



READ THIS

Dear Sir,
The following may be of use to you: "A customer of mine, who keeps a butcher shop in this town, bought a 10 cent package of your Fly Pads from me and in ten days killed over A BUSHEL MEASURE OF FLIES." Yours truly,
F. G. SANDERSON.

IT WOULD TAKE OVER
300 SHEETS OF STICKY PAPER
TO HOLD THIS BUSHEL OF FLIES

WILSON'S
FLY PADS
SOLD BY ALL DRUGGISTS

There is an
- INCREASED DEMAND -
for
WILSON'S FLY PADS
- Annually. -

Wilson's Fly Pads kill 150 times as many Flies for the money as Sticky Fly Paper, and the public recognizes the tremendous difference in value. Sticky Paper kills a comparative few; Fly Pads kill them all.

Have you ordered Fly Pads for the season?

All Wholesale Druggists keep them.

Archdale Wilson & Co.,

Hamilton, Ont.

FREDERICK STEARNS & CO.'S

PREPARATIONS OF KOLA

Preparations of the Fresh (Undried) Nut.

Kolavin A delicious wine, each tablespoonful representing 30 grains of the fresh (undried) Kola nuts. In full pints, \$8.00 per dozen.

Kolabon Elegant confections or bonbons, each representing 10 grains of fresh (undried) Kola. \$4.00 per dozen boxes.

Fluid Kola A concentrated liquid extract, each minim representing one grain of fresh (undried) Kola. Per pint, \$3.50.

Preparations of the Dried Nut.

Stearns' Kola Cordial (The Original.)
A delicious cordial, each teaspoonful representing 15 grains of dried Kola. In 12 oz. bottles at \$8.00 per dozen.

Compressed Tablets of Kola

Compressed Tablets of dried Kola, 10 grains each. Per 100, 25 cents.

Fluid Extract of Kola

Each minim representing one grain of dried Kola. Per pint, \$3.50.



Our Claims on Kola.

1. We introduced Kola commercially in America in 1881 (see New Idea, April, 1881).
2. We introduced the first palatable preparation of Kola in the form of Stearns' Kola Cordial in 1893.
3. We originated the first and only preparation of fresh (undried) Kola in 1894, when Kolavin was introduced.
4. We to day are the only importers of fresh (undried) Kola from Africa.
5. We have done more scientific work on Kola than any other American house. (See our 80 page monograph issued last year, 1894.)
6. We have done more by liberal advertising in the pharmaceutical and medical press to call Kola to the attention of these professions than all other houses combined.

THEREFORE we consider ourselves headquarters for Kola and its preparations, and believe the professions will endorse our position.

Frederick Stearns & Co., Manufacturing Pharmacists,

(The introducers of Kola in America)

Windsor, Ont,

London, Eng.

New York.

DETROIT, MICHIGAN.