

## ANNEX II

### Select List Of Major International Oil And Gas Companies Doing Business In India

1. Chevron Texaco, U.S.A
2. International Petroleum Corporation, Canada
3. Broken Hill Propriety, Australia.
4. V/O Techno Export, USSR.
5. Hyundai Heavy Industries, South Korea.
6. Samsung, South Korea
7. Nippon Kokkan, Japan.
8. ETPM, France.
9. Sai Pem, Italy.
10. DST, West Germany.
11. Deu Tag, West Germany.
12. Snam Progetti, Italy.
13. Spie Cpag, France.
14. IPS Cordwell, U.S.A.
15. Branham International Inc., U.S.A.
16. Aramco, U.S.A.
17. Ingersoll Rand, U.S.A.
18. Norsco, Canada.
19. BASF, West Germany.
20. Dupont, U.S.A.
21. ICI, U.K.
22. Caterpillar, U.S.A. Catterpillar, U.S.A.
23. Cummins, U.S.A.
24. General Motors, U.S.A.
25. Oilwell Inc., U.S.A
26. Manes mann Demack, West Germany.
27. Valrick, France.
28. Nippon Steel Corporation, Japan.
29. Sumitomo, Japan.
30. Kawasaki, Japan.
31. Interceanic, U.K.
32. Sider Algeria, Aigeria.
33. Siderca, Argentina.
34. Thyssen, West Germany.

## ANNEX III

### Price Preference For Indigenously Supplied Equipment And Material

The Government of India has initiated a substantive preference system to encourage Indian industry to enter the oil and gas sector. Indian companies supplying goods to ONGC are eligible for the following pricing preferences on finished goods:

#### Extent of Domestic Content

- Upto 20%
- More than 20% and upto 50%
- More than 50% and upto 70%
- More than 70%

#### Extent of Price Preference

- 0
- upto 15%
- upto 25%
- upto 35%

The price preferences available to domestic bidders of oil field services are as follows:

- Bids based on indigenously manufactured owned equipment 40%
- Bids based on indigenously manufactured leased equipment 25%
- Bids based on imported owned equipment 25%
- Bids based on imported leased equipment 10%

Indian companies are further exempted from paying duty on materials and components imported for the manufacture of goods which are to be supplied to ONGC. A range of other benefits are available to domestic companies under India's "deemed export scheme."