REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :522-NEW DELHI

007-POWER & ENERGY EQUIP. & SERV.
INDIA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	CONTINUE TO WORK CLOSELY WITH CANADIAN FIRMS IN DEVELOPING APPROPRIATE STRATEGIES WHEN PURSUING MAJOR CAPITAL PROJECTS.	SIGNED CONTRACT FOR ONE OR MORE MAJOR CAPITAL PROJECTS VALUE $300-500 MILLION CDN.
	EMPHASIZE AND PROMOTE INDUSTRIAL COLLABORATION OPPORTUNITIES IN SECTOR.	INCREASE IN NUMBER OF COLLABORATIONS IN THIS SECTOR AND RESULTING EQUIPMENT/SERVICES SALES
	DEVELOP AND MAINTAIN COMPREHENSIVE PROJECT TRACKING SYSTEM FOR PROJECTS IN THIS SECTOR.	SYST.TO BE FULLY DEVELOPED WITHIN 3 MONTH PERIOD & MAINTAINED REGULARLY RESULTING IN IMPROVED PROJ.MONITORING & OVERALL MARKET INTELLIGENCE.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----		
QUARTER: 2	Continue to work closely with Canadian firms in developing appropriate strategies when pursuing major capital projects.	Ongoing liaison with Indian govt. and financing agencies for advancement of Canadian interests on projects such as Chamera (Chamba) Yamunanagar Rihand Unchahar, etc.
QUARTER: 3	Continue to work closely with Canadian firms in developing appropriate strategies when pursuing major capital projects.	Ongoing liaison with Indian Government and financing agencies for advancement of Canadian interests on projects such as Chamera (Chamba) Yamunanagar, Rihand Unchahar, etc.
QUARTER: 4	Continue to work closely with Canadian firms in developing appropriate strategies when pursuing major capital projects	a) Indian Cabinet approval for Cdn bilateral approach to Yamunanagar project obtained. b) Dialogue continued with GOI relating to fina negotiation session for Chamera II Project. c) Ongoing liaison on Rihand, Srinagar, & Nath