

TRADE TRACKING SYSTEM

88/03/16

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1987

POST : STOCKHOLM

	NUMBER	% OFFICER-TIME CANADA	LOC-ENG	TOTAL-TIME PERSON-QTR
A. EXPORT ENQUIRIES				
FROM CANADA	272	18.50	20.00	1.17
FROM TERRITORIES	187	6.50	14.00	0.69
B. VISITS TO CLIENTS IN TERRITORY	89	8.00	5.00	0.36
C. EXPORT PROMOTION PROJECTS & EVENTS				
FAIRS	9	1.00	6.75	0.29
MISSIONS	4	9.50	1.50	0.25
OTHER	2	8.50	17.50	0.87
D. COMMERCIAL / ECONOMIC REPORTS COMPLETED	8	2.00	0.00	0.04
E. INVESTMENT/PROMOTION ENQUIRIES				
FROM CANADA	88	4.50	6.50	0.35
FROM TERRITORIES	14	3.00	1.50	0.12
F. TECHNOLOGY INFLOW PROGRAM ENGR'S FRM CANADA	46	3.50	8.75	0.42
CONNECTIONS ARRANGED	0	0.00	2.25	0.09
G. PARTICIP'TN IN PROG-RELATED EVENTS IN CANADA	0	0.00	0.00	0.00
H. SERVICE REQUESTS FM GOV'T SOURCES-DEA REPTS	8	2.50	5.00	0.25
FROM OTHER GOV'T SOURCES- CONTACTS	37	6.50	6.25	0.38
- REPORTS	0	0.00	0.00	0.00
I. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.		11.50	2.25	0.32
LEAVE, PROFESSIONAL DEVELOP		11.50	2.75	0.34
J. SERVICE TO OTHER MISSION PROGRAMS		3.00	0.00	0.06
***** TOTALS *****		100.00	100.00	6.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 69
FROM TERRIT : 65

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 7

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 2
- LOCALLY-ENGAGED : 4