



DEPARTMENT OF EXTERNAL AFFAIRS
MINISTÈRE DES AFFAIRES EXTÉRIEURES

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CANADIAN MARCONI COMPANY AWARDED \$41.7 MILLION IN CONTRACTS
THROUGH THE CANADIAN COMMERCIAL CORPORATION

The Canadian Marconi Company (Montreal) has received through the Canadian Commercial Corporation, under the US/Canada Defence Production Sharing Arrangement, two contracts valued at \$41,722,150 U.S. for the supply of military communications equipment required by the United States Government, Trade Minister Ed Lumley announced today.

The communications equipment being supplied is a line of equipment developed in Canada which has proven to be a popular export item that has resulted in export sales of approximately \$70 Million since September 1981 and approximately \$475 Million since initial development.

A Crown Agency, the Canadian Commercial Corporation arranges contracts for the supply of Canadian goods and services with foreign governments and international agencies. Last year CCC achieved sales of over \$400 million involving over 500 Canadian companies and 50 foreign governments.

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