



MR. DUNCAN

YOUNGEST of all though it be, here is a department which is of vital interest. Already the Company is proud of it, for already it has passed from experiment to success. Its importance lies in the lusty promise of its future, it being but a yearling. The development of the live stock industry in Western Canada is one of the great activities to which the earnest student of our country's welfare is pinning his hopes for the years to come, and it is a matter for congratulation that its expansion will find The Grain Growers' Grain Company fully prepared and equipped to protect and advance the interests of the live stock shipper.

In this latest undertaking the Company is carrying out the wishes of a large number of its shareholders who have been impressed by the improvement in the conditions under which they dispose of their grain and by the cash savings achieved in other directions.

This new department was opened last March (1916) with an office at the Union Stock Yards, St. Boniface, Manitoba. Particular care has been taken to place it in charge of the right men; the Superintendent has had many years of experience in raising, buying and exporting live stock, while his first assistant has been selling on the markets of Chicago, Toronto and Montreal for sixteen years.

Gratifying Growth

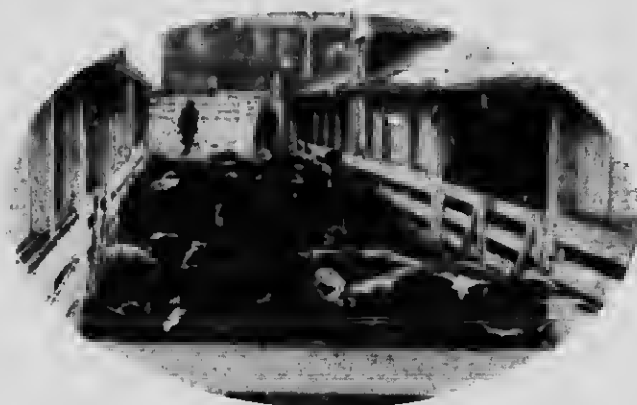
Although starting at a season of the year when the run of stock usually is very light, and although it took a little while for the far-

mers to accustom themselves to the new system of selling stock, the returns from the Live Stock

Department show a gratifying growth. Not the least of the satisfaction in this is the fact that those farmers who have shipped co-operatively have nothing but praise for the results.

During the six months ending Sept. 1st, 196 cars of live stock were handled, representing a value of \$288,729.41. The two months which followed, to November 1st, saw 301 cars with a value of \$413,613.99. From November 1st to December 1st, 124 cars were received, the value being \$166,253.91. The totals from March 1st to December 1st, therefore, have been 621 cars of stock, valued at \$868,597.31.

The large saving which this represents already has quickened the interest in live stock raising. The reduced rates for cattle which are shipped back for finishing on Western Canadian farms have turned back stockers and feeders which otherwise would have gone south where the bulk of Canadian cattle have been going in an unfinished state in the past. Not a little of the credit for this reduction in rates belongs to The Grain Growers' Grain Company.



Selecting Stockers for a Saskatchewan Farmer