it is an effective missionary both at home and abroad on behalf of Canadian manufacturing industry. The new Index will be issued about the beginning of 1923.

Use the Want Ad. Way



THE BUSINESS COLUMN

Edited by Marshall P. House (Copyright)

Clerks Are 98 Per Cent. Efficient After Training.

"Something else?" Do these words sound familiar to you? Merchants all over the country are aware of the damage done every year by this stereotyped question, and only a comparatively few have succeeded in stamping it out. Foley Brothers' Dry Goods Company of Montreal, P. Q., is one of the few. It has eliminated this familiar question by intensive training courses in its salesmanship school.

When we first started to instruct our employees in the art of selling, said Meyer, "the initial school examinations showed that the employees were twenty per cent. efficient. After the school had been going for six or seven weeks employees showed eighty-three per cent. efficiency, six weeks later ninety-five per cent. and at the present time the majority are ninety-eight per cent. efficient."

TEACHER IN WEST KILLS HIMSELF

Regina, June 7.—W. A. Brooks, twenty-six, school teacher at Amsterdam, Sask., shot and killed himself yesterday, according to the provincial police. It is believed he was temporarily deranged, caused through overstudy.

LUMBER TRADE REVIEW

Soft Wood Market Is Very Brisk.

The American lumber market is very brisk and hardwoods also improve. Demand for softwoods is so keen that market may advance in price. The first of March orders have been materially greater than production. Number of manufacturers are temporarily out of market, and it is difficult to place orders for a future delivery. For twenty weeks this year National Lumber Manufacturers' Association reported production 5,619,287,274 board feet, shipments 8,907,579,960, and orders 8,221,634,404 feet.

THE LONGER SKIRT

With Paris determinedly persisting in reestablishing the long skirt, and Paris usually wins out, manufacturers in the United States are now bending their efforts toward the production of longer skirts. According to David N. Mosses, executive director of the Associated Dress Industries of America, the national chamber of commerce of the dress industry, "Makers are now preparing their lines for the long skirt, and the makers are unmistakably for longer skirts. Well dressed women in Fifth Avenue and at the fashionable resorts are all wearing skirts in line with the Paris edict. Seven or eight inches from the ground is recognized as the 'length' in style circles. This applies, with slight modification, to suit skirts, dress skirts and evening skirts.

WOOD AND COAL

SPECIALS

Domestic Nut Coal

\$5.50

Delivered and Put In

3 Bags \$17.75, 5 Bags \$30.00, 10 Bags \$50.00

Domestic Selected Coal \$12.50

DOMESTIC COAL CO.

698 MAIN ST.

FOR SALE—DRY MILL WOOD, SIX DOLLARS A CORD, DELIVERED—Allan Creamer, 24 Main, Phone 4824.

29416-6-11

\$100.00 For \$76.24

You can obtain an Accumulative Bond for \$100 payable at the end of five years for \$76.24. Possibly you have some funds on hand that you would like to set aside for the present and give to your children later on. If so, the Bonds which this Corporation issues in sums of \$100 and upwards afford an ideal investment for these funds. They are a recognized high grade security, having stood every test of the investment market for nearly half a century.

We shall be glad to have you call and discuss your investment problems with us.

Canada Permanent Mortgage Corporation

New Brunswick Branch, 62 Prince William Street, ST. JOHN, N.B.

R. F. WRIGHT, Manager. T. A. McAVITY, Inspector.

Have You Arranged For a Trip Abroad on the Instalment Plan? Talk it over with

The London Life Insurance Company

"Policies Good as Gold"

HEAD OFFICES - LONDON, CANADA

Agencies in all principal cities

Superintendent: J. W. MCCARTHY,

C. P. R. Bldg., Cor. King and Germain Streets.

on the basis of yearly or monthly rental, but on a percentage of the store's earnings.

FIRE ALARM TELEGRAPH

2 No. 2 Engine House, King street.

3 No. 3 Engine House, Union street.

4 No. 4 Engine House, Main street.

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WOOD AND COAL

Coal Bin Nearly Empty?

For your convenience we have on hand a large variety of the higher grades of soft coal which we can place in your bins at short notice. Good values—all.

Phone Main 3938.

Emmerson Fuel Co. Ltd.

115 CITY ROAD.

Summer Fuel

Broad Cove