

## SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores

### ASHES REMOVED

HES REMOVED PROMPTLY.  
Main 2443-11.  
HES REMOVED, 2308-11.  
HES REMOVED AND GENERAL  
Trucking. Phone M. 4249.

### AUTO STORAGE

TOMOBILES STORED, \$4  
out; overhauling done by contract;  
always ready. At Thompson's,  
Bay, Phone 1638-11.

### BABY CLOTHING

YS BEAUTIFUL, LONG  
dies, daintily made of the finest  
rial; everything required; ten dol-  
complete. Send for catalogue, Mrs.  
son, 672 Young street, Toronto.  
11-1-1921

### BARGAINS

SS AND KITCHEN APRONS,  
ge overall aprons, grocers and  
hers' aprons, at Wetmore's, Garden  
t.  
LL PAPERS ARE HIGHER THIS  
ar. We have a few lines at 13c.  
This is less than whole sale price.  
r designs 15c. to 75c. 10 per cent  
off all papers. Stick Fast  
s, 25c. Window Blinds, \$1.15.  
ett's Variety Store, corner Brussels  
Exmouth. The store that sells  
everything.

### ENGRAVERS

WESLEY & CO., ARTISTS  
engravers, 80 Water street. Tele-  
c. M. 983.

### HATS BLOCKED

HES BEAVER, VELOUR AND  
t hats blocked in the latest style,  
T. R. James, 280 Main street, op-  
c. Adelaide street.

### IRON FOUNDRIES

ON FOUNDRY AND MACHINE  
er, Limited, George H. Waring,  
er, West St. John, N. B. Exporters  
technicians, iron and brass foundry.

### MARRIAGE LICENSES

SSON'S DRUG STORES ISSUE  
marriage Licenses. Hours, 8:30 a.m.  
10:30 p.m.

### MEN'S CLOTHING

EN'S CLOTHING, OVERCOATS,  
We have in stock some very fine Over-  
coats, well made and trimmed and sell-  
ing at a low price from \$20 up. W. J.  
Gibbs & Co., Custom and Ready-to-  
wear Clothing, 132 Union street.

### MONEY ORDERS

EN ORDERING GOODS BY  
mail send a Dominion Express Money  
order.

### PHOTOGRAPHIC

OTOS TAKEN DAY OR NIGHT,  
passport photos while you wait, de-  
veloping and printing kodak films, quick,  
at reasonable prices. Victoria Photo  
dio, 45 King Street, St. John, N. B.

### PIANO MOVING

INOS MOVED BY AUTO. OR-  
gan taken now for May first. General  
age. Reasonable rates. Phone  
Stackhouse, Main 314-21.

### PLUMBING

ADON W. NOBLE, PLUMBER  
d Heater; Jobbing given personal at-  
tention. Telephone 2-00-31, 154 Water-  
street.

### REPAIRING

BNITURE REPAIRING AND UP-  
stering, 267 Union. Phone 915-11.

### SECOND-HAND GOODS

3 PAY HIGHEST CASH PRICES  
for Second-Hand Goods. Phone 4465,  
Main street.

### WANTED TO PURCHASE—GEN-

men's cast off clothing, boots, mu-  
sic instruments, jewelry, bicycles, guns,  
jacks, tools, etc. Highest cash prices.  
Call or write I. Williams, 16 Dock  
et, St. John, N. B. Phone Main 4469.

### WANTED TO PURCHASE—LADIES'

ad gentlemen's cast off clothing,  
tats; highest cash prices paid. Call or  
to Lampert Bros., 555 Main street,  
Main 4465.

### WANTED TO PURCHASE—GEN-

men's cast off clothing, boots, fur-  
ts, jewelry, musical instruments, bi-  
cles, guns, revolvers, and tools, etc.  
highest cash prices paid. M. Lamper,  
Dock street, Phone 4170.

### OW IS THE TIME, WINTER IS

ere. Come and get your soldier  
goods at bargain prices. Also great  
gains in men's working boots. Come  
see for yourself. Don't miss the  
sale. Dominion Second Hand Store,  
Main street, St. John, N. B. Phone  
4465.

## FINANCIAL

### NEW YORK STOCK MARKET.

Johnston & Ward (successors to F.  
B. McCurdy & Co.), members Montreal  
and Toronto Stock Exchanges, Direct  
private wires.

New York, Feb. 14.

	Close.	Open.	Noon.
Am Can Com	29 1/2	29 1/2	29 1/2
Am Cer P	123 1/2	123 1/2	123 1/2
Am Smelters	87 1/2	87 1/2	87 1/2
Am Sumatra	80	80	80
Am Woolsens	67 1/2	67 1/2	67 1/2
Am Copper	39 1/2	39 1/2	39 1/2
Balt & Ohio	87 1/2	87 1/2	87 1/2
Baldwin Loco	89 1/2	89 1/2	89 1/2
Beth Steel B	87 1/2	87 1/2	87 1/2
Canadian Pacific	117 1/2	117 1/2	117 1/2
Central L Co	39 1/2	39 1/2	39 1/2
Cruible Steel	87 1/2	87 1/2	87 1/2
Erie	18 1/2	18 1/2	18 1/2
Gen Motors	14 1/2	14 1/2	14 1/2
GT Northern	73 1/2	73 1/2	73 1/2
Goodrich Rubber	19 1/2	19 1/2	19 1/2
Int'l Mar Com	14 1/2	14 1/2	14 1/2
Kennecott Copper	19 1/2	19 1/2	19 1/2
Lockhanna Steel	87 1/2	87 1/2	87 1/2
Maxwell Motors	5 1/2	5 1/2	5 1/2
Mex Petrol	139 1/2	139 1/2	139 1/2
N Y Central	70 1/2	70 1/2	70 1/2
Northern Pacific	83 1/2	83 1/2	83 1/2
Pan Am Pete	75 1/2	75 1/2	75 1/2
Reading	65 1/2	65 1/2	65 1/2
Rep I & S	65 1/2	65 1/2	65 1/2
St. Paul	27 1/2	27 1/2	27 1/2
Southern Pacific	75 1/2	75 1/2	75 1/2
Union Pacific	118 1/2	118 1/2	118 1/2
U S Steel	82 1/2	82 1/2	82 1/2
Westinghouse	87 1/2	87 1/2	87 1/2

### MONTREAL.

Montreal, Feb. 14.

Asbestos Ptd—50 at 84.	
Braslian—40 at 83.	
Can Cement—145 at 85, 60 at 85 1/2.	
Can Steamships—5 at 38 1/2, 5 at 38.	
10 at 85, 55 at 85 1/2, 25 at 87 1/2.	
Can Steamships Ptd—40 at 86.	
Dom Steel Com—25 at 48 1/2.	
Den Textile—3 at 86.	
Shawmut—10 at 105 1/2.	
Toronto Ry—25 at 72, 38 at 72 1/2.	
Victory Loan, 1938—10,000 at 98 1/2.	
Victory Loan, 1928—1,000 at 98 1/2.	
Victory Loan, 1934—1,000 at 98 1/2.	
9,000 at 95 1/2.	

### COTTON.

October	1870
July	1885
March	1890
May	1898
January	1893

### WHEAT.

March	188 1/2
May	185 1/2

### TAKE THE KICK

### OUT OF CHINESE

### DISH OF PORK

### No Longer Allowed to Use

### Potent Liquor in the Cook-

### ing.

### Vancouver, B. C., Feb. 14.—Prohibition

### has taken some of the color out of

### the life of the white man on the coast.

### but he has been forced to accept

### Shaw to deliver the judicial blow that

### has staggered Chinatown.

### The first has gone forth that Chinese

### cooks must no longer use Sam Sney to

### give "tone" to roast pork. For genera-

### tions Chinese have prepared portions for

### the oven by soaking them in Sam Sney,

### a decidedly potent liquor. Lest any part

### of the meat might have escaped, gener-

### ous bastings were added at intervals. In

### future any Chinese who serves pork in

### the traditional style is liable to a fine

### of \$20. The police will see to it.

### WEALTH OF PROSPECTIVE

### CABINET OF HARDING

### TOTALS \$404,000,000

### According to Democratic Leaders in

### Washington the Men in Line for the

### Incoming Official Family at the White

### House Will Be Exceptionally Rich.

### Members of congress have come to the

### realization that President-elect Hard-

### ing's cabinet will be composed in large

### part by millionaires or exceptionally

### rich men.

### The wealth of the various men selected

### or under consideration was discussed

### in the cloak rooms today. The totals,

### which of course were guesses, point were

### given of the approximate wealth owned

### or directly controlled by the men in

### line for cabinet places.

### Charles Evans Hughes \$500,000

### Andrew W. Mellon \$500,000,000

### Harry M. Daugherty \$1,000,000

### Will H. Hays \$500,000

### Frank O. Lowden \$500,000

### Albert B. Fall \$2,000,000

### Henry C. Wallace \$500,000

### John Hays Hammond \$2,000,000



## THE BUSINESS COLUMN

EDITED BY MANSFIELD F. HOUSE

### Five-and-Ten Idea

### Works Well With Meats.

### When W. C. Davey introduced the

### methods of the five-and-ten-cent stores

### in moving stock rapidly into the meat

### and grocery business here, he hit upon a

### plan that has boosted sales of fruits,

### vegetables and staple groceries from 10

### to 30 per cent. the year round.

### Davey is manager of the store or more

### stores of Mellet, the meat man, in Haz-

### leton and Scrimmon, Pa. districts, and

### his plan has been in operation now for

### almost a year and is a pronounced suc-

### cess.

### He puts the regular grocery and meat

### departments in the rear of the different

### stores and in the front of the

### establishments he has installed the

### which compartments are provided such

### as are found in all the five-and-ten-cent

### stores of the country. These are filled

### every day with new offerings of season-

### able fruits and vegetables, together with

### good bargains in staple groceries. Pos-

### sible only a dozen sales can be made be-

### fore a compartment is emptied, but the

### clerks watch the transactions and the

### sections are filled as fast as the stock

### is plainly marked and no one bounes for

### the meat or grocery departments can

### miss passing the displays. At least half

### of the customers stop to look and most

### of them to buy.

### They found that while bulk displays

### are impressive, they do not sell goods

### as fast as do smaller exhibits in which

### the article can be seen at close range

### and even handled before the purchase is

### made. He admits the idea is one that

### the five-and-ten-cent stores have wor-

### ked out to perfection, but he is well sat-

### isfied that the same plan will work in a

### grocery store. The five-and-ten-cent

### stores have the price and Davey em-

### phasizes this with big cards plainly

### displayed on every compartment.

### Belts Proved Good Tonic

### for Dull Sales Season

### Business was dull in Cincinnati a few

### months ago. It still is, for that matter.

### No one in many other parts of the

### country. In this case it was particularly

### so. Sales were slack, the price-cutting

### was in vogue, the weather disagreeable

### the public was precisely, and everybody

### in the men's wear business was watch-

### ing his disappearing bank roll.

### Burkhardt decided that things had

### gone far enough; it was no time for

### drifting along waiting for the sales wind

### to blow. Something must be done

### about it.

### We'll stir up a breeze. We'll put

### on a belt. We'll concentrate on

### belts—advertising belts. We'll

### concentrate on some brand new ideas in

### trouser supports.

### "All wrong" was the common ver-

### dict of the hour of a Belt Week

### before and, besides, this idea

### of a "Belt" had been worked to death.

### But Manager Otto had his plans for

### to blow, despite all criticism, then in

### the belief that it would be a "go." It

### was decided that this should not be a

## Authorized Trustee

His Excellency, the Governor-General in Council, has been pleased to appoint this Company as an "Authorized Trustee" under the Bankruptcy Act, 1920, for the Province of New Brunswick, Nova Scotia, Ontario, Manitoba, Saskatchewan, Alberta and British Columbia.

## The Canada Permanent Trust Company

Paid-up Capital \$1,000,000.00  
Advisory Board for the Province of New Brunswick:  
W. Malcolm Mackay, Rothery. Hon. W. E. Foster, St. John, N.B.  
R. F. Wright, Manager. T. A. McAVITY, Inspector.

### obtained excellent results through plac-

### ing one stove on the auction block, to be

### sold to the highest bidder.

### To local residents and to those in the

### rural communities on his circular 1st

### Glover mailed a letter one line which

### read: "I wish to bid \$— for the

### heater you are to auction." In the body

### of his letter he explained the com-

### ing special stove sale, featuring his ranges,

### bakers and heaters, and naming