News Release

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Minister for International Trade



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FREE TRADE AGREEMENT AND THE NEW U.S. TARIFF SCHEDULE

International Trade Minister John C. Crosbie announced today a series of seminars on the Free Trade Agreement which the Department of External Affairs is co-sponsoring with the Canadian Exporters' Association. These seminars are intended to help exporters better understand the changes in the U.S. Customs requirements resulting from the implementation of the Free Trade Agreement and the U.S. adoption of the Harmonized System of Tariff Classification.

"The seminars will provide practical, hands-on information for Canadian exporters to the U.S. market enabling them to take full advantage of the significant opportunities available under Free Trade," Mr. Crosbie stated.

Experts from the U.S. Customs Service, the Department of External Affairs, U.S. Customhouse brokers, Canadian Customs officials and trade lawyers will participate in the sessions.

Among the specific topics to be covered in the seminar are the new rules of origin, and how they will be applied by U.S. Customs, new documentation, record keeping requirements, and how rulings and appeals will be handled. The experts will also address changes resulting from the U.S. adoption of the Harmonized System of Tariff Classification.