



THE KODAK GIRL AT HOME

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## KODAK FILM TANK

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CANADIAN KODAK CO., LTD.

TORONTO.

hibits of good fruit at this show may help to set things right.

The show is not a private enterprise. Any surplus earned will be devoted to the establishing of scholarships in provincial agricultural colleges. The prizes to be given for fruit will be announced at a later date as will also the special passenger and freight rates.

### Annual Meeting of United Fruit Co's, Ltd.

One hundred and twenty delegates, representing thirty-two local fruit companies, met at Berwick, N.S., on July 2nd and 3rd to hold the first annual meeting of The United Fruit Companies of Nova Scotia. The success that has attended the formation of this company has been watched with interest by fruit growers throughout Canada. Great optimism and enthusiasm was shown by the delegates for, as the president, Mr. John Donaldson, of Port William, said in his opening address, "what other countries and other organizations have taken years of work and thought to accomplish, has been done in one year by the fruit growers of the Annapolis Valley."

The president urged the members to maintain the high standard that had been set for the fruit pack. A pleased customer is the best advertisement for the company. The following he considered as some of the problems that would have to be met: The necessity for more rapid packing and shipping of early varieties, and for cold storage facilities, the advisability of box packing; the need for more expert knowledge in barrel packing and imposing of a penalty for careless packing; the advisability of raising the standard for number threes, and thus reducing the amount of fruit to be packed; the establishment of evaporating and vinegar factories for the disposition of culls; better methods of managing subsidiary companies.

#### SECRETARY'S REPORT

The annual report was presented by A. E. Adams, the executive secretary. It called attention to the difficulties that had been met in operating the company in the initial year of its existence. While large savings had been effected it was expected that still better work would be done this year. The total expenses of the central had amounted to only \$12,000, or three cents per barrel on all fruit handled. On this basis there was absolutely no comparison between the expenditure of the company and that of other similar but small institutions throughout the North American continent.

The company had fought a hard battle to obtain a stand on the western market. T. H. Morse, the company's representative, had sold some sixteen thousand barrels of Gravensteins at two dollars twenty-five cents a barrel, ones and twos. Speculators, however, began to quote one dollar fifty cents and one dollar sixty cents a barrel, with the result that the market was demoralized. The result was that the price had to be dropped to two dollars and further sales were made impossible. The reason that speculators were thus enabled to underbid the company was that growers outside of the association had been stampeded into selling their Gravensteins to the speculators at one dollar twenty-five cents a barrel for ones and twos. The company lost five thousand dollars on Gravensteins alone.

#### MARKETS EXTENDED

In New Brunswick, M. K. Ellis, another of the company's representatives, had sold a firm eight thousand barrels. The firm

## THE WESTERN FAIR

LONDON, ONTARIO

The Popular Exhibition of Western Ontario  
SEPTEMBER 5th to 13th, 1913

\$2000.00 in Cash added to the Prize List

### FRUIT AND FLOWERS

List Specially Attractive. Special County Exhibit, write the Secretary for particulars. Special Railway Rates.

Prize Lists, Entry Forms and all information from the Secretary, London, Ont.

W. J. REID, President

A. M. HUNT, Secretary