

# THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in West and Central Canada, including that part of Ontario west of Lake Superior, the Province of Manitoba and British Columbia and the Territories.

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Advertisements purporting to be news matter, or which profess to express the opinion of this journal, will not be inserted.

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D. W. BUCHANAN,  
Publisher.

The Commercial certainly enjoys a very much larger circulation among the business community of the vast region lying between Lake Superior and the Pacific coast than any other paper in Canada, daily or weekly. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

WINNIPEG, JULY 20, 1901.

## THE EXHIBITION.

The Winnipeg Industrial Exhibition association will open its eleventh annual show a week from Monday. Arrangements for all the various features of this great yearly event are now about complete and there is every promise that this exhibition will be the best yet. Each year brings the management to the task of arranging the features with a wider fund of experience and with more complete equipment and facilities for making the show a success. A small army of workmen have been engaged for some time past putting the grounds and buildings into shape and when the exhibits begin to arrive the force will be still further augmented.

There have been no radical departures in the arrangements for this year's show. Every effort has been made to improve the industrial display and the prize list provides amply for every branch of western enterprise. Exhibitors of art and industrial, agricultural and live stock products will be well rewarded for all the display they make and it is expected that in all these lines there will be a larger number of exhibits than ever.

As to the amusement features, it can only be said that there will be almost a continuous round of races, acrobatic performances, spectacular displays, fire-works, etc., with a liberal list of cash prizes for all competitive events.

Up-town every arrangement possible is being made to accommodate the people who will be in from outside points, and it is expected that there will be comfortable quarters and wholesome meals enough for all at reasonable prices.

Wholesale houses and the business generally are preparing to welcome their friends and patrons from all parts of the country and every effort will be made to give them a good time while in the city.

The railways are granting the customary low rates from all points to the city, and are doing all in their power to provide for the convenience and comfort of all persons travelling to and from the city that week.

## HARVEST HELP.

The big difficulty in connection with the harvesting of the grain crops of Manitoba this year is going to be that

of help. It is calculated that from 15,000 to 20,000 extra men will be required to harvest and thresh the crop and where these men are to come from is a problem. Labor of the kind wanted is not so plentiful as it ought to be in Canada and since the good times set in inducements in other lines have been such that many farm laborers have abandoned the life to follow more lucrative employments. Ontario is being scoured this month by railway and government agents in search of harvest help for Manitoba and every effort is being made to secure the requisite number of men. What the outcome will be it is hard to tell. Reports from the east so far do not indicate that men are very plentiful but they may turn up later on.

## WESTERN HORSES FOR THE IMPERIAL ARMY.

Interest in the possibilities of the prairie country of Western Canada for the production of horses for the Imperial military service has been revived by the recent purchases on War Office account by Col. Dent. This expert has

abilities involved in these June failures amounted to \$18,087,286, the next largest month of the half year being January, with liabilities of \$12,331,212. The assets of these June failures totalled \$10,798,702, as compared with \$6,611,238 for January, so that the actual loss to creditors was slightly less from the June failures than those of January. A notable feature of the June business failures of the United States is the fact that included in the list of heavy failures were several of the national banks, which goes to show that notwithstanding the improvements which have been made in the banking system of that country of late years there is still a weakness somewhere which makes failure something more than a remote possibility.

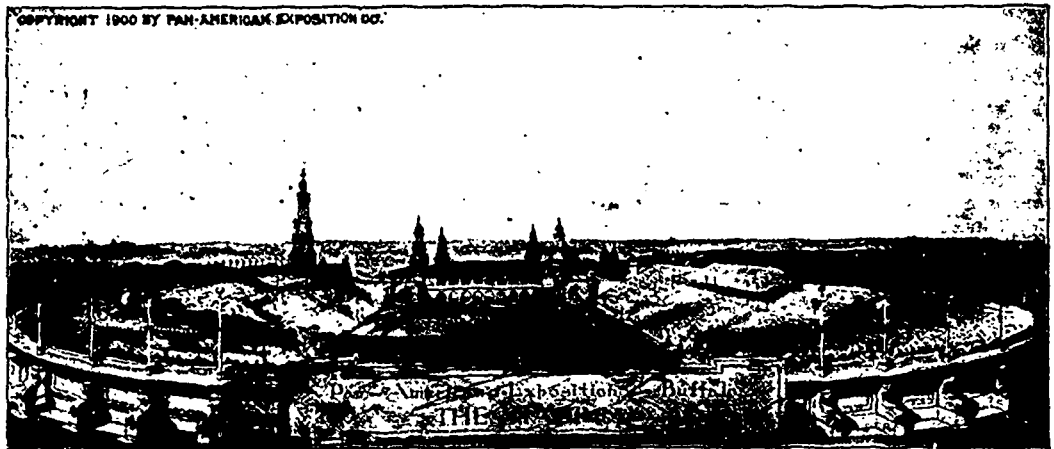
## THE COMMERCIAL CLUB.

Winnipeg is now in full possession of a commercial club, with a building of its own, a handsome equipment of furniture and all the accessories of a first-class institution of the kind, backed up with a city membership which is rapidly approaching the four hun-

ing and billiard rooms are quite in keeping with the rest of the club, one of the features of the latter being a full sized English billiard table. As regards the management of the club it is sufficient to say that the officers and committees embrace some of the best business talent in Winnipeg. Wm. Georgeson, president of the Winnipeg board of trade is president, and Arthur Stewart, manager of the National Trust Company, vice-president. The finance committee is composed of the following well known business men: C. H. Newton, chairman, M. Bull, C. A. Kennedy, J. G. Maulson, and A. Stewart. The secretary is N. J. Breen. Financially the club is already in excellent condition, being practically free from debt, with a cash surplus in the bank.

## Railway and Traffic Matters.

D. D. Mann was in Winnipeg a few days ago and expressed himself as being highly pleased with the Canadian Northern properties, which he has been inspecting. He states that his company will build all the box cars it can between now and harvest with the



been all through Canada purchasing remounts for the troopers in South Africa and has given special attention to the broncho of the western plains. So well was he pleased with what he secured on his first trip of a few weeks ago that he decided to remain until August and make another tour of the ranching districts in that month. The horses he bought were small, wiry ponies, capable of carrying a man at a steady loping pace day in and day out without fatigue. They range in height from 14.2 to 15 hands high for mounted infantry service and from 15 to 15½ hands for cavalry and artillery. For horses of the first class he paid an average of \$50 per head and of the latter class \$100 per head. Twenty carloads were shipped from Calgary alone. This is a very good start for the west in the way of supplying army horses and the ranchers state that they can furnish a great many more before the stock now on hand will be exhausted. If they can be sure of a regular demand for this class of horses there is scarcely any limit to the number that could be produced.

## UNITED STATES BUSINESS FAILURES.

The summary of business casualties in the United States for the month of June shows the smallest number of any month this year and the largest liabilities. The total number of failures for the month was 756, as compared with 783 the previous month, 909 in April, 896 in March, 868 in February, and 1,253 in January. The

dred mark. In the opinion of those who have already partaken of the pleasures to be derived from membership in this club it is going to fill a "long felt want" in the business community of the city, and as the club becomes more widely known and patronized by the country merchants as well it will exercise an influence in drawing the business men of this country together, which is sure to have a beneficial effect upon all concerned. Man is essentially a social animal and a club of this kind in the coming commercial metropolises of Canada, should yield good results in breaking down the barriers of reserve which often prevent business men who may have known each other for years from fully understanding each other. It will also enable merchants of other towns and cities in the west to get on social terms with their fellows in the city. The club has been organized mainly for this purpose. Its building on Main street is admirably adapted for club uses. The location, nearly opposite the old Manitoba hotel is close to the best business section of the city and the property is looked upon as being an exceedingly valuable one. The building has been thoroughly remodelled and is richly finished and furnished in all its departments. The main reception room is one of the handsomest rooms in Winnipeg. The kitchen and dining room are fitted up in the very latest style for such, and the chef in charge was brought specially from New York. The lounge-

expectation of handling its full share of the Manitoba crops.

A petition has been sent in to the local government signed by the settlers along the international line in the Mowbray and Windygates districts of Southern Manitoba, praying that the location of the extension of the Snowflake branch be allowed to remain where it was originally surveyed, south of the valley.

General Manager McNicoll, of the C. P. R., is now in the west on his annual tour of inspection. He will be returning to Montreal inspect all the company's system through to the coast. Mr. McNicoll states that his company is making every preparation to handle the big Manitoba crop of this year. New cars are being built in large numbers and new locomotives are also under construction.

## A Fine Hanger.

Codville & Co., wholesale grocers, Winnipeg, are supplying their customers with a novelty in the way of a card hanger. It contains in addition to the usual calendar a complete list of grocery staples and fancy lines, a duplicating order pad and package of addressed envelopes, all of which will be found of great convenience to merchants transmitting mail orders to this house. The design of the hanger is a special one of their own and the idea is quite new so far as this application of it is concerned. The lithographing was done by a local concern and has been exceedingly well executed.

J. L. Melko & Co. have opened their new wholesale warehouse at Port Arthur, where they have put in a large stock of fancy goods, small wares, sundries, musical instruments, etc. W. C. Cooper and W. A. Milne will represent this new house on the road in the west. They have secured sample rooms in the Sanford block, Winnipeg, where they may be found during exhibition week.