

REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 471-WARSAW

009-FOREST PRODUCTS, EQUIP, SERVICES
EAST GERMANY

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

EQUIPMENT AND MACHINERY

TO MAINTAIN CONTACTS WITH THE GDR DECISION MAKERS IN THIS SECTOR.

TO ASSIST KLOCKNER STADLER HUNTER AND H.A. SIMONS DURING COURSE
OF LEIPZIG FAIR.

ANTICIPATED RESULTS:

TO ALERT CANADIAN COMPANIES TO OBTAIN INFORMATION ON PROJECT DEFINITION AND TIME TABLE OF MODERNIZATION PROGRAM.

TO ASSIST COMPANIES TO OBTAIN SPECIFICATIONS AND MAINTAIN GDR'S INTEREST IN CANADIAN COMPANIES AS POTENTIAL SUPPLIERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 MAINTAIN CONTACT WITH GDR DECISION MAKERS
REGARDING WITTENBERGE PROJECT, SCHWEDT PULP AND
PAPER PROJECT.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

WITTENBERGE PROJECT ON HOLD. H.A. SIMONS ADVISED
SCHWEDT PROJECT DELAYED. KSH ADVISED. NOW
PURSUING CROSSEN PROJECT.