

Our advanced technologies appropriate to the U.S.S.R. include specialized dryland farming machinery; geological exploration instrumentation; remote sensing interpretation; short take off and landing aircraft; livestock genetics improvement; data transmission and switching over an integrated digital services network; cobalt cancer therapy units; forest fire control and harvesting machinery; hydroelectrical generation, transmission, and distribution; petroleum exploration, drilling, and pipelining; metal smelting; petrochemicals refining; rubber and plastics process technology. In the services sector, Canada's civil engineering and winter construction practices are respected around the world.

Our advertising, publishing, accounting, banking, legal, and market consultancy services are as good as in any advanced country. To top this off, we are extremely proud of world-renowned schools of management such as those at the University of Western Ontario and McGill University. Some Canadian high-technology organizations may be interested in assisting the U.S.S.R. to convert military production facilities into civilian high-technology manufacturing lines once these enterprises make known both the demands of the market and their capabilities or proposals.

Needless to say, the Soviet Union has developed expertise in some excellent technologies, particularly at the theoretical and research stages. These include high-energy physics, advanced materials, bio-engineering, medicine, high-temperature superconductivity, and lasers. There is definitely some complementarity in science and technology for entrepreneurial minds to seize upon. Canadian industry could help to commercialize your technology on an applications-oriented and profitable basis, as yet another avenue of co-operation.

But what is the Government of Canada doing to foster greater commercial interchange with Soviet business contacts? Apart from leading a trade mission here on a major visit through four cities in three republics during Canada's "Export Trade Month" let me say this:

- 1) The Canadian government has set up a multi-million-dollar economic development fund to share costs with Canadian companies for pre-investment studies (in the U.S.S.R.) and for related Soviet management training. The program will run from now until 1993.
- 2) Our new Consulate General in Kiev is due to open next year with a strong trade orientation; I am pleased to announce to you today that Canada's first Consul General in Kiev will be Mr. Nestor Gayowsky. He will be meeting us in Kiev later this week.