

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 503-MANILA

PHILIPPINES

QUARTER: 1

017-SERVICE INDUSTRIES

SENDING TENDER ALERTS TO SELECTED POTENTIAL SUPPLIERS/CONSULTANTS. -PARTICIPATE IN ADB ANNUAL MEETING, OSAKA. -PREPARATION OF INFO BOOTH BOOKLET ON POST SRVCS TO CDN EXPRTS SEEKING ADB PROCUREMENT. -COMPUTER. OF ADB PROJ. TRACK. SYST.

46 POST INITIATED TLXS SENT TO CDN FIRMS. POST ADB LIAISON OFFICER ATTENDED ANNUAL MEETING. INFO COMPLETE, PUBLICATION IN PROGRESS. HARDWARE AND SOFTWARE IN PLACE; DATA INPUT IN PROGRESS.

007-POWER & ENERGY EQUIP. & SERV.

INC. POWER TRANSMISSION & DISTRIBUTION MISSION. FOLLOW-UP TO MARCH OUTGOING POWER MISSION. ENSURE APPROVAL OF 2 CPPF STUDIES FOR POWER PLANT REHABILITATION (SUCAT & ROCKWELL). CONTINUE SUPPORT OF CDN PARTICIPATION IN CALACCA II.

3 PHILIPPINE PART. ON MISS. (13-28 JUNE). CAE BIDDING ON SCADA SYST. FOR MERALCO. SUCAT STUDY APPROVED. ROCKWELL CPPF STILL UNDER REVIEW. REPORTING ON NEW DEV., CONTINUOUS LIAISON WITH BWC REP., VISIT WITH CHAIRMAN & PRESIDENT-NPC.

003-GRAINS AND OILSEEDS

ORGANIZE PHILIPPINE PARTICIPATION IN C. I. G. I. COURSE FOR FEED MILLERS. CONTINUE LIAISON WITH PHILIPPINE FLOUR MILLERS & FEED MILLERS AND REPORTING TO CWB. COMPLETE OILSEEDS REPORTS.

4 PHILIPPINE FEED MILLERS AT C. I. G. I. COURSE, (6-16 APRIL). POST OFFICER VISITS PAFMIL (PHIL. ASSN. OF FLOUR MILLERS) MEMBER(S) AT LEAST ONCE A WEEK. NO TENDERS ISSUED DURING QUARTER. 10 REPORTING TLXS TO CWB. COMPLETED IN APRIL.

005-COMM. & INFORM. EQP. & SERV

ENSURE CDN PARTICIPATION IN PHILCOMSAT TENDER FOR ANTENNAE, PLDT METRO MANILA EXPANSION, PLDT CELLULAR RADIO TENDER. SRT RADIO TELECOM TECHNOLOGY DEMONSTRATION.

SPAR AEROSPACE GAVE TECH'L BRIEFING & WILL BID ON TENDER NT TO BID ON METRO MANILA EXPNSN. PART. IN PHIL-TELECOM WEEK CONF. NOVATEL GAVE TECH'L BRIEFING AND WILL BID ON 500 UNITS. MOTC STILL IN PROGRESS OF SELECTING EXEC. AGENCY

001-AGRI & FOOD PRODUCTS & SERVICE

CLOSE LIAISON WITH MAJOR POULTRY & SWINE PRODUCERS. MONITORING OF CIDA BACKED POTASH SALES AND PROMOTION OF UREA. CANOLA FEEDING TRIALS. REPORTING RESULTS.

SWINE GROWERS VISITING ONT. PORK CONGRESS, JUNE '87. 15,000 MT POTASH CONTRACTED TO CANPOTEX. NEW POSSIBILITIES FOR UREA SALES BEING PURSUED -IN-PROGRESS PROMOTIONAL SEMINAR PLANNED IN FALL.